

*Lake Ashton
Community Development District*

Meeting Agenda

October 18, 2021

AGENDA

Lake Ashton

Community Development District

219 E. Livingston St., Orlando, Florida 32801

Phone: 407-841-5524 - Fax: 407-839-1526

October 11, 2021

**Board of Supervisors
Lake Ashton
Community Development District**

Dear Board Members:

The regular meeting of the Board of Supervisors of the **Lake Ashton Community Development District** will be held **Monday, October 18, 2021, at 9:30 AM** at the **Lake Ashton Clubhouse Ballroom, 4141 Ashton Club Drive, Lake Wales, FL 33859.**

Members of the public may attend the meeting in person or participate in the meeting utilizing the following options from your computer, tablet, or smartphone. To participate using video, please go to the link address below. To participate by telephone, please use the call-in number below and enter the **Meeting ID** when prompted. Members of the public are further encouraged to submit comments or questions in advance of the meeting by email to jburns@gmscfl.com, or by telephone by calling **(407) 841-5524**, up until **2:00 PM on Friday, October 15, 2021.**

Zoom Video Link: <https://us06web.zoom.us/j/96959231158>

Zoom Call-In Information: 1-646-876-9923
Meeting ID: 969 5923 1158

Following is the advance agenda for the meeting:

Board of Supervisors Meeting

1. Roll Call and Pledge of Allegiance
2. Approval of Meeting Agenda
3. Public Comments on Specific Items on the Agenda (*the District Manager will read any questions or comments from members of the public in advance of the meeting; those members of the public wanting to address the Board directly should first state his or her name and his or her address.*¹)
4. Consideration of Minutes from the September 20, 2021 Board of Supervisors Meeting
5. Restaurant
 - A. Ashton Tap & Grill Update

¹ All comments, including those read by the District Manager, will be limited to three (3) minutes

- B. Presentation of Restaurant Financials for September
- C. Restaurant Financial Dashboard and Analysis (*requested by Supervisor Realmuto; all back-up pertaining to this item provided by Supervisor Realmuto*)
- D. Consideration of Restaurant Re-Design Group Proposal (*requested by Supervisor Krumrie*)
- 6. Focus 2025 Review
- 7. New Business/Supervisors Requests
 - A. Discussion Regarding Community Action Group Formation (*requested by Supervisor Costello*)
 - B. Consideration of Audit Services Engagement Letter for Fiscal Year 2021
 - C. Legal Services Contract Review
 - D. Discussion Regarding Making Road and Infrastructure Maintenance a Budget Priority (*requested by Supervisor Realmuto*)
 - E. Discussion Regarding Re-Starting Bingo
- 8. Monthly Reports
 - A. Attorney
 - B. Engineer
 - C. Lake Ashton Community Director
 - I. Memo Regarding the Installation of a Handicap Ramp from the Restaurant Patio to the Pool Deck
 - D. Operations Manager
 - E. District Manager's Report
- 9. Financial Report
 - A. Combined Balance Sheet
 - B. Capital Projects Reserve Fund
 - C. Statement of Revenues, Expenditures, and Changes in Fund Balance
 - D. Approval of Check Run Summary
- 10. Public Comments
- 11. ***CLOSED Session of Board Discussion Regarding Security***
- 12. Supervisor Requests/Supervisor Open Discussion
- 13. Adjournment

MINUTES

**MINUTES OF MEETING
LAKE ASHTON I
COMMUNITY DEVELOPMENT DISTRICT**

The regular meeting of the Board of Supervisors of the Lake Ashton Community Development District was held on Monday, **September 20, 2021** at 9:30 a.m. at the Lake Ashton Clubhouse Ballroom, 4141 Ashton Club Drive, Lake Wales, FL.

Present and constituting a quorum were:

| | |
|----------------------|---------------------|
| Robert "Bob" Plummer | Chairman |
| Mike Costello | Vice Chairman |
| Harry Krumrie | Assistant Secretary |
| Steve Realmuto | Assistant Secretary |
| Lloyd Howison | Assistant Secretary |

Also present were:

| | |
|-----------------|-----------------------|
| Jill Burns | District Manager, GMS |
| Jan Carpenter | District Counsel |
| Christine Wells | Community Director |
| Matt Fisher | Operations Manager |
| Alan Rayl | District Engineer |
| Annie Toth | Metz |

FIRST ORDER OF BUSINESS

Roll Call and Pledge of Allegiance

Ms. Burns called the meeting to order at 9:30 a.m., called roll, and the pledge of allegiance was recited. Five supervisors were present constituting a quorum.

SECOND ORDER OF BUSINESS

Approval of Meeting Agenda

Mr. Plummer: The first for consideration is the meeting agenda. I would like to propose moving Item 12 to follow Item 6 so that it would put it right behind the presentations or questions for the security companies. Any other changes?

Mr. Realmuto: I think that's a good idea. I only question whether or not we should move "security" up ahead of the "restaurant." I know we have a presentation and some of our discussions on the restaurant can be rather lengthy. In respect for time, we could move all of those two basically, the security discussions up immediately above the restaurant.

Mr. Plummer: No problem. We need to vote on that change of agenda.

On MOTION by Mr. Howison, seconded by Mr. Realmuto, with all in favor, the Meeting Agenda, was approved, as amended.

THIRD ORDER OF BUSINESS

Public Comments on Specific Items on the Agenda *(the District Manager will read any questions or comments received from members of the public in advance of the meeting)*

Mr. Plummer: The third item on the agenda is the public comments. I have none.

Ms. Burns: I also have none. If anybody on the Zoom line has a public comment, you can use Zoom's raise hand feature to be called on. Looks like there's no comments on the Zoom line either.

FOURTH ORDER OF BUSINESS

Consideration of Minutes from the August 16, 2021 Board of Supervisors Meeting

Mr. Plummer: Next item on the agenda is the consideration of minutes from the August 16th, 2021 Board of Supervisors meeting. Are there any additions or corrections to the electronic version submitted to each supervisor? Hearing none. I would entertain a motion to accept or to approve the minutes.

On MOTION by Mr. Krumrie, seconded by Mr. Howison, with all in favor, the Minutes of the August 16, 2021 Board of Supervisors Meeting, were approved.

TWELTH ORDER OF BUSINESS

Consideration of Proposals for Security Services *(CLOSED session of Board Discussion Regarding Security Proposals Received)*

**This item was taken out of order*

Mr. Plummer: We're going to jump to Item 6. We can do the security by question and answer, or we can allow them a short period of time for a presentation. I think I see one of the companies here, but I don't see the other two.

Ms. Burns: One is joining via Zoom.

Mr. Plummer: There's one by Zoom?

Ms. Burns: Yes.

Mr. Plummer: Okay. Is everybody okay with that? Do we want to do a five-minute presentation from each one or do you want just jump to questions?

Ms. Burns: I think we could probably just take them alphabetically the way they're listed on the agenda, if that works. Everybody just give a brief introduction, just a reminder to everybody who is presenting that certain security information is exempt from a record's request. We can talk about the price, but we would ask that you not disclose the number of hours that are listed in your proposal. For example, if it's six hours of roving patrol, we don't want that referenced. There's not cameras in here, but any locations as well. Information that could be used by people who maybe have ulterior motives shouldn't be discussed. We are looking for general information about the company, prices are acceptable to talk about, but not specifics.

Mr. Plummer: The first one on the agenda is Community Watch Solutions. Also each Board member has a packet with their information if you want to refer to that as well. If you come to the podium, we'd appreciate it to get in the recording.

Ms. Williams: Alright, everybody. Good morning. My name is Morgan Williams. I am the account manager here for the guards with Community Watch Solutions. We have been doing service for you guys since about 2014, 2015. We've been here very long time servicing you guys with patrol as well as security at the gate. I know we only do the Lake Ashton side right now. I don't have an official presentation, we were told it would just be taking questions from you guys in general. We've been here for quite a while servicing this community. We love it here, the guards love it here and we've even had residents work with the staff.

Mr. Plummer: Are there questions for Community Watch Solutions? Obviously, they have been our provider for since 2015, is that correct?

Ms. Williams: I believe so. That's when I first started with, yes, and I've been here since then.

Mr. Plummer: You're familiar with this particular company? Go ahead.

Mr. Realmuto: I have two questions actually.

Ms. Williams: Yes, sir.

Mr. Realmuto: One is a fairly detailed one on the response to our request for a proposal. In it, there's a section on section five about response time.

Ms. Williams: Yes.

Mr. Realmuto: The third paragraph down basically says response time for the various maintenance activities are as follows, and then it's blank. There are no response times. Is that an oversight or is that something that should be filled in? You don't have page numbers, but I think it's the second to last page of the scope of services anyway. Section 5, "Response Time", third paragraph down.

Ms. Williams: Okay. Just a moment. What section was that again, you said?

Mr. Realmuto: Section 5, third paragraph. It ends in "are as follows:", and then there's nothing listed.

Ms. Williams: I'm looking at mine, and I'm not sure why yours doesn't. Mine just says "the contractor shall provide services within the amount of time indicated in this agreement".

Mr. Realmuto: That's the first paragraph. Just to save us time, you can skip that paragraph and the second. It's the third I'm talking about.

Ms. Williams: Yes, I see now. Now as far as our response time, if you're meaning, how quickly the guards are notified or anything like that if something occurs, they contact our guard house. We do have patrol on hands, so if we need to contact them quickly, we will. We also have walkie-talkies available that we're utilizing so that even if Christine has an issue, she has a walkie-talkie that she can speak directly to either the guard at the guard house or the patrol officer. As far as response time, it will be just as quickly as we get the information, we get it out, and we respond as soon as possible.

Mr. Realmuto: I assume if we were to choose you, we could add that to the contract, the response time.

Ms. Williams: Yes. As long as we get the information, then we act on it.

Mr. Realmuto: Thank you. You mentioned the radios. Do your roving patrol officers always carry the radios and are they operational at all times?

Ms. Williams: Yes, they are supposed to be. They should have those at all times. Christine requests that we have three, so she has one in her office, the patrol guard has

one, and then there is one at the guard house. We also have been exploring other options just to make sure because we know with service sometimes, you can't get through. So we have explored other apps like Zello, which you can download on your phone, and you can use whether you're here or at home, anywhere. Even if I wanted to reach them, I can chirp them and say, "Hey, we need this done".

Mr. Realmuto: My concern is that you always have a reliable method.

Ms. Williams: Yes, that would be an alternative backup if there are going to be any service issues.

Mr. Realmuto: My other question is a financial one. I believe back in April, you were asked for an estimate of what you'd be looking for, for the fall of this fiscal year that we're talking about now. We based our budget on that, and then the proposal that came back exceeds that by \$36,500. It's quite an increase that's being sought from the current rates we're paying, the hourly rates. I'm just wondering why that change happened from April to now.

Ms. Williams: I know she said not to get into specifics.

Mr. Realmuto: We can talk about dollars, not hours. Hours haven't changed, so the hours are the same for everyone out there. We're talking about the dollars.

Ms. Williams: Yes. With the current environment, of course, a lot of things have changed and I even had to share with Christine that right now. Our guard's starting pay is \$10.50 which is very low. Anytime we have someone that gets sick or has to leave or can no longer work for us when you're talking about hiring in this time, and someone calls and they ask what's the pay rate and you tell them \$10.50, they won't do it. It's very hard to get people hired on for \$10.50, they can go make more at McDonald's if they choose to. So we had to get the price point to a point where we can compete with other companies as far as what they're paying their guards and so we can get quality guards here that are going to do the job that you guys require.

Mr. Realmuto: Understood. I believe what we pay you, the estimate provided in April was roughly \$16 an hour.

Ms. Williams: Yes, sir.

Mr. Realmuto: Now under this proposal, it's \$18 an hour.

Ms. Williams: Yes.

Mr. Realmuto: I'm talking about the base rate. We don't need to get into the details of all the others. Basically, it increased by two dollars in April, and now another two dollars. I think we asked, I'm not sure what your average is or what you plan to increase it to. But certainly, it's not by four dollars an hour, which is essentially what you're increasing our rate for.

Ms. Williams: Yeah. We're looking at go from \$10.50 to \$13 an hour for starting pay for the guards here.

Mr. Realmuto: So you're giving your guard a thirty-percent increase?

Ms. Williams: Yes, especially in order if we're going to hire because even if we didn't give them the increase, we wouldn't be able to hire someone coming in at \$13 an hour where we have people who've been here working as long as they have been with that same amount. So to be fair, that's what we would do. Yes, sir.

Mr. Realmuto: Okay, thank you.

Ms. Williams: No problem.

Mr. Plummer: Other questions? If not, thank you very much.

Ms. Williams: No problem. Thank you guys. We appreciate you.

Mr. Plummer: Next on the agenda is DSI Security Services.

Ms. Burns: Valerie is joining. Valerie from DSI is on the line. Valerie, can you hear us?

Ms. Valerie Scott: Yes. Good morning, everyone, and I apologize for the confusion about in-person versus Zoom. I believe Rich Hunter is also on the line. If you see his name, he is the Regional Manager over Central and Southern Florida operationally. Again, I apologize for the misunderstanding, but thank you very much for having us. I will try to be brief with an overview about DSI. We are a 52-year-old organization, third-generation family owned. The management team out of the Tampa branch office that would support this particular community has a combined almost 100 years experience between the four management team members: Rich, myself, Bill McLeod, who's operations manager, and John Thacker, who's operations supervisor. I actually personally have some experience with Lake Ashton from years back when I worked for the Budd Group and had the account. I have now been with DSI for around four years, and we have an established relationship with GMS and a couple of other communities.

When we visited Lake Ashton and spoke with Christine, it brought back a lot of memories for me. I am not trying to talk about hours, our understanding is that we've got unarmed but uniform security at the main gate. We've proposed a golf cart patrol, utilizing a community-owned golf cart. We've proposed installing our partner track tick as a guard tour system with RFID checkpoints throughout the community. That system will provide grounds verifications, daily activity reports, and real-time incident reports. You can be anywhere over the weekend and realize that some delivery is going to happen and you can send a notification to the security team via that device. We would be providing seasonal pool rule enforcements and event security based on room rental. That's how we understand the scope of the work at this point and of course would expect that our ability to learn more to come through the transition period. Did you want to discuss pricing or can I just open it back to you to ask me whatever questions are relevant and important to you?

Mr. Plummer: You can bring the questions to us. I'm sure if there's a pricing issue, somebody will ask the question.

Ms. Scott: Well, again, that's the scope of work as I understand it. We would love to partner with Lake Ashton and grow our relationship with GMS. I know firsthand, it's a wonderful community and I would love to be back and part of it, and I am happy to answer any questions that you have. I see Rich is on as well, and I believe he might be driving, so he may just be on by picture.

Mr. Plummer: Questions for DSI, you obviously have their packet as well and have had it for some period of time to go through and the numbers are there. Are there any questions for DSI?

Mr. Realmuto: I have just one for DSI, and it's I guess in a roundabout way of financial question. But in looking at your proposal, you don't have the number of hours there, but by doing the math, essentially, you seem to be basing the pricing for the gate patrol on a 364-day year. Is it possible you missed a day in there and would that mean that amount increases by the number of hours, the gate is manned for the day?

Ms. Scott: If we're looking at the pricing form, which in our package is page 38, is that what you're looking at?

Mr. Realmuto: Yes.

Ms. Valerie Scott: You're saying the very top section?

Mr. Realmuto: If you do the math, I did the math, and you multiply it 24 times the number of days, it comes out to essentially one day more because I believe excluding holidays, there were 359 non-holiday days in the year.

Ms. Scott: I'll crunch the math for you, I have no problem doing that, but I think what might have happened is where you've got—let me take a look, I haven't looked at it just this morning. I'm wondering if do we have holidays listed separately?

Mr. Realmuto: I did the math. Your proposal, and this is just for the gate hours, is \$174,332 around it. If I add in the missing day, my point is it would be \$174,819. If you could confirm that, that'd be great.

Ms. Scott: Okay, one second.

Mr. Plummer: Maybe we are going to cancel a day this year.

Ms. Scott: What I did 2,029 times 168 times 52.14. I apologize.

Mr. Plummer: I'll assume the bid is the bid and we'll stay with the number that you submitted.

Ms. Scott: One second.

Mr. Realmuto: The difference is just under \$500.

Ms. Scott: Yeah, it's very insignificant and actually the holiday up-charge, so 30.26 times 9. I think what the difference is is I took out the holiday up-charge and not the holidays, so yes, we will adhere to this number. It's an insignificant difference and I believe that's what I did.

Mr. Plummer: Other questions? Hearing no other questions, thank you for your presentation. After we receive the third presentation, we will meet and continue the discussion on these and may or may not make a decision at the end of the meeting depending on how the discussion goes. Again thank you for your presentation.

Ms. Scott: Thank you very much for your time.

Mr. Plummer: The next one would be Securitas.

Ms. Burns: Is anybody from Securitas present?

Mr. Plummer: He's not on Zoom? Okay. You have Securitas' information in the packet. Obviously, we will not have them here to answer your questions.

Mr. Realmuto: I just want to confirm my understanding of their proposal. Their bid is unique in that it did not seem to include a separate rates for holidays. I just want to confirm that that's correct.

Mr. Plummer: That is correct.

Mr. Realmuto: Okay. Thank you.

Mr. Plummer: Discussion on the three proposals?

Mr. Realmuto: This is where we can discuss anything essentially other than the hours and any other operational security procedures.

Ms. Burns: Anything that's not operational or the number of hours would happen out here in front of the public. Then if we're going to talk operational or hours or locations, then we'll take that in the other room.

Mr. Realmuto: Obviously, these quotes differ in price, but what's most notable to me is that they are all significantly over what we budgeted. As you all know, the ink is barely dry on our budget. We just passed it at our very last meeting. Well in total in this agenda, this isn't just security now, but I want to bring to the Board's attention and they did give you all a handout on this. The unbudgeted funding request in today's agenda totaled between \$63,000 and about \$143,000. That's what we're looking at approving in unbudgeted expenses today. That doesn't include the two Alan just handed us, so that adds \$7,500 to that one. We're talking about almost potentially spending \$150,000 that we didn't include in the budget we approved just last month. I think we need to keep that larger picture in mind. Again if you have any questions about how that was calculated, it's all there on the handout. I think you should all have in front of you. My point is even the lowest of the proposals we're considering is \$36,500 over what we budgeted. That's significant and I think we're going to need to discuss ways of reducing that. I guess we'll do that in closed session. By the way, I just want to acknowledge I personally think that security is one of the most important, if not the most important services we provide here to the community, so we need to have it, but we also need to be fiscally responsible. Again, I just think we need to keep that in mind.

Mr. Plummer: Thanks for the additional crunching of the numbers there, Steve. I also had handed out a comparison sheet as well for you to go that crunches the numbers as well. Are there other questions? I think there are some operational questions that we

really need to talk about which are not able to be discussed in the open meeting. Shall we take that 5 or 10-minute recess to close meeting?

Ms. Burns: Correct. What we'll do is we'll pause the recording for everybody here. We are going to go into the cinema for a few minutes to discuss operational or hours that are not disclosed. In the Sunshine law, no votes will happen out there. The Board will have a discussion, they'll come back if there's any vote that would happen out here. I don't think we'll be more than what? 5-10 minutes. We'll hop in there and then we'll be right back.

Mr. Plummer: We're back on the record. I believe that what we're going to do is we're going to continue to investigate the proposals that we put out and come to a decision in a future meeting. There are some operational things that we want to talk about. Anything from anybody? If not, we'll move along. Next item on the agenda, the restaurant.

FIFTH ORDER OF BUSINESS

Restaurant

A. Ashton Tap & Grill Update

B. Presentation of Restaurant Financials for August

Mr. Plummer: Speaking of the budget, I think it's time to move to that area and discuss the numbers and proceed in that regard. Budget numbers, Jeff?

Mr. Brown: Supervisor Steve, I, Dennis, and Annie had a discussion last week and reviewed some of them. There were things we were asked to change in the original budget, which we did.

Ms. Toth: Good morning everybody. Talking about August financials, that will be the first step. We are at 28-day month, the revenue declined in the month of August from \$1,602 to \$1,440 per day, a drop of \$137 or \$10,101 per week. Our strongest week was Week 3, and our weakest was Week 4. We had an illness in the family with one of the entertainers. So we had to cancel entertainment at the very last minute. Sunday Fun-day is still driving revenue and drive sales for pretty much every week very consistently. Our average ticket is very similar, it's \$1,587 for the day versus last month was \$1,580. Catering was up a little bit with \$291 in total for the month from \$11,041 due to two, actually, one of them was a resident and then the other one was an outside catering event. We had a birthday and then we had our "Cheeseburgers in Paradise". We were up a little bit \$291. We talked about how catering is not pulled with the register system

automatically from our see to it accounting software. Food cost. Food cost had climbed from 36% to 36.4%, and that's from general cost of buying the ingredients. Inflation is high and prices are rising as the result of that. Just so you know, the anticipated changing by the end of the year. Meat is going to go up 4.5% to 6.5%, and produce is going to go up 2% to 6.5% percent total price increase, and that's talking to the vendors and all the supply chains nationwide. Our labor had climbed to 5% from July. The dollar amount was not that much of a difference, it was only with \$275. The sales were lower for the month of August. July's labor was \$34,813 versus August labor was \$35,088. Over time, it went down to \$929 for the month. Out of that \$644 was due to the change of our executive sous chef being promoted to be the chef. That was the last week that he actually was getting hourly pay and worked 55 hours so we had overtime because of that. We are seeing and will continue seeing the impact on labor with the minimum wage going up as of September 1st, our bartenders now make \$10 an hour versus \$8.56, which is 1.2% increase, and our servers make \$7 versus \$5.65. That's a 1.24% increase right there. With direct expenses for the service contract credit, I talked to Jeff and we actually had a equipment maintenance for the month of May and the month of June, we were charged twice. It was a credit back to you for \$718, and I can email you the information Steve if you'd like. Absolutely. Credit card charges were \$1,452 for the month. Matt's balances credit card charges quarterly and charges don't hit in a line with the accounting periods. The overcharge on the invoice, it's \$13,669. That represents \$3,117.25 per week up from the prior month of \$2,628 or \$657 per week. I know you all get my weekly statement as well that I had started a month ago or so. It just stated that we're working on a farm menu. The farm menu actually is completed 95%. There's a few things that we need to make changes on which we need to include the price increase of 5% because of the inflation for the wine and just adding a couple more items back prior request on the menu. Effective October 1st, we will have the new menu in the restaurant. We're doing some fun things for the residents and the community. Our happy hour changed from 2:00-5:00 p.m. to 4:00-6:00 p.m. Monday through Sunday, and there's a couple of different things that we will be doing. On that, I will have more information to follow. Just one little thing as far as the restaurant comes October 5th with the new menu, we will have baskets of garlic bread presented for dine-in only on each table for you all, and that's an added feature really that

we're doing with residents that are dining in the restaurant. Introducing our monthly report called MMR and that's just the fun thing. It's an online magazine of seven pages that Matt requires for me to do when I'm not the best at marketing. I hope you'll like it and if you have any questions, please let me know on it. But we wanted to include some fun things. We wanted it to include data as well as what we do for the month and then what's coming up the next month. Matt is reorganizing the District operation in the Florida area. I don't have too much information right now reporting to Dennis, and if there's anything that you have positive opportunities and or concerns, it would be good to get a hold of me and I will get a hold of Dennis and we can ask questions.

Mr. Krumrie: Annie, I have a couple of comments here.

Ms. Toth: Yes, sir.

Mr. Krumrie: Under labor and food cost, they're both going up, especially laborers that either have 1.24%, but I think it's something in the area of 60.8% or 19.2%, for make this bartender or waitstaff? But you talk about a 5% increase. Can you assure the Board that your 5% increase is going to cover the additional food cost and additional labor costs?

Ms. Toth: It's all about revenue. Right now we're slow and we are actually seeing a little bit more footsteps in the month of September, which we're very excited about. That direct mail that we had done a few months back from our corporate office, we see a lot of feedback. We see those coupons coming back and we just need revenue coming in. We need the catering on the ballroom side and support from the residents. I hear and I see a lot of new faces on karaoke. Also on the weekend, I see a lot of new faces that we haven't seen a couple of months. So slowly, but surely, it looks like the community will be coming back and revenue will cover that 5%.

Mr. Plummer: Any other questions?

Mr. Realmuto: Annie, I wanted to thank you for the detailed financial report. I think that's very helpful. My high level summary, as Annie said, it's all about revenue. The basic problem with August as prior months is that essentially revenue is down, the number of people largely is down visiting the restaurant. You can see that in the analysis that is also in your packet. For August, I believe it's the income being down that accounts for the increase in the bill, the invoice amount we get, the deficit. But my concern, especially going forward is the expenses. So income was down, meaning we had fewer people

visiting, so fewer meals, but expenses stayed level. I'd like to see the restaurant able to react more quickly when they see revenue down and it's going to happen in the summer months that we reduce expenses. It does look like you've taken a lot of steps in that direction, but the restaurant needs to be constantly vigilant and agile in keeping the expenses in line with the revenue. The revenue is what it is and there's things you can do to improve it. You're making steps there. In fact, looking ahead to September, it seems you've done some things recently that were perhaps improving the performance of some of the slower days like Tuesdays and Thursdays. I just want to encourage you to continue that. It seems to swing rather erratically based on what the special is that particular week for the Tuesdays and Thursdays. Hopefully, you're getting dialed in on that and you can work forward.

Ms. Toth: Very much so. I think for us really to be there every day and to ask you questions and then see what you're looking forward to coming down to the restaurant, our servers are encouraged to talk to you and see what you like and what will bring you back to our restaurant and its over our great service, yet, food will make it or break it. We have great special drinks, but I know food and servers will make it. Everyday communication with you and talk to you and ask you, we're here to accommodate you to the best of our knowledge with the tools that we have in hand.

Mr. Realmuto: Following up on another topic. I think it was just the last meeting where we express the strong desire to bring in someone from Metz Corporate, perhaps the person that you report to, that had more restaurant experience as opposed to other types of food experience. I thought there was a commitment to do that by the next meeting or in a month. What I hear is that you're still reporting to the same person; has there been any progress on that? I think Harry said he would bring that to you and I don't want to let that drop. I want to see what progress we've made toward getting someone with the retail restaurant experience.

Mr. Krumrie: That's still on the Board and so far Metz has not moved on that particular subject.

Ms. Toth: We don't have an answer on that. They are still going through some changes and Jeff certainly will answer questions that I have, although I don't report to him. I know he's been with us since the beginning and Dennis also is very much available

every day and I talk to him as much as I have to. If you all have any questions, let me know and keep in touch via email and I will certainly bring it up to Metz. We are making those changes and they're looking for support for me with more restaurant experience.

C. Restaurant Financial Dashboard and Analysis *(requested by Supervisor Realmuto; all back-up pertaining to this item provided by Supervisor Realmuto)*

Mr. Plummer: Are there other questions for Annie? Seeing none, Steve, you're next on the agenda for the dashboard. You want to do that now?

Mr. Realmuto: Yeah, I believe that's next up on the agenda. I won't go over things that are pretty much similar. The report was included in the agenda packet, so hopefully everyone's had a chance to look at it. I'm just going to very briefly bring your attention to two things that have changed on the second page of my section, where it says the Ashton "Tap & Grill monthly sales revenue". I want to point out that in that graph, I've now stacked essentially the catering revenue with the restaurant retail revenue. We had no budget really for catering. So I want to point out that the last column there, the one on the right is budgeted retail sales and that does mean retail sales. That's the budget for the restaurant. So we're comparing catering revenue plus restaurant revenue to what was budgeted for the restaurant. If there were budgeted amounts for the catering, that red line would be higher. I just want to point that out because it was a change made to the graph to be at the stack, the catering with the retail sales. Finally on the last page, that includes the day of week averages. I think this was this was actually pointed out in the report from Metz. As they point out, the average daily revenue has declined significantly in the last month, but also in the analysis I do here where we look at the first half of the calendar year and the second half to date, which is the July to September. The July to September numbers are down and the daily revenues declined by \$866 a day, and quite frankly it's a lot more for the month of August. That's the concern and what we need to either get back up or budget appropriately and bring expenses in line with it. With that, if anyone has any questions, I'd be happy to answer them.

Mr. Plummer: Any questions for Steve? If not, thank you, Annie. You've got something, Mike?

Mr. Costello: Right now since the inception, since they walked in, what kind of money are we down? I know we're down quite a bit.

Mr. Realmuto: That's the first page. The only thing that includes expenses is that very first page and that's right off the invoices. According to the invoices, well, I include the estimate for September, which quite frankly is simply because it's a five-week month versus a four-week month. It's just the August numbers times 1.2 across the Board. Perhaps they may do better for September, I hope so. But with that assumption that you see there on the very first page, basically, we'd be down to \$235,000.

Mr. Krumrie: I have a comment on that too as well. Steve, are those the invoice totals that they billed us and what we paid?

Mr. Realmuto: Everything except the guest counts.

Mr. Krumrie: I don't believe those are the invoices we paid. I believe you did not include the \$60,000 that Metz contributed.

Mr. Realmuto: It was accounted for differently.

Mr. Krumrie: Some of these assets, some were equipment purchases, some were for operational purposes.

Mr. Realmuto: Yeah, that's true. But the bottom line is, that is the total deficit.

Mr. Costello: The bottom line is, even if you deduct \$60,000 just still looking at \$175,000. I fully realize that in the beginning there were things that had to be purchased for startup. No two ways about it, but it's still a considerable amount of money.

Mr. Krumrie: Mike, my comment to that is, actually two comments. One is, there is a start-up period involved. I heard that in the presentation. But there is a start-up period for any business that's starting a business. You can call it three months, you can call it a six months but there's a start-up period. Secondly, COVID. COVID was huge. None of us at the Board talked very much at length about COVID. The assumption was made that when the restaurant opens, everything is free of COVID and that didn't happen, you have to factor those in.

Mr. Costello: In the beginning, we did bring out the fact that we did not know at that time how long we would be dealing with COVID. The only thing there is the fact that these numbers are going down. They're not really coming up all that much. I realized it's time of the year. People have been at home too long and they're getting out. But we have to do some, hopefully, we'll see a better November or October than we have over the last few months.

Mr. Realmuto: I just want to avoid the revisionist history. This Board did discuss the impact of COVID. In fact, Harry even before we approved the contract we came to you. You had them revise the numbers down because of COVID. That was taken into account to the best of our ability, first of all.

Mr. Costello: Everybody who presented was reminded of the fact that we did not know how long and they all agreed these were the numbers. I hate to say it, but we're nowhere near the numbers we were given.

Mr. Realmuto: The concern here is if you look at that chart that I provided on the first page, the net income over deficit, you'll see that the impact from opening essentially is in the first two months. It really doesn't go beyond that and the numbers are trending worse than that, not better. We know people are picking up their willingness to go out. That's going to fluctuate, of course, with current conditions as far as COVID goes. But that's the concern as it's continued to go down because we haven't been through the start of a busy season and that's what we need to keep an eye on.

Mr. Plummer: Okay, thank you. Yes, Annie?

Ms. Toth: I just wanted to mention one thing to you Mike. COVID is a big factor and I've been out talking to businesses and everybody is struggling with staff. We actually had four cases the last two weeks of COVID. You all had residents who had contracted and so if you were to look at the to-go's, to-go's are still very consistent and that means that people are just not wanting to come out. They'll still do the curbside pickup. One feature that I wanted to mention that we're going to do when the new menu comes out, we are opening delivery up to lunch and dinner to see if we can help the residents. I want to tell you a quick story how we do have residents calling during the day and placing an order and Kimmy would take the order and then one of you guys will say, "Well, can I have it delivered?" Then we turned them down at 11:30 and then they all want to talk to Annie. Of course, we're going to go ahead and jump in the golf cart and deliver. I can tell you we had about 35 the last three months deliveries during the day because either they just had COVID and/or had operations, hip replacement. We're doing everything with the community.

Mr. Costello: I'm not denying that. I think that you people have done just about everything that you've been asked to do. We realize that, but what I'm saying is from the

very inception, from the very beginning, when everybody gave a proposal as far as coming in here, we knew at that time that COVID was going to be a determining factor in which way this was going to go. In the beginning, I believe the numbers were 81,000. We've exceeded that, we are well over 81,000. Like I said, I don't want it to reflect on you. I think you've done your job the best you can. But you can't go door to door, knocking on doors. I can't expect that. You people are doing your job.

Mr. Realmuto: Annie, I think I heard you say that you've been doing deliveries for lunch essentially prior to the previously announced delivery time, I figure it was 4:00 to 8:00 p.m. Can we help you get the word out about that, perhaps by highlighting it in the LA Times and in an email blast? Is that formal or official?

Ms. Toth: Absolutely, yeah. That's something that we've talked about, Christine and I, we'll go on the early magazine as of this coming October. It's also an email blast I will do daily and also with social media we will make sure that the word gets out and certainly word-of-mouth as well.

Mr. Realmuto: Okay, I do want to encourage you to get the word out and do it on a periodic basis because, we could do it for a week, every day, but then the folks that are returning over the next three months might not know, so it's important to keep that word out.

Ms. Toth: Absolutely.

Mr. Realmuto: Okay, thank you.

Ms. Toth: Thank you.

D. Consideration of Restaurant Re-Design Group Suggestions *(requested by Supervisor Krumrie)*

Mr. Plummer: Next item on the agenda is consideration of a restaurant redesign group. Suggestions?

Mr. Krumrie: In this presentation today, first of all, I'll give you a little bit of history behind the restaurant redesign group. You notice it doesn't say restaurant redesign committee, it says redesign group. But we do have some notes along the way of each of the meetings. The restaurant opened almost 20 years ago. In that period of time, we've done very little to the restaurant in terms of updating the ambiance if you will. Actually, Annie and Joanne will both go over some of the improvements that have been made

historically. When I met with Christine back in April, I was speaking to some residents who would be good candidates for the restaurant redesign group. She came up with several, and based on the unique qualifications, we put together a group of six. Since then we have met weekly or almost weekly, for a period of time. The group has spent countless hours researching product, going online, calling vendors, etc. We've also talked to residents. This part of this whole deal is to get the residents involved in the restaurant. We now have recruited some residents to help us with some of the fabric design, not too much redesigned, but the materials that we have to sew and etc. What we wanted to do, our goal was to have the greatest wall effect, at the least amount of cost. We're certainly budget sensitive to all of this, but some of the timing is certainly not the best. Private funding was used to obtain samples, not to mention the cost of the drive to the various vendors and so forth. We think we achieved what we set out to do. This morning's presentation will confirm that. Our goal this morning is to ask the Board to approve priorities 1 and 2. For that to happen, we would likely have to adjust the budgets that we have designated for the restaurant as a whole. We feel time is of an essence, and this project will be necessary to close the restaurant at some periods during the project as it's going on. For example, if we're thinking that if we do it later in September, early in October, we'll close the restaurant until four o'clock, that will count lunch for a week. But we don't really know for sure if a week is going to make it or not, if it'll be enough time. The earlier we do this, the less financial impact it has on the restaurant's revenue. There's some priority that's necessary to this. We have to give them some priority. The prices we obtain, and some of them are wholesale prices that Anne is able to access and some that Christine has done some quotes for and so forth. With this in mind, I want to introduce the group. There's Anne Heaton who's standing before us. Joanne Cosec who's hiding over in the corner there, and Annie Toth is another member of the group. Then we had a couple of others who came in and came out or whatever you want to call it that. Without any further ado, let me introduce Anne Heaton again and you can continue with the presentation.

Ms. Heaton: I'm happy to share with you the ideas that we've come up with for our restaurant renovation, or as we affectionately refer to it as our asset refresh as the restaurant is an asset.

Mr. Realmuto: Your microphone's not picking you up. Can you maybe hold it closer?

Ms. Heaton: Okay. Before I get started, I would like to point out how lucky we are to have the neighbors who are so generous with their time, energy, and talents that they volunteered for this group. If this wasn't the case, this project could be much more costly than the budget that we've put together for you. What we have here is a diamond in the rough. The dining room is much the same as it was originally designed 19 years ago. It was last painted seven or eight years ago. The flooring has been redone, but other than that, it's pretty much untouched. The feedback and comments from the surveys that we've taken, show that the residents saying that the 90% of patrons survey rate the ambiance as fair, much the same as the feedback on the Focus 2025 survey. I have two pages here of comments on the feedback and the comments on the restaurant design. It's rated as dark, outdated, and uninspiring, it has even been referred to as having a nursing home feel. The true story is a resident brought in her family for a Mother's Day celebration. During dinner, one of her daughters looked at her and said, "Mom, I feel like I'm eating in a nursing home." I don't think that that's the impression that we want for Lake Ashton. The first impressions matter most, and our goal is to be invigorating and inviting. This will influence our daily sales, as well as our private catering and event opportunities. When people come in shopping for a venue, we need to outshine our competition. The data indicates that a restaurant who has experienced aesthetic renovations will show a 10-15% increase in sales, so that's what we would like. We brought the lobby up to date with no thoughts of a return on investment. We maintain our amenities with no thought of return on investment. This is an amenity that we may show a return on investment. We need to bring the lobby or the restaurant up to the new lobby standards. The customers will enjoy the uplifting environment; therefore, they'll stay longer, spend more money, and return more often. Potential customer shopping for a venue for their event will view Lake Ashton as upgraded and on-trend. They will be proud to bring their family and friends here. These are our plans to upgrade and update the restaurant. First, we'll start with paint. Paint will be a light color coordinating with the new lobby color and the hallway. The acoustic panels, this is one way that we'll be saving money, we have a group of volunteers that we'll work together to recover the existing panels and bright and fun fabrics rather

than the burnt orange that's been there for 19 years or 10 years. We plan to just have window treatments to flank the sides of the three center windows. It'll add a touch of sophistication, as well as help with the echo in the room and the noise level in the room. Table cloths and glass tops will help with the ambiance and the noise level, but most importantly, we'll save approximately \$10,000 annually for the cost of linen rentals. Just for your information, all the fabrics have been researched to make sure that they're certified flammability rated to the California standards which are the highest in the nation. We've incorporated some planters into the plan because there's been feedback from bar patrons, as well as diners that they would like a little bit of a separation between the bar and the dining room. The existing lighting is the original, which was designed to enhance the Mediterranean decor at that time. They are dark, heavy, and they look like they belong in a castle. The new lights will raise the level of lumens in the room and will enhance the relaxed lakeside atmosphere that we're going for. Chandeliers and light fixtures should be considered the jewelry in the room. The new cable railing will not only update and enhance the feel and look of the room, but it will bring us up to code to meet the new universal code for railings, that it's 42 inches. Our existing railing is black, bulky, heavy, and is only thirty-six-and-a-half inches. Therefore, the new railing will bring a benefit of safety with it. We'll be laying tile in select the areas along the step-up at the bar. The current tile is the original, looks dirty, dated, and there are some tiles that are cracked. We'll also be doing the treads and the risers on the six steps leading up to the raised platform. This will also be a safety feature as it will make it much easier for patrons to make the delineation between the steps that are all the same color now. In conclusion, Lake Ashton is marketed as the premier act of adult community in Central Florida. Ashton Tap & Grill appearance and condition needs to rise up to the same expectation. Ashton Tap & Grill is a community amenity serving residents in surrounding area. We have an aging asset here, and it's time for us to polish the diamond. We all know the challenge with the restaurant financially but keeping the status quo, we'll just keep things status quo. Hopefully, with some new design, we'll be able to help increase the bottom line, which I know is important to everybody.

Mr. Plummer: Thanks for the presentation. Questions, comments?

Mr. Realmuto: First of all, I just wanted to thank Anne and everyone serving on this group for all the work you've done. You've obviously put a lot of effort into it, and I think it represents a great long-term plan for the restaurant in improving things. I did have one question, I believe, that's probably more for Annie. The statement was made in this presentation that the data indicates that we could expect to see a 10-15% increase in sales from restaurants who experience an aesthetic renovation. Do you believe that what's being proposed will result in a 10-15% sales increase in the restaurant itself?

Ms. Toth: Yes, I do. Data indicates and if you were to read online, all the entrepreneurs, what they do with their restaurants, the owners upgrade or update and refresh inside and out material and get new china, get new glasses, change their menu. Therefore, that'll be more of an enticement for anybody going to the restaurant, to take a look and see how the atmosphere is. Yes, I do believe it 100%, 10-15%.

Mr. Realmuto: Now, here's where I test how strong that belief is and how you're willing to put essentially our money where your mouth is. Are you willing to increase the budgeted revenue by 10-15% if we complete these renovations and stick to it?

Ms. Toth: Yes. For the record.

Mr. Costello: Another thing there, I would like to thank people also for all the work that you've done. The only thing there is we can increase the budgeted income all we want, unless we hit the budget, it hasn't been doing good at all because we didn't make what we forecasted. I don't doubt that it'll bring more people in. Here's where the problem comes in. I'm looking at a sheet here where the grand total comes to \$42,705 on a business that's losing approximately, can I be comfortable in saying, \$200,000 for a one-year period?

Mr. Realmuto: Yeah.

Mr. Costello: I'm not saying to the nickel. I'm saying approximately \$200,000.

Mr. Realmuto: For a nine-month period, \$236,000 over a nine-month period.

Mr. Costello: I was being a little bit conservative for a nine-month period. Now, we're going to add \$42,000 to it. I'll be the first one to agree that the decor of our restaurant, it's nothing that I would think that most of the people would have if it was in their home, similar situation in their home, but that's a matter of taste. I agree that some of the things on this sheet should be done on some of these priorities. I don't agree with

the entire priorities, but I agree that we need to paint in there and different things I'm not going to go down the line. A business that's losing the kind of money that we're losing right now, to put \$42,000 into it, that's like throwing gas on the fire. It just doesn't make a lot of sense. I would think that maybe, and I hate to have somebody go out and do more work, but maybe you could come back with priorities where we could do it a little bit at a time and eventually get to where we want to be.

Ms. Toth: We actually do have.

Mr. Costello: Yeah, that's what I'm reading. That's what I'm reading. Priority A was \$15,796, B was \$8,896, C was \$1,813.

Mr. Realmuto: You need to use the microphone.

Ms. Burns: People in the Zoom, I can't hear you if you're not on the microphone, it's okay.

Unidentified Zoom member: We did want to come to you with opportunities to say, we can do it in piecemeal. We can do it in stages based on the budget to see those returns on investment if we need to. I've been in this industry since 2009 doing renovations at a major theme park. We are going to show the fresh look is also going to affect not only internal sales, but external sales as well because it is a reflection. I personally went through it when my son wanted to rent the venue for his wedding and it was not appealing at the time with a different vendor. To say I felt comfortable enough to invest in a wedding of \$25,000 when I couldn't feel comfortable by the service, that the food was going to be anything more than pizza from a firebrick oven. Those are the things that you have to realize. In the theme park world that I worked in, the increase was actually more between 20 and 22 percent on return on investment when a rehab and a refresh happened on these assets. Yes, we are losing money, there is no doubt. But at the same time, part of that is that overall picture of what does it take to get this asset back up to be the amenities that we all appreciate here.

Mr. Costello: The only thing there is other businesses outright do it with the intent that it's going to increase their profit. This is going to do is reduce our loss. I hate to say it, but you're looking at \$43,705. I have another piece of paper that was handed to me today that estimates unbudgeted funding requests between \$62,000 and \$142,000, expect the average of it and we'll say \$100,000. Yes, I agree that there are things here I

would like to see done, and I would like to see them done. But to do an entire phase of a priority, virtually impossible.

Unidentified Zoom member: We didn't come asking for that.

Mr. Costello: The way it was labeled as priority 1, priority 2, priority 3, it almost looked like you were looking for us to approve an entire priority.

Mr. Krumrie: Mike, I specifically spoke to that during my presentation.

Unidentified Zoom member: Correct.

Mr. Krumrie: I did not ask for priority 3, so there. Then you talk about the loss, Mike. We are at the same Board meeting when we approved a loss for the restaurant of \$150,000. Now, you pretend like it doesn't exist. Like you started out with zero. We started with a loss, \$150,000.

Mr. Costello: For this year.

Mr. Krumrie: Let's talk about the \$150,000 in the action.

Mr. Realmuto: That's a difference of \$86,000. Our loss exceeded what we expected in the budget by \$80,000.

Mr. Krumrie: I don't think it's that high, and you're projecting forward for the month of September, correct?

Mr. Realmuto: The number is not going to vary significantly. It's within \$10,000 and probably less.

Mr. Krumrie: I don't agree.

Mr. Costello: In the beginning when this was first brought to us, when the proposals were made, go back to the book that we were handed and the projections for losses by Metz, I believe was \$81,000. Yes, we're up to like \$159,000 for this fiscal year that we're going to be beginning. That was what we came up to.

Mr. Krumrie: Mike, do you want a restaurant or do you not want a restaurant?

Mr. Costello: That's not even a question.

Mr. Krumrie: That's the question, Mike. You have to answer that.

Mr. Costello: Do I want a restaurant? Yes, I do. But can I afford to go to people constantly and say to them because I'm telling you right now we're running lean to begin with, but can I go back to them and say I need X amount of dollars more because of the

fact that we dumped it into a restaurant that was already losing money. I don't think that's fair to the residents out there.

Mr. Realmuto: I actually agree, Mike, but I want to take it down a notch. The first thing we need to do is get the data we need to make informed decisions. I actually prefer to look forward rather than backwards because that's something we could do something about. Looking forward, Mike, I think it was a bit fair to estimate that basically we have a deficit in the restaurant of \$200,000 a year. Remember we close Mondays and the result of doing that, just last month, was reducing the projected deficit in this coming budget, the restaurant budget, operating budget, down to \$110,000. Their budget projects a loss of \$110,000 for starting October 1st, the fiscal 2022 year. Then we all know we support the amenity outside of that operating budget to the tune of at least \$75,000 plus any unbudgeted things. We're approaching the \$200,000 mark looking forward, I just want to point that out. I have a couple of comments; one is the surveys were used as a justification. I can understand how someone with a decorating background would look at the surveys and think that that's the primary thing, that there were a couple of surveys returned that addressed decor. I happened to request and read all of the surveys and quite frankly, looking at the surveys in whole, that's not the impression I get. It wasn't people's primary things. People care about the quality of the food and service. Those are the top two items. I don't think most of our residents are going to come or not come to the restaurant because of decor. That said, I do agree it needs to be done. There may be some difference of opinion as to the right time to do it given the current deficit in the amounts. I mean, this money has to come from somewhere. It doesn't grow on trees. My concern is everyone's had the opportunity to put in their requests for things in the budget. A dining room renovation was included in the capital reserve fund, but it was budgeted at \$10,000. Now, just one month later, you're coming back to us and asking for \$42,700 with number three. I think we need to consider that very carefully. Although, I want to see most of these things done, I don't know that now is the right time and I would rather defer it till we see how we've done over our peak season to see if it's going to be justified and there will indeed be a return on investment. Before any motion is made to approve any amount, I want to be able to get into the details of some of these because if we choose to do them, I think there is some that can be done a lot more efficiently and I'm very concerned that

quotes were not paying for anything other than painting. I was able to get two quotes, Christina paying for painting. Nothing else has been made available to us. As I've asked the engineer many times, we want to see quotes before we approve anything, and I think that's a requirement.

Mr. Plummer: A second, Mike. First of all, thanks for all of the the conversation here about the issue as word stands with dollars and cents and timing and all those. Thank you for the presentation. It was a great presentation and I don't think there's any of us sitting up here that don't want a restaurant here. We all want a restaurant.

Mr. Costello: I was accused of it.

Mr. Plummer: I have no problem with what you're proposing as far as in the long-term, how we get there, I think is what we need to decide and not necessarily whether we want to do it or not do it at this particular time. If this is what we want do, how we want to get there? Whether it's in one fowl swoop or whether it's over a period of time. But I think arguing about what profit loss is at this point is probably not going to be real conducive to try and make a decision and move forward here. Let's decide if we want this start down the renovation path and if so, get a timeline put together.

Mr. Costello: Okay.

Mr. Plummer: Now, if that takes a study with dollars and cents, then I understand that as well.

Mr. Krumrie: Let me say a few comments. First of all, we have right now in front of this, we have the support of Joanne and Annie, waiting six months, waiting a year, may not have their support. Then I'm going to ask you where you're going to get your support from. If we have to go out and hire an interior decorator to design that restaurant, we're going to be spending thousands of dollars just for the design. Our budget starts October 1, we do have \$10,000 in there. I also would propose that we take the \$10,000 from the kitchen redesign, and I want to say that hesitantly. Take \$10,000 in the kitchen redesign and add that, then move it over to the restaurant. That gives us 20,000. Then if we add up priorities 1 and 2, we're within \$4,000 of those two numbers. Hopefully, the Board would acknowledge that and say, you know what? We're kicking it out, we'll come up with the other \$4,000. From a budgetary standpoint, we're really only talking \$4,000, we're not talking anything else beyond that. We've heard clearly that this has a return on

investment. The \$10,000 you put into the pool pump didn't have a return on investment, but yet we had no problem doing that. You want to talk about return on investment because every amenity we have in this community, we get very little return on our investments. This is an opportunity to have a return on investment. We're waiting, we're going to get busy in the restaurant and it's going to cost us more money on the other side through a loss of revenue in a restaurant if we have to close to make these renovations, simple as that.

Mr. Realmuto: Isn't it true that we'd lose less closing during the slow season when revenue is cut in half? So closing June, July, and August, we'd lose a lot less money than closing in the season when things are starting to pick up?

Mr. Krumrie: I say to that Steve, good luck finding somebody who will make a presentation for you come June or July next year.

Mr. Realmuto: Frankly, I don't think that's fair. I don't think we should consider that almost threat, I resent that.

Mr. Costello: I think we already have the proposal, why would we bring somebody else to redesign what's proposed here? I don't think it's a matter of that, I think it's more a matter of like I say, if we hit midway on what we're unbudgeted, we're looking at a \$100,000. We're going to pour money into a restaurant that's losing money? I think that we should definitely go with some of the things that are on this. But to try and do everything at once, I think that we're going to bust the budget.

Mr. Costello: We'll talk about that.

Mr. Plummer: What I'm hearing is up here, sitting between everybody, is that there is budgeted money for \$20,000 in next year's budget. If part of the proposals that are coming are already in that budget, then we're not increasing the budget unless we went the whole route. If you pick the amount of money that's budgeted and work with those dollars and cents, we already have the money budgeted. It doesn't become a budget issue.

Mr. Realmuto: We have the money budgeted under the capital reserve fund. We did not believe just because we put the money in the budget, we would be in favor of spending it. We wanted to see how the restaurant was doing on net basis before we would be willing to authorize those funds. Just because a particular supervisor or we as a Board

may have been in favor of including it in the budget, we included it in the budget because we wanted to leave it as an option, something that we could do. If again the net warranted, some of us are probably not ready to do that. Look at some of those graphs, they're heading pretty much straight down. Now I'm sure the revenue is going to increase as people return, but we really need to get that under control and get a handle on that before we make the type of investment we're talking about. Mike's mentioned it, I mentioned earlier today that we're looking at just this meeting of a request for unbudgeted expenditures. The sheet I handed out says a \$142,600 with the two quotes Alan gave us today, that's actually a \$150,000. Mike, it's closer to the high end or is likely to be closer to the high end, depending on what happens with security. \$100,000 is definitely low, it will be over a \$100,000 I suspect that.

Mr. Costello: I was simply going by averaging between the \$62,000 that you gave us and \$142,000, which would be around \$100,000.

Mr. Realmuto: I'm pointing out that we're going to be spending a \$100,000 today that we're going to have to find in other areas of the budget, because I don't know where that's going to come from.

Mr. Costello: Harry, let me tell you something. It's not a matter of me not wanting to have renovations done in that restaurant. But I think for the residents, we have an obligation to do it in a way that is not going to break the budget. There are certain things in here. Yes, we're budgeted for, what is it? What was the budget?

Mr. Realmuto: For the dining room reservation, it was \$10,000.

Mr. Costello: \$10,000.

Mr. Krumrie: Kitchen renovations was additional \$10,000.

Mr. Costello: What's another \$10, so that's \$20,000. You're saying it's \$4,000 over. Can't we purchase glass for tabletops? \$3,600. Right there, we could wait on that and we're damn near a budget.

Mr. Realmuto: I have some ideas about improving the efficiency of some of these reservations, but I'd like to take a straw poll. I think what we need to determine is do we want to continue discussing this in contemplation of approving any of this at this meeting or are we in favor of deferring it? Because if we want to get into the nitty-gritty, we can go

through these. I think we need to discuss some of these line by line so that we fully understand them.

Mr. Plummer: First of all, I don't think you have the time at this meeting to go line by line and do that. We're looking at one more hour here before this room is going to be with other folks in it. We need to make a decision on which direction we're going to go. Are we going to study this and try to figure out how we can do with budget money and start down this process or are we not going to do the process?

Mr. Howison: I'd like to suggest that, for instance the glass tabletops that Mike raised, you indicated there would be a linen savings of \$10,000 or something like that. I'd like to see us come back next month with the numbers that do offset. What is the real return on investment for just the 10-15% increase in sales? But if we can reduce the cost of linens, then likely that's a step we might want to take. But if we look at it in that regard, it might make it easier to swallow. I think we all agree, we want the restaurant and I like the design. But we all know we're in a hole, a money crisis problem.

Mr. Costello: The only thing I'm saying is at \$42,705, it's a little bit hard to do at this time.

Mr. Krumrie: I think we're only asking for \$24,000, Mike.

Mr. Howison: The point is if we look at the offset in expenses, I'm not talking about \$42,000, I think we do go line by line. We look at what makes sense and what doesn't make sense within the \$10,000 or the \$20,000 that's budgeted.

Mr. Costello: The only reason I picked the glass tops, it was the closest that I saw immediately to the \$4,000 that we're looking at, that's why I picked that. Like I said, as far as it goes, I do want a restaurant. Do not allow anybody to tell you that I don't.

Mr. Plummer: What I'm hearing here is what we want to do is to see if we can rework these proposals to get within that \$20,000 figure then let us make that decision from there. Again, show the savings that we talked about with linens, etc.

Mr. Realmuto: If we're going to use the \$20,000 number, then we are also doing as part of that, the linen kitchen redesign.

Mr. Plummer: I think that's the only number we have to work. The \$20,000 is the only number we have to work with.

Mr. Krumrie: Correct.

Mr. Plummer: So it's impossible to do what Lloyd is suggesting.

Mr. Krumrie: I hesitantly would agree with you Bob, again mind you that by waiting another month, when we close the restaurant, it will only be busier in November as compared to this month.

Mr. Plummer: I understand that. But I also understand the division that I'm setting here with five people that have a different idea of all of it, and I'm not sure that if we make a decision right now that it would be in anybody's best interest.

Mr. Howison: If we look at this in its totality as a project, we manage projects everyday still. You'll put together that plan, we'll understand the numbers, and we'll look at it step-by-step where perhaps we can minimize the closure of the restaurant and meet halfway on this. Because I would agree with everyone that we just can't spend \$42,000 right now, I know you're only asking for \$24,000, but if we step back and I'm happy to work with you guys to lay out a project plan and to help anyway I can to look at the numbers, but it's just not something that I would recommend we go forward with today.

Mr. Plummer: I think that we don't get a lot of volunteers to step forward like that, so I appreciate Lloyd's suggestion that he get involved with that on the financial side and work with that because he understands what we're dealing with in this regard. We understand that you want the best for what we have. Quite frankly, I think we all want that. It's just a matter of getting there within what the dollars and cents are available. You have something that you want to say, Annie?

Ms. Toth: I just wanted to mention one thing to Lloyd, that after the budget was adopted we actually no longer have tablecloths on the table and we cut the expense literally in half. With what we spent so far this past year and what we are looking forward to is a significant amount of change of savings.

Mr. Plummer: Thank you.

Mr. Realmuto: The budget we approved, I believe basically took out linens, so there can't be a savings there. When I say it took out linens, I mean the tablecloths, just to be clear. That budget contemplates that, I believe. Is that right Annie?

Ms. Toth: Yes, that's right.

Mr. Realmuto: So there's no savings.

Ms. Toth: Yeah.

Mr. Plummer: To move forward here, let's let Lloyd work with the group to try to work within the budget numbers that we have and represent this in the October meeting and hopefully, we can move forward in one direction or another at that particular time with not only the group working with Lloyd, working with trying to figure out the dollars and cents side of it. Does that meet everybody's expectations here? Okay. Thank you.

Mr. Howison: Thank you.

SIXTH ORDER OF BUSINESS

Presentations Regarding Security Options From:

- A. Community Watch Solutions**
- B. DSI Security Services**
- C. Securitas USA**

**This item was discussed under the twelfth order of business that was moved up earlier on the agenda.*

SEVENTH ORDER OF BUSINESS

Focus 2025 Review

A. Consideration of Additional Golf Cart Parking Option

Mr. Plummer: Moving forward, next item on the agenda is the Focus 2025 review, consideration of additional golf cart parking options. Christine?

Ms. Wells: There was one proposal on a map included in the agenda packet, this was just to bring up as we are going through the Focus 2025 survey, there's a need for more parking around the amenities. This was just brought up as an option to see if supervisors do want us to gather more quotes to add some additional parking spots. It would just involve the striping of the basketball court to where if there is overflow parking needed for golf carts, then we can utilize that area. Again, just brought to see if supervisors want us to move forward and gather additional quotes.

Mr. Plummer: I think we all know that we're parking challenged and I think that looking at the options available is a smart move. But I think without any additional numbers in what we're talking about here, I think that the best move is to go back and get some quotes and see where we're at on it and then we can make a better decision about that. I don't think anybody here isn't in agreement that parking isn't an issue.

Ms. Wells: It's quite difficult to get quotes right now. So that's why this one was brought to you, because if you're not interested in doing it, it saves a lot of time. But if you want, we can make that.

Mr. Realmuto: Do we want us to spend staff time on getting additional quotes? My suggestion to Christine in our weekly meeting was maybe we can explore just making residents aware that the basketball court is available for overflow or additional golf cart parking and even during peak times of a big event, have someone perhaps directing them there and helping them park, just to see if it's needed and utilized and if we determine that it is, then we can go forward and get more quotes.

Ms. Wells: We can try that.

Mr. Realmuto: Okay.

EIGHTH ORDER OF BUSINESS

New Business/Supervisors Requests

A. Presentation of Fiscal Year 2022 Maintenance Contract Analysis Spreadsheet

Mr. Plummer: Next item on the agenda is presentation of the Fiscal Year 2022, maintenance contract analysis spreadsheet.

Ms. Wells: I included this spreadsheet in the agenda packet outlining what we currently pay for our maintenance contracts, which is aquatic plant management, pool service, and landscaping services. There was no increase to the monthly aquatic plants service or the semiannual aquatic plant management. There was an increase to the quarterly service which would be the addition of the area we've called Pine Island, which was a conservation area that was originally maintained by the golf course that once we took over got pushed to the side. So I did include that for supervisor consideration if we want to include that area starting in October. It is an increase of \$4,440 for the year and in Fiscal Year '22, there's a one-time fee of \$5,334 to get it into the state that it can be maintained on a quarterly basis.

Mr. Realmuto: So the total unbudgeted expense in Fiscal Year 2022 would be \$9,774, correct?

Ms. Wells: Yes, sir.

Mr. Realmuto: I just want to point out that the same proposal to do this with Pine Island was brought before the supervisors not more than a few meetings ago and we

essentially decided to table it by not acting on it. I understand that two supervisors wanted to add it in here, but this is just one of many examples of unbudgeted expenses that add up. \$10,000 here, \$10,000 there adds up to real money. This is part of what makes up that \$100,000 plus that was being requested today, I guess. I don't know where I stand on the proposal itself, but process-wise, I'm not happy to see it come up again as part of the contract renewal versus as a separate proposal. It's my belief that editions or expansions of contract should be considered by this Board separately so we can consider all the details rather than just the approval of the contract. For that reason alone and the fact that it's unbudgeted, I would not be in favor of that addition at this time.

Ms. Wells: There is one other area that we discussed that is only going to be a onetime service and then it can be mowed after that, and since we're talking about unbudgeted items, I was planning on bringing that to the October meeting. It would just be a one-time fee from applied aquatic to get it into a managed state to where it can be mowed. That would be included under Yellowstone contract.

Mr. Plummer: Sounds like the same thing you just said.

Ms. Wells: The second one I don't believe has been brought to the Board yet. Pine Island has.

Mr. Realmuto: I have no objection with it being brought to the Board, that's the way to do things. We bring it separately from the contract renewal and handling, and Christine and I have talked about that. But again, I do know it was that desire from at least a couple of supervisors to add it.

Mr. Plummer: Other comments?

Ms. Wells: In the Heartlands Pools contract, there is a savings of \$1,824 for the year. They did have a 5% increase, but we removed fountain maintenance, which made that a little savings due to removing the fountain maintenance. Though some monthly service did increase \$9,214 but the proposed amount of \$194,514 was included in the Fiscal Year '22 budget. So this is just the renewal process. They did have a 2% increase and added annuals being replaced three times per year, which gave you that \$9,000 increase and the renewal contracts included in the agenda packet.

Mr. Realmuto: With this change to the Yellowstone contract, I believe we essentially have an all inclusive contract. We shouldn't expect any other one-offs other

than areas that we choose to renovate or plant replacements. But everything else is included so there shouldn't be any surprises throughout the year, is my understanding?

Ms. Burns: That's correct.

Mr. Plummer: How do we want to handle these contracts? You want to vote individually or as a whole?

B. Consideration of Aquatic Maintenance Contract Review

i. Consideration to Renew Agreement for Aquatic Maintenance Services

Ms. Wells: I believe the next item was the review of the Aquatic Aquatic. So If there's any questions here, we have Telly Smith and Archie from Aquatic Aquatic. If you guys do have any questions on it, since that's the next item before the renewal?

Mr. Realmuto: As printed here, it does include the work on Pine Island to bring it up to speed and then maintain it for the year. My understanding from talking to staff basically is that even if we choose to spend this \$10,000 and do that, that it's probably not going to make the area look like what some of the residents who might be interested in that want to achieve. The only thing, and I welcome comments on this, that they can remove is essentially the nuisance exotic. Those pine trees aren't going anywhere and the natural vegetation isn't going anywhere. So I'd appreciate it if you could address that and what it might look like before and after.

Mr. Smith: No problem. I'm Telly with Applied Aquatic. In that area, what we can do as per the Southwest Aquatic Water Management District, is to basically trim or cut the woody vegetation down to a three-foot level. So yeah, you're right, it's not going to be mowed like it once was by the golf course. That was something that had been done for years that we had basically no control over and had nothing to do with. Essentially, three foot is where it would be cut to. You'll start have a nice view of the lake from the back porches, the homeowners, typically what they want is a view of the lake. I guess it's in-between deal on that. So yes, you're going to have maintained look, but it's not going to be mowed, if that makes sense. Does that make sense to you guys? You have a view but it will not be mowed like as a lawn would be mowed. I'm not going to get into the cost of the proposals unless we want to have that discussion, but the startup fee and then you have three quarterly maintenance fees. It was \$9,000 and some change, or \$8,000 and some change. It doesn't really make much difference, but the startup is actually one of

those maintenance events. It's the initial startup and then you have three quarterly maintenance fees following that. It does save you a little bit of money. Any other questions?

Mr. Realmuto: The point is it would it be reduced by one-quarter maintenance. I understand that.

Mr. Smith: That's a common mistake on our proposals and something when you read our proposals that it does get a little confusing.

Mr. Realmuto: I appreciate you bringing that to our attention, but it's also true that in future years, the ongoing additional costs would be the \$5,334.

Ms. Wells: The \$4,440 is the ongoing.

Mr. Realmuto: I'm sorry. I got the numbers reversed. \$4,440 plus any increases in the new year.

Mr. Smith: That's correct.

Mr. Realmuto: Thank you for clarifying.

Mr. Smith: Yes, sir.

Mr. Realmuto: I just want to point out that the Pine Island area we were talking about is not directly adjacent to any properties. There's a CDD land buffer, a pond, and the land on the other side of the pond, then you come to the Pine Island area. So there's hundreds of feet in between any house.

Ms. Wells: Yes, and we brought it up also because if you look at the map and the maps are included here, every wetland and conservation area around it is taken care of except for that one. So it was just to bring to the Board's attention again to see if we wanted to move forward with it.

Mr. Plummer: Moving forward. I think the question is for Applied Aquatics, do we approve it with or without that?

Ms. Wells: Yes.

Mr. Realmuto: That's exactly right. I'm going to move that we approve it without that addition.

Mr. Plummer: I'm confused. Let's see if we get a second before we do the discussion. Is there a second to the motion to remove the Pine Island portion of this? Hearing none. Is there a motion to approve the Applied Aquatic "including Pine Island?".

Mr. Costello: Before that I think we should let Lloyd make his comments.

Mr. Plummer: That's okay to do.

Mr. Costello: No. I understand. But I'm saying let's hear what Lloyd has to say.

Mr. Plummer: The motion died for lack of a second. Now we can discuss and move forward.

Mr. Howison: I'm just not sure I fully understand the impact. I know where that area is. I know that it used to be mowed. I know that we were in violation technically of SWFWMD were we not? We're going to remove invasives and there'll be continued maintenance. It will just be continued to remove those invasives every quarter and that'll maintain about a three-foot view.

Ms. Wells: It'll be manicured, but not mowed. The map that you see in my office that I showed you that there is mowed and that may be what they're thinking it's going to return to and it never will.

Mr. Howison: Okay.

Mr. Plummer: Other discussion?

Mr. Howison: How many residents complained, how big a deal was this?

Ms. Burns: I've heard of one complaint but I'm not sure if the supervisors are part of additional.

Mr. Plummer: I think there were more than one complaint. I don't think it was an overwhelming number of residents when you consider the total number of residents, but it was not a significant number, but a number of residents that are closely impacted that live there.

Mr. Realmuto: So how many residents complained to you Bob?

Mr. Plummer: I had four and one of them maybe the same one that Christine's talking about.

Mr. Costello: I know that the only complain I heard was the one person that I think you're thinking of.

Mr. Plummer: The one that's the common denominator was the loudest of the group.

Mr. Costello: Yeah.

Mr. Plummer: But that's not untypical when you have issues that only affect a certain amount of homes because you're not going to get people from eight blocks away to talk about it.

Ms. Wells: It didn't do you guys a service either that it was mowed before and then it let go and they assume that it needed to maintain again.

Mr. Plummer: That's the same thing we have over here.

Ms. Wells: Exactly.

Mr. Plummer: Exactly. We've omitted that one.

Ms. Wells: That one's a little different and that's someone I'll present next time to where we can actually mow that one down.

Mr. Howison: There's still going to be a one onetime charge.

Ms. Wells: Agree.

Mr. Plummer: What we have to do here today is either approve the Applied Aquatics contract with or without Pine Island. That's what it comes down to. We've had a motion to do it without, that motion failed for lack of a second. I'm going to assume I'm going to get motion here somewhere from to do with that, but we need to move forward here.

On MOTION by Mr. Costello, seconded by Mr. Howison, with Mr. Costello, Mr. Howison, and Mr. Plummer in favor, and Mr. Realmuto and Mr. Krumrie opposed, the Renew Agreement for Aquatic Maintenance Services Full Scope of Contract, was approved 3-2.

C. Consideration of Renew Agreement for Pool Cleaning Services

Ms. Wells: Heartland Pools has the pool maintenance and it's \$1,313 a month. I believe the contract extension just needs to be changed as an error and the extension part of it, that says \$1,330, but the contract from Heartland Pools is \$1,313 a month, four or five times a week, pool and spa service. As we discussed in the last meeting, they did add the spa and refill imbalanced four times a year at no additional charge.

On MOTION by Mr. Realmuto, seconded by Mr. Costello, with all in favor, the Renew Agreement for Pool Cleaning Services, was approved.

D. Consideration of Renew Agreement for Landscaping Services

Ms. Wells: Then we have the Yellowstone landscaping service contract as \$194,514 or approximately \$16,210 per month. In the agenda packet list, a spreadsheet to break it all on how much was charged for mowing and the stone is in there as well as mulch. There was also a scope of services that was updated included in the agenda packet. The one thing that was left off that I will send a jam so it's included in the extension is a service map of the areas that they are responsible for 42 times a year or 9 times per year.

On MOTION by Mr. Howison, seconded by Mr. Realmuto, with all in favor, the Renew Agreement for Landscaping Services from Yellowstone, was approved.

NINTH ORDER OF BUSINESS**Monthly Reports****A. Attorney**

Mr. Plummer: We're down to monthly reports. Attorney is the first one on the monthly reports.

Jan Carpenter: We don't have anything special this month. Thank you.

B. Engineer

Mr. Plummer: It's always great when the attorney has nothing special. We'll move right on to the engineer because I'm sure he has something special.

Mr. Rayl: Thank you. Christine forwarded on to me a reminder letter from SWFWMD about the re-certification of the point 000 permit. This is the one that we need to have some repairs made prior to that certification being submitted. We had a quote come in from a contractor. He included more things than what are needing to be done or getting that refined. In the meantime, and I've done this and many other examples in the past, we just reply back to them, and we let them know that we're making repairs in order to make that certification, they're fine with that. That's how we'll proceed in this fashion while we get a contractor onboard. I handed out a couple of quotes, and we receive these all regardless, still have different dates, but they all came in at the same time towards the end of last week. If they would have come in at the date you see, I would've sent them to

the Board sooner. One is the emergency repair of the cart path of the hole number one, we had to come out and take some measurements, come up with some quantities, and this is the same contractor that's out here right now working on the flumes. Two things in this quote, you see it's for a total of \$3,250 to make that repair. They did not include something that I recommend we have, which is some fill-in sod stabilizing that slope after the repairs are made. What I would ask the Board to consider is if we could approve this with a not-to-exceed amount of \$5,000 then I can go back to that contractor and add those elements in to complete this repair. They will also be able to, for this flowable fill material, they've got have about 5-10 days of advanced notice if we can come away today with an authorization for them to proceed, they could add that to the tail end of their flume work. They wouldn't have to leave site and then come back again.

Mr. Howison: Would that eliminate the mobilization fee?

Mr. Rayl: I think we could. Yeah, I think so.

Mr. Howison: It's not a big number, but it's a number.

Mr. Rayl: Yeah. Right. When we go back to him talk about the SOD, I'll ask if that could be possible.

Mr. Realmuto: I think that SOD definitely makes sense, after all, we don't want it happening again, without that it would. Definitely needs to be done. I hope we can do the SOD for less than an additional \$1,800, but it needs to be done right.

Mr. Howison: Okay, so I'll make a motion that we approve a not-to-exceed amount of \$5,000 to carry out the repairs.

On MOTION by Mr. Howison, seconded by Mr. Realmuto, with all in favor, Cart Path Repair at Pond 20 with a Not-To-Exceed Amount of \$5,000, was approved.

Mr. Rayl: The second quote I handed out to the Board is for the next two pavement repairs that were of concern. One is the inlet on Heathland Lane that requires some curb replacement and also some adjacent asphalt in order to get that area restored. The second location was the centerline depression on Ashton Palms that the Board asks us to look into. We have this quote combined, both repairs being done at the same time for \$4,262.50.

On MOTION by Mr. Realmuto, seconded by Mr. Krumrie, with all in favor, the Quote from S&S Contracting for Curb and Pavement Replacement, was approved.

Mr. Rayl: Thank you. Some summary items, the paver repairs at the entry have been completed. Took him a couple of tries, but I think it's been done satisfactorily now. Additionally, the other pavement repairs that were ongoing in the community had been completed, and we've reviewed them to make sure they did do all the work that was originally prescribed. We verified their constructed quantities and forwarded their invoice with a recommendation for payment. As I mentioned a little bit ago, the flume work is ongoing right now, and we'll try to make sure we can coordinate that cart. The cart path or number 1 repair at the end of that work. The two other items, one was about a bridge meeting, Supervisor Howison prepared some notes for that. I'll let him cover that if that's all right.

Mr. Howison: Yeah.

Mr. Rayl: I'll close with, I just want to let the Board know, Garrett Poston with our offices here in today, I think most of you met him, seen him or got an e-mail from him. Garrett will be here next month. I'll be out of town next month, but he will be here working on the things we've talked about today and some of the upcoming things we got. With that, I'll be happy to answer any questions.

Mr. Plummer: If there are no questions for Alan, we'll move to Lloyd in regard to the bridge issues.

Mr. Howison: Yeah. I'll keep this very brief. Alan and Garrett and Matt and I met with a gentleman by the name of Tim Chris from Greenway Bridge Company last Friday. We inspected just two of the bridges, our two longest and the two that demonstrate the most wear. We learned a good deal of useful information, and really much of it was good news. Despite the appearance of the bridges, he estimates a minimum five-years useful life without any further intervention but does recommend a program of annual maintenance. I won't go crazy on this, but he did recommend against the installation of running boards. Also indicated that flipping of the boards was not an effective means of maintaining these bridges. Our intention is to come back next month and present a long-

term bridge management plan to the Board along with cost estimates for that, and that would include annual maintenance re-decking and also include disposition of the existing bridge behind the hole one as an option at the old bridge.

Mr. Plummer: Yeah.

Mr. Howison: I'll leave it at that.

Mr. Costello: Will it fall within the budgeted amount that we have right now, or are we looking at excessive amounts of money?

Mr. Howison: Over a long term, we're looking at a lot of money.

Mr. Costello: Yeah, but I mean for the year.

Mr. Howison: What we intend to do is to try and create a plan that-

Mr. Costello: Exactly, precisely that's what I'm saying we're going to stay within budget as the years go by.

Mr. Howison: Yes, exactly.

Mr. Plummer: Good news, budget-wise, finally.

Mr. Realmuto: That's the way we need to operate, within budget and planning. Once they come to us with a long-term plan, we can put it in the capital plan.

C. Lake Ashton Community Director

Mr. Plummer: We'll look forward to the plan in next month's meeting. Thank you, Lloyd. Next on the agenda is the Community Director's report.

Ms. Wells: The Community Directory Report was included in the agenda packet. I'll just touch on a few things just to get things rolling. We have advertisement of 2022 entertainment series and feature shows via an insert in the newsletter for September. Renewal ticket sales will start October 1st. I do want to mention, and I have mentioned a couple times, but just in case people are seeing this that have questions, Doo Wop Reunion is part of 2020 entertainment series, so anyone purchasing a ticket then will still be able to see those shows. It's not part of the 2022. We still have tickets on sale for October Fest. You'll see a list of activities we have coming up. On October 25th, Snow World tours will be here to go over best trips for 2022. You'll see you have the Monday Coffee schedule here. I do want to point out on October 4, City of Lake Wales will be here, and the Mayor, City Manager, and Director of Economic Development to discuss

the development that just passed some approval stages, that's on the East side of the community, 6,100 home or unit development. We'll be sending out a blast asking for questions. The two people that requested it, I did send them a note letting them know that they'd be here. I've already started receiving questions in. My hope is to come up with a list of questions to give them ahead of time so that there'll be addressed at Monday Coffee on October 4th. We also are going to start room reservation renewals November 1st and the applications to renew the room rental will include the part of the joint immunity policy that states the rules they need to follow to be a club group or organization. Also, we've had an increase in use at the bowling alley, so our suggestion was starting November 1st that staff is going to reserve Sunday as an additional open bowling day. So it'll be open bowling Saturday, Sunday, Monday, then league play from Tuesday through Friday with a maximum of two hours that they can bowl. We've had an increase in leagues and it's taking up the time for people to have open bowling options. Is there any objection to that? I believe in the joint immunity policy, it says a maximum of three hours, so it'll be a little bit of a variance just for this bowling alley, so we cannot offer it to many people.

Mr. Plummer: I don't think we have any objections to staff handling the accommodations to make sure everyone has an opportunity.

Ms. Wells: Perfect. Then we also are going to start a events committee. I've already submitted an article so that residents can choose to join this. It's going to be an advisory group just so we can evaluate some of the activities that we're doing here and see if they have ideas for new activities. The criteria for it will be an application. It's open to everyone, whoever would like to be part of the group, and there's going to be maximum of 10 people in the group. That's going to be in the October LA Times. Any questions on the things in the report? Perfect.

Moving on to the project tracking list, I just have a couple of updates for supervisors. First of all, the bowling alley roll point inspection or roll point system, we actually got the plans installed and I'm so happy to say that I sent the final invoice to insurance for this project. So we're just that much closer to being on the completed projects. Also I got an update for the game room chairs, they should be here the first week in October. But are expecting them to arrive at the warehouse the end of September and they have to put them together and they will be delivering them the first week in October.

Handicap door opener will be installed this week on the East door. I went over everything there. I believe that's all I had. The completed project list, you'll see some items there. I'll leave them on for a month and then take them off the spreadsheet just so supervisors can see that. Working with insurance on the cooking oil spill. They did ask me where we were getting with the cooking oil company. I'll talk to you guys about that and then we'll move forward with that. But we haven't forgotten about that as well. That's all I had for that.

i. Consideration of Upgrading Emergency Phone to FirstNet

Mr. Plummer: I think the next item you have is the FirstNet.

Ms. Wells: This is to add FirstNet to the Kings 3 Emergency Phone that's out in the pool. It would be an additional \$10 per month to add that service to the pool phone that's not there currently. I did look on FirstNet also to see if we can get approved other means to have a more effective use versus just being the pool phone and they're waiting on verification. I have to send a letter with a company letterhead.

Mr. Plummer: Obviously, the problem at the pool is an important piece of equipment that gets used very infrequently.

Mr. Realmuto: Yeah. The point I wanted to make and Christine and I talked about this a little bit is that phone basically just has a single point of contact as you know, it calls the dispatcher. So I had asked Christine if there's a way of getting a more general-purpose one for government and emergency management purposes and that's what she's looking into. If we have that, that certainly is more useful because we can get in contact using that with whoever we need to. The amount's small so I just question if it's necessary. I don't know that that phone's ever been used. I know we've tested it and it works, so that's good.

Mr. Plummer: I have a question. What other governmental agencies do you want to contact at the pool?

Mr. Realmuto: I'm sorry. This would be a general-purpose. I think that's what you're applying for.

Ms. Wells: Yeah it was for as general-purpose phone to be used for all operations.

Mr. Realmuto: In addition to, I guess.

Mr. Plummer: It's an addition, it's not the same part.

Ms. Wells: Exactly.

Mr. Realmuto: Then there's the question if you are approved for that, do we really need to add that \$10 a month to the pool?

Ms. Wells: I would just say, you have constant service at the pool should there be a network failure, it was really the purpose behind it.

Mr. Plummer: You're going to bring that additional information to us the next meeting?

Ms. Wells: I can.

Mr. Plummer: Okay.

Ms. Wells: Do we want to wait to see about moving forward with this until I get the other information?

Mr. Plummer: Are we out of service with it?

Ms. Wells: We are not. Wait, you said, are we out of service?

Mr. Plummer: Yeah. Is it working?

Ms. Wells: It's working.

Mr. Plummer: Then why could we not wait?

Mr. Realmuto: I don't see any reason we couldn't wait.

Ms. Wells: Just wanted to be clear.

Mr. Plummer: As long as we're in service with the one we have.

Ms. Wells: Perfect.

Mr. Realmuto: To be clear, the \$10 is an upgrade to the existing service.

Ms. Wells: Exactly.

Mr. Realmuto: There's no reason we couldn't add it a month or two from now.

Ms. Wells: No need.

Mr. Plummer: Anybody, any questions for Christine? If not, Operations Manager, Matt.

D. Operations Manager

i. Consideration of Quotes to Pressure Wash and Paint TNR Column Caps

Mr. Fisher: Included in the agenda in this operations manager report, any questions, I'll be happy to answer. Staff did receive a couple of complaints regarding algae in the ponds. I created a little map to identify for the Board where they were located. This was a couple of weeks ago. I revisited E6 and E4 and they've made progress. GC7 unfortunately hasn't made much progress. But I don't know, I've spoken to Applied Aquatics and we're thinking this is because of the nutrient runoff from the fairway. Most of that pond is right along a fairway of hole 10. We're hoping cooler weather and less rain will help remedy that bloom that has occurred in the past month or so. They continue to treat with the chemical in the period they're allowed to treat it with. I believe it's every two weeks. That is one of the ponds that they do recommend grass carp and I did reach out to Applied Aquatic, but unfortunately, their farmer has sold the business and the current farmer can't keep up with the demand of carp. It being a less costly treatment for aquatic plants and algae and all that good stuff, there's a high demand. We're looking at the beginning of next year before we can get quotes for that pond.

Mr. Costello: The ones that we put in the pond up front, it appears it's pond really looks good.

Mr. Fisher: Yeah, it does.

Mr. Costello: I think that what we should do is continue to talk to them. I think you said that it required like 30 per acre?

Mr. Fisher: Yeah, you're right. There's a specific number per measurement of the pond.

Mr. Costello: It was like \$11 per and that being three acres, we were looking at approximately \$9,000.

Mr. Fisher: Yeah, I think we'll have to look back at the quote. Do you remember what the initial price was, Christine? She will look it up.

Mr. Costello: With the new owner, I'm sure that's going to change too, but the only thing I'm saying is, the front lake, since we put the carp in there, it looks so much better. We have to investigate, doing the same with the one on 10.

Mr. Plummer: I'm in agreeance with Mike. I think that the outcome of that front lake was significant when we did that and so I think that process needs to move to additional. That was our test site.

Mr. Costello: It was. That's originally how we did it. We said let's do that as a test site. We passed the test, I think.

Mr. Fisher: Yeah, and they identified it as a pond needing them, and it's one of the worst with algae.

Mr. Krumrie: Matt, I have a question. Long hold number 11, the fairway parallel to Thompson Nursery Road. There's four flag poles out there. Only one has a flag on it that says Lake Ashton and something like that. The other three are bent and need a painting. Are they going to continue to look like they do?

Mr. Fisher: Are we talking about the flags at the resale office?

Mr. Krumrie: Right.

Mr. Fisher: We were talking about that and we can get a hold of them.

Mr. Krumrie: Whether it does repair.

Mr. Realmuto: They're on our property though?

Mr. Fisher: Correct.

Mr. Realmuto: Is there any reason we can't just tell them we're removing them basically?

Mr. Plummer: I think getting a hold of them and talking to them is fine, but I think it's our property. If we want the flags off, they'll take them off there.

Mr. Fisher: You bet. I'll get Christine on that because that was brought up.

Mr. Realmuto: So it's not just chips that are in short supply, but carp. I can't help wondering, do carp reproduce in that big pond? Then I'm wondering if we can't catch some and move them to get a head start.

Mr. Fisher: Right. They do not reproduce.

Mr. Realmuto: That's too bad.

Mr. Fisher: So I'm going to continue to include there list of what they do when they're out here just for accountability and for Board reference. Some field services and maintenance items that were completed. Maynard came out and fixed one of the garbage disposals in the restaurant kitchen. We were happy that they were able to repair that. Staff did paint those two stop bars in the western parking lot and it went well. There was about hour and a half dry time. Gerrard and I are talking on how we're going to proceed with continuing hitting stop bars in the next month or so and just hammering them out

piece by piece. I will update the Board next meeting on how we plan to approach that. Well, included under my report, I did include a couple of bids for projects that need to be tended to, one of which is the columns on Thompson Nursery Road. They are in need of pressure washing, and while we're out there examining them, they need repairs and painting. Initially, we had pressure washing under the landscape contract and we took it off to save money and put it on an as needed pressure washing program with any vendor we decided we would get a quote. With that being said, there are three quotes for pressure washing, repair, and painting. Any questions I can answer or what do you guys think about that?

Mr. Realmuto: As I think the Board knows by now, I'm not a big fan of unbudgeted expenses, though I went out and took a look at those. If you look at them up close, they really are in need of, it's more of painting and obviously get a pressure washer before you could paint them. This is one that really needs to be done. We need to figure out where it comes out of, but we need to get the job done.

Mr. Plummer: I have a question.

Mr. Fisher: Yes, sir.

Mr. Plummer: In regard to those caps, it appears that vegetation is growing up in the lower part of those. Do those need a trimming before the power washing and the painting stuff?

Mr. Fisher: Absolutely. Yeah. We can get with Yellowstone to get that taken care of for us. Vegetation has got to be removed. Even further down the road, there's some actually resident trees or palm trees that are encroaching over there. We'll have all that taken care of before we get anything done.

Mr. Plummer: We're correct that you have three quotes to do this?

Mr. Fisher: Yes, sir. We have one from Bock & Hoefft, Gator Pressure Washing and Painting, and the third is from Heritage Service Solutions. The least expensive was Jimmy Bock and he's who we use all the time and trust his work. Staff would recommend Jimmy Bock.

Mr. Plummer: He's obviously the low quote. The low quote is \$7,895.

On MOTION by Mr. Costello, seconded by Mr. Realmuto, with all in favor, the Quote to Pressure Wash and Paint TNR Column Caps from Bock & Hoeft, was approved.

ii. Consideration of Pool Deck Drain Options

Mr. Fisher: Mr. Fisher: The final project I'm bringing to the Board is along the Northern wall and the wall that the gym is on, the Eastern wall on the pool deck are drain grates or deck drains. They're brittle. The tops of the drain grates are bowing up causing tripping hazards, and I've researched it and got with our pool vendor and he's come out and investigated it and actually provide a price to replace the tops. Right now there's weeds coming out, water is retaining in those drains and mosquitoes are breeding in there and all that good stuff. What we found is that the drain is not draining; It's just dead ends to that Western wall and the water reroutes due to the grate of the pool deck naturally into the garden. Jimmy wanted \$3,500 to replace the plastic coverings and cleaning out that drain. Well, I reached out to MJs, who's the local paver guy and he came out and offered to take that drain out and relay pavers down, thus doing away with the drain grates, and this was \$907.50.

Mr. Plummer: What function were the drain taking care of if it wasn't draining anywhere?

Mr. Fisher: They're offering no reason.

Mr. Costello: It was just sitting there. It was stagnant water?

Mr. Fisher: Yeah, they're offering no benefit essentially.

Mr. Realmuto: It breeds mosquitos and collects leaves and other debris.

Mr. Fisher: We took off that drain cover against the wall on the Western side on a corner and we dug down and there's no PVC leading into the garden, it's just collecting water.

Mr. Plummer: Is it your recommendation from talking to the two companies to do the paving?

Mr. Fisher: Yeah. Even Heartland Pools owner recommended just going with the paver idea.

Mr. Costello: I make a motion that we accept the proposal from MJ Landscaping for \$907.50.

On MOTION by Mr. Costello, seconded by Mr. Realmuto, with all in favor, the Quote from MJ Landscaping for the Pool Deck Drain, was approved.

Mr. Fisher: One last thing, I did have the roofer out this week and he's remedied all the roofing issues we've had. Some were covered under warranty from when we had the roof repaired, and they did provide a nice picture synopsis of what they did and fixed. I'll include that for next meeting. Thank you.

Mr. Plummer: Thank you. It's always nice to hear that the roof is in good shape. That's for sure.

Ms. Wells: A couple number for the grass carve, that GC7 pond is 3 acres and the quote that we had, this is from 2020, was \$11 per fish, 30 per acre, that will be 90 fish and it requires a barrier which is \$350. But Archie has already told us too that, \$11 per fish probably won't stay steady. Just to give an estimate on how many fish is needed for that pond.

Mr. Plummer: We'll see what it comes up too, when we get the new owner. District managers report.

E. District Manager's Report

Ms. Burns: I'm going to be everybody's favorite person today I think, because I come bearing good news. While we don't get an actual approval on the exemptions correspondence from the tax collector. We did receive the trim notice for the restaurant parcel and it shows the proposed taxes for the upcoming year as 0. I believe that we will obviously wait until we get that tax file for the upcoming year, but I think we can anticipate receiving that exemption.

Mr. Plummer: What is that amount that we're saving?

Ms. Burns: Last year we paid \$13,879.81.

Mr. Plummer: Thank you. That's good.

Mr. Realmuto: Yeah, that's great news. I pointed out to him that it's not in the restaurants operating budget that's one of the expenses we paid directly from the CDD, for the record, if anyone's wondering there.

Mr. Plummer: Other good information.

Ms. Burns: That's all that I had on that and nothing to point out on the financials unless anybody had any questions on those.

TENTH ORDER OF BUSINESS

Financial Report

A. Combined Balance Sheet

B. Capital Projects Reserve Fund

C. Statement of Revenues, Expenditures, and Changes in Fund Balance

D. Approval of Check Run Summary

Ms. Burns: Mr. Realmuto: I covered most of my questions with Christine, Jill, but I did have one that I think is more for you on the check run summary and it's on page 5 regarding the transfer of tax receipts. I'm sure there's an explanation, I'm just trying to understand how this comes up as an expense to us.

Ms. Burns: Probably the transfer from general to capitalize. When we collect the money, when we get money from the tax collectors office, it goes into the general fund, part of that is debt assessments, that's a payment to the Lake Ashton CDD. The bond payment.

Mr. Realmuto: It goes into the bond fund.

Ms. Burns: Correct.

Mr. Realmuto: It's what you are saying.

Ms. Burns: It's the assessment receipts that we receive from the tax bill is in both O&M and debt, it all flows through the general fund.

Mr. Realmuto: Is there a way of telling from looking at this that it's debt? Would the account number indicate that, that it's the bond fund.

Ms. Burns: If it's a payment it's always going to be to the bond fund. The rest of it is just going to be showing revenue. The only payment would be because they actually send a check to the trustee, anything that's listed on here as tax receipts Lake Ashton CDD is always going to be a transfer from the general to the bond fund. We actually send the payment to US Bank.

Mr. Realmuto: I see. Thank you.

Mr. Plummer: Any other questions on the financials? If not.

Ms. Burns: Just an approval for the check run summary.

On MOTION by Mr. Realmuto, seconded by Mr. Krumrie, with all in favor, the Check Run Summary, was approved.

ELEVENTH ORDER OF BUSINESS

Public Comments

Mr. Plummer: Next item on the agenda, public comments. Anything on Zoom?

Ms. Burns: If anybody on the Zoom line has a public comment, you can use Zoom's raise hand feature now to be called on. I see none.

Mr. Plummer: If none, I see no rush to get to the podium. Supervisors request or open discussion?

THIRTEENTH ORDER OF BUSINESS

Supervisor Requests / Supervisor Open Discussion

Mr. Realmuto: I hope this is brief. You may have seen in the check run summary that we paid an interpreter for one of our events and I'm just wondering if we're developing any policy basically to cover that when we need to, because that's another unbudgeted item that we hadn't planned for. If that's not something we all want to hear, that's fine, but it probably needs to be addressed.

Ms. Toth: There had been a number of requests for interpreter or some other method interpreter was requested. Christine got some software tried through Zoom to have that work, it did not work. At this point, it seems that it would be appropriate to do this upon request and then maybe after a couple of months to District can look and see whether this would be a policy to do. It's unknown how many requests there will be. If it's one or two, it's less expensive to have somebody come once or twice than to spend the time to look into ADA whether we have to or don't have to, because it is a little bit of a murky topic since we're a government. For meetings, it clearly is required but for the other things, it's a little gray.

Mr. Realmuto: Just as supervisors understand what we're looking at in terms of dollars, there's a two hour minimum, it's basically a minimum of a \$110 anytime it's requested for any event. It has the potential to add up to a significant sum.

Ms. Toth: It has a potential to add up. We've talked with the GMS numerous times and Christine over the number of requests and it seemed responsible to pay for it for the

one time, see if there's other request and then if it comes up continually, we can bring it to the Board for how we're going to handle it.

Mr. Costello: There are also travel time that has to be added into that for the interpreter?

Ms. Toth: I don't know.

Mr. Realmuto: What is the new total? I think that might have changed from what was done in this check run summary, Christine. What are we looking at as a minimum for run summary.

Ms. Wells: The \$110 includes travel time and the two-hour minimum.

Mr. Costello: At one point we had somebody who wanted X amount of dollars and then they wanted expense travel time, which travel time could have become quite expensive due to the fact that they live like two hours away.

Ms. Wells: Yes.

Mr. Costello: It would have been four more hours.

Ms. Wells: The first one that came through, she only charged the two-hour minimum, and then she realized it was an hour and a half drive for her, then the second one that came in, she added that travel time for the two hours, which makes the \$110.

Mr. Realmuto: We had two requests provided that service twice so far.

Ms. Wells: Two and then there's a third one scheduled.

Mr. Plummer: We are taking this stance of we're going to see how this works and then we have to make a decision about something at a later point we'll do that.

Ms. Toth: Exactly. Whether there's other alternatives that would work better or some microphone system. We've seen that, but that gets expensive when we look into that. It seems like let's go a couple of months, see how many requests and whether it would make sense to look into other alternatives.

Mr. Realmuto: A good note at the beginning of the meeting, I think I passed out what the law of it the expected request was today and that including Alan's requests was about \$34,000, I'm happy to approve the report of the total we approve today, including Alan's requests, was under \$28,000, we did well, keep up the good work.

Mr. Plummer: If there is nothing else, Lloyd.

FOURTEENTH ORDER OF BUSINESS

Adjournment

On MOTION by Mr. Howison, seconded by Mr. Krumrie, with all in favor, the meeting was adjourned.

Secretary / Assistant Secretary

Chairman / Vice Chairman

SECTION V

SECTION A



Metz
CULINARY MANAGEMENT

Monthly Update

Ashton Tap and Grill





Monthly Update

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SEPTEMBER 2021

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DINING Update

DISTINCTIVE. INVITING. PERSONAL.



Metz
CULINARY MANAGEMENT

Our new menu roll out
is October 18th





September at Glance

We Salute You!



Join us Monthly for an hour of fun, great food and company!



ASHTON
TAP & GRILL

SEPTEMBER'S EVENTS

Join Us For Our Cooking Class
September 14th

.....

Weekly Entertainment Includes:

- September 5th - Motown
- September 12th - Carlos and Company
- September 15th - Karaoke
- September 19th - Rick Arnold
- September 22nd - Karaoke
- September 26th - Randy Sullins

.....

Join us Every Sunday for Brunch
from 10:00 a.m. - 3:00 p.m.

DAILY DELIVERY SERVICES FROM 4:00 - 8:00 P.M.
DELIVERY SPONSORED IN PART BY ART'S GOLF CARS

www.ashtontapandgrill.com



Monthly Update

THE
MAIN DISH

Connecting with our Lake Ashton community is what it is all about. Sunday Music have been a great time for gathering, to sing and dance. We also had some great events in the Ballroom

Rick Arnold



LIKE Rick on Facebook @ Rick Arnold, Musician/Band & Also, Art By Rick Arnold
www.rickarnold.com



Sunday Funday at Ashton Tap & Grill

4141 Ashton Club Drive
Lake Wales, FL 33859

Sunday, Oct 10

3-6 pm

Call (863) 324-5810
to reserve a table

On the patio (weather permitting)

Open to the Public!!



Great fun Friday Karaoke

Octoberfest in September



September 2021

METZ CULINARY MANAGEMENT



Monthly Update

THE
MAIN DISH



Whether your enjoying music on Sunday or joining us for our nightly specials we love spending time with you. Here is a peak of our new nightly specials



Enjoy **your pool time with our daily featured drinks and** poolside service...of course!



September 2021

METZ CULINARY MANAGEMENT



Monthly Update



CATERING & EVENTS

Love is in the air....

We were honored to be part of this special day.



Our “Boxed To Perfection” Catering options are perfect for your next Golf Tournament or special event.



BREAKFAST, LUNCH, DINNER, &
EVERYTHING IN BETWEEN

Catering

POWERED BY  **Metz**
CULINARY MANAGEMENT

FEATURING LOCALLY SOURCED AND SCRATCH-MADE
ITEMS, CUSTOMIZED MENUS, & MORE.

To learn more, contact us at 863-267-0787 or email us
at ma2077@metzcorp.com.





Monthly Update

NEW CATERING FLYER

HOST YOUR NEXT EVENT AT LAKE ASHTON

Our catering team at Ashton Tap & Grill will provide you with impeccable service and exciting dishes - all in a truly beautiful setting. Plan a memorable celebration that reflects your personality and style by working with our team to organize all the event details. Our talented chefs will create a customized menu featuring seasonally fresh ingredients. From signature cocktails to delightful desserts, let us help you celebrate in a way that reflects your exact vision.

Lake Ashton features space for outdoor events, along with a grand ballroom that can seat 500 or can be divided for smaller gatherings. From business meetings to weddings and everything in between, our team will create the perfect menu for your event.

For more information on booking your event at Lake Ashton, call Annie Toth, General Manager, at (863) 324-5810.



A GUEST FIRST PHILOSOPHY

By taking the time to learn the needs of those we serve, our catering team provides unsurpassed service that exceeds the need of our guests. From weddings and galas to intimate dinners and celebrations, the possibilities are endless, and together we can create a theme and mood to wow.

Learn how our catering team at Ashton Tap & Grill can support your next event and catering needs, by contacting us today at (863) 324-5810.



WEDDINGS

Simple or elegant, intimate or grand, celebrate the biggest day of your life in a way that reflects your exact vision. We will work with you every step of the way to personally execute your dream celebration.



SOCIAL EVENTS

Let's raise a glass to great parties and celebrating special milestones by creating the perfect menu for your ideal event.



CORPORATE CATERING

Hosting an in-person or virtual meeting, employee appreciation gathering, or corporate event, we provide outstanding catering solutions that are fresh, customized, and reflective of your organization's culture.



Lake Ashton, 4141 Ashton Club Drive, Lake Wales, FL 33859



Monthly Update

DINING SITE
UPDATES 



**Celebrate your Birthday ,
Anniversary with us and
receive a free dessert!**



Ashton Tap and Grill
Restaurant



Sign Up

www.ashtontapandgrill.com

Followed by 141 people

[Home](#) [Menu](#) [Reviews](#) [Photos](#) [Videos](#)



In March we started our delivery service to the Lake Ashton community. It's available 7 days a week 11-8 p.m. You can call the restaurant at (863) 324-5810 or order online at

<https://lakeashton.hrpos.heartland.us/menu>

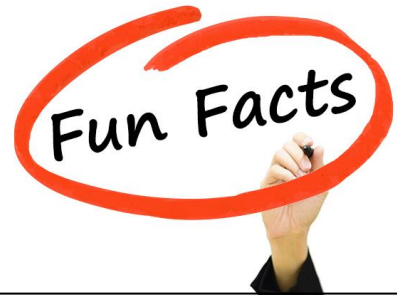
To view our menus simply scan
this QR code or go to

www.ashtontapandgrill.com





ASHTON
TAP & GRILL



The Most
Popular drink
was
Bahama
Mama

Sundays were
the busiest days

We sold 340
Rueben
sandwiches



Monthly Update



COMING UP



HALLOWEEN MENU



\$10.00 ITEMS

Meatball Submarine Casserole
Chicken Boo-rritos
Bewitched Stuffed Potatoes
Make a Monster Pizza

\$5.00 ITEMS

Skull Deviled Eggs
Bewitched Chili
Roasted Pumpkin Nachos
Spooky Spinach Dip in Bread Bowl
Pumpkin Pesto Crostini
Mummy Hot Dog

FEATURED BEVERAGES

Boo Beverage
Apple Cider Smash
Champagne Blood Shots



NOVEMBER WINE DINNER

November 3, 2021 | 6:30 p.m. | \$59.99

FIRST COURSE

Steamed Clams with Braised Leeks,
Roasted Kohlrabi, Castelvetrano Olives, and
Cannellini Beans in a Lemon-Butter Broth
Paired with Parducci Pinot Gris

SECOND COURSE SALAD

Crushed Burrata with Pickled Watermelon
and Peppadew Peppers, Crispy
Prosciutto, Watermelon Radish, Aged
Fig-Balsamic Glaze, and Citrus Drizzle
Paired with Moniker Chardonnay

THIRD COURSE PASTA

Grilled Beef Tenderloin with Fava Bean
Puree, Braised Wild Mushrooms,
Shaved Parmigiana Reggiano, and
Shallot Demi Glace
Paired with True Grit Petite Sirah

FOURTH COURSE DESSERT

Gorgonzola Cheesecake with Walnut Crust,
Apricot Infused Honey, and Lemon Zest
Paired with Paul Dolan Sauvignon

FEATURING A COSTUME CONTEST

Sunday, October 31st from 11 a.m. - 8 p.m.
Prizes for first, second, and third place





Guest and Workplace Safety are our number one priorities.

CAREFUL!
AVOID SLIPS, TRIPS AND FALLS IN THE WORKPLACE

Fix UP
Poorly maintained facilities can lead to falls. Be on the lookout and:
• Maintain good lighting indoors and outdoors
• Check the condition of outdoor walkways and stairs
• Remove fallen leaves or snow right away

Gear UP
The items you use and wear can help reduce slips and falls. Make sure to:
• Wear sensible footwear
• Stand on ladders not chairs or tables
• Install handrails on stairs

Pick UP
Having items in the walkways can trip people. Make sure to:
• Take care of spills promptly
• Remove clutter from walkways
• Keep carts out of traffic areas

REDUCE
Slips, Trips and Falls

Proud Member

Working Safer and Easier Trabajando Más Seguro y Fácil

For janitors, custodians, and housekeepers
Para limpiadores, bedeles, y amas de llave

IMPROVE YOUR POSTURE
Evite doblar o torcer su muñeca.

MEJORE SU POSTURA
Evite torcerse y estirarse.

SELECT EQUIPMENT THAT FITS YOU
ELIJA EQUIPO ADECUADO PARA USTED

IMPROVE THE TOOL
MEJORE LA HERRAMIENTA

WORK EASIER
TRABAJE MÁS FÁCILMENTE





Monthly Update

CONTACT INFORMATION

Annie Toth

General Manager

863-267-0787

ma2077@metzcorp.com

Pablo Garcia

Executive Chef

407-488-5607

ma2077chef@metzcorp.com



THE TEAM

Sous Chefs
Alfredo Consone

Restaurant Supervisors
Kim Foca

Lake Ashton Website:

<http://www.ashtontapandgrill.com>

Follow us on Facebook:

<https://www.facebook.com/ashtontapandgrill>

SECTION B

Ashton Tap and Grill
September 2021 Financials

Revenue:

1. 28 Day Month (per Metz 4-4-5-week fiscal calendar), 5-week period
2. Revenue inclined to \$1635 per day (an increase from August of \$195 or \$1170 per week):
 - a. Strongest week were week 4, and weakest were week 1
 - b. Sunday fun day's revenue was not as strong except for the week Labor Day over \$3000 with Carlos and company playing
 - c. Average ticket was \$16.68 vs. last month \$15.87
3. Catering was up with \$3440 in total for the month
 - a. Register system is polling automatically to our CTUIT accounting system.

Food Cost:

1. Food cost is 31.6%. Changed practices in kitchen from better portion control, focusing on the menu items and talking to vendors in regards to prices and how we can keep items at the best price.
2. The anticipated changes (%) in food categories by year end, meat 4.5-6.5%, produce 2-6.5%, (total price increase).

Labor:

1. Overall is down to 46.5% from 53.1% in August. August labor is \$35 088 and September is \$29478.00
2. Overtime went down to \$214 for the month.
3. We will continue to see an impact on labor with minimum wage going up as of September 1st. Bartenders now make \$10.00 vs \$8.56 1.2% increase and servers make \$7.00 vs \$5.65, 1.24% increase.

Direct Expenses:

1. Unusual costs:
 - a. Credit Card Charges were \$1692.44 for the month. Metz balances CC charges quarterly as charges don't hit in line with accounting periods.

Notes:

1. Overall charge of \$8192.80 represents \$1638.50.25 per week.
2. Winter menu roll out is 10.18.21 and will be available 10.19.21 to the community including daily specials. Our new happy hours will be 4-6pm 7 days with great featured drinks and food. (more to follow). We also are introducing our new garlic bread that will be served to tables dining in.
3. Dennis Daley VP of Operation is our contact as our company is reorganizing the Florida district.



Billed to :
Lake Ashton

4141 Lake Ashton Club Dr.
Lake Wales, FL 33859

| |
|--------------------|
| Invoice # 20770921 |
| September-21 |

Invoice Date: 10/6/2021
Due Date: 10/16/2021

Total Amount Due

\$ 8,192.80

Service Dates : 08/22/2021 to 09/25/2021
Monthly Culinary Management Charges

Purchases

| | |
|---------------------------------------|---------------------|
| Dry Grocery | \$ 2,180.17 |
| Bakery | \$ |
| Dairy | \$ 1,663.35 |
| Produce | \$ 2,009.95 |
| Grocery-Refrigerated/Frozen | \$ 2,729.39 |
| Meat-Pork/Beef | \$ 4,260.78 |
| Poultry | \$ 1,370.82 |
| Seafood | \$ 2,323.46 |
| Beverages | \$ 834.85 |
| Misc. Cost | \$ 2,444.08 |
| Total Food | \$ 19,816.86 |
| Telephone/Utilities | \$ 64.99 |
| Menus | \$ |
| Laundry | \$ 837.58 |
| Office Supplies | \$ 269.86 |
| Uniforms | \$ |
| Equipment/Supplies | \$ 589.58 |
| Janitorial/Hazardous | \$ 495.23 |
| Disposables | \$ 1,795.68 |
| Repairs | \$ - |
| Auto Expense | \$ - |
| Service Contracts | \$ 64.75 |
| Contributions | \$ |
| Travel and Lodging | \$ - |
| Equipment Rental | \$ (57.20) |
| Employee Recruitment | \$ |
| Misc. Expense | \$ 1,500.00 |
| Postage | \$ - |
| Dues/Subscriptions | \$ |
| Credit Card Fees | \$ 1,692.44 |
| Over/Short | \$ (11.33) |
| Refuse/Pest Control | \$ - |
| Marketing/Advertising | \$ |
| Technology Expense | \$ 248.35 |
| Licenses | \$ - |
| Total Other Operating Expenses | \$ 7,489.94 |

\$ 27,306.80

Labor

| | |
|-------------------------------|---------------------|
| Management Payroll | \$ 12,355.80 |
| Management Benefits | \$ 3,706.74 |
| Total Management Labor | \$ 16,062.54 |
| Base Payroll (Hourly) | \$ 17,122.36 |
| Taxes/Benefits (Hourly) | \$ 4,794.26 |
| Total Hourly Labor | \$ 21,916.62 |
| Contract Labor (Other) | \$ - |

\$ 37,979.16

Fees, Investments & Adjustments:

| | |
|---------------------------------|-------------|
| Management/Administrative Costs | \$ 5,833.35 |
| Opening Expense | \$ - |
| General Liability Insurance | \$ 440.94 |

\$ 6,274.29

Sales:

| | |
|------------------|----------------|
| Retail Sales | \$ (48,562.35) |
| Inside Catering | \$ (2,576.75) |
| Outside Catering | \$ (12,228.35) |

\$ (63,367.45)

Please remit to:
Metz Culinary Management
Attn: Accounts Receivable
2 Woodland Drive
Dallas, PA 18612
(570) 675-2499

Total \$ 8,192.80

Thank you for your business

Metz Culinary Management

Ops Statement

Date Range: 8/22/2021 to 9/25/2021
Report Group: Lake Ashton Community
Stores Reporting: 97%

Ops Configuration: **Default**

Budget Behavior: **Standard**

Just This Timeframe: **Yes**

Prior Year B(W) Variance % Calculation: **Standard**

Transaction Types: **ALL**

Fill Out Weeks: **No**

Budget B(W) Variance % Calculation: **Standard**

| | Week 1 8/22-8/28 | | Week 2 8/29-9/4 | | Week 3 9/5-9/11 | | Week 4 9/12-9/18 | | Week 5 9/19-9/25 | | PERIOD | | BUDGET | | VARIANCE B/(W) | | PERIOD PRIOR YEAR | | VARIANCE B/(W) | |
|-------------------------|---------------------|--------|--------------------|--------|--------------------|--------|---------------------|--------|---------------------|--------|----------|--------|-----------|--------|-------------------|---------|----------------------|------|-------------------|------|
| SALES | | | | | | | | | | | | | | | | | | | | |
| RETAIL | \$9,202 | 80.8% | \$9,864 | 97.5% | \$9,606 | 82.9% | \$10,648 | 71.4% | \$9,243 | 60.2% | \$48,562 | 76.6% | \$84,263 | 80.1% | (\$35,700) | (42.4%) | \$0 | 0.0% | \$48,562 | 0.0% |
| CATERING | \$2,183 | 19.2% | \$250 | 2.5% | \$1,981 | 17.1% | \$4,275 | 28.7% | \$6,116 | 39.8% | \$14,805 | 23.4% | \$20,875 | 19.9% | (\$6,070) | (29.1%) | \$0 | 0.0% | \$14,805 | 0.0% |
| BOARD | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| FLEX | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| SUMMER | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| PROGRAM | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| OTHER | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| TOTAL SALES | \$11,385 | 100.0% | \$10,114 | 100.0% | \$11,587 | 100.0% | \$14,923 | 100.0% | \$15,359 | 100.0% | \$63,367 | 100.0% | \$105,138 | 100.0% | (\$41,770) | (39.7%) | \$0 | 0.0% | \$63,367 | 0.0% |
| COST OF SALES | | | | | | | | | | | | | | | | | | | | |
| Dry Grocery | \$176 | 0.0% | \$458 | 0.0% | \$632 | 0.0% | \$230 | 0.0% | \$683 | 0.0% | \$2,180 | 0.0% | \$4,469 | 0.0% | \$2,289 | 51.2% | \$0 | 0.0% | (\$2,180) | 0.0% |
| Bakery | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$298 | 0.0% | \$298 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| Dairy | \$475 | 0.0% | \$236 | 0.0% | \$261 | 0.0% | \$318 | 0.0% | \$374 | 0.0% | \$1,663 | 0.0% | \$3,277 | 0.0% | \$1,614 | 49.2% | \$0 | 0.0% | (\$1,663) | 0.0% |
| Produce | \$459 | 0.0% | \$167 | 0.0% | \$274 | 0.0% | \$559 | 0.0% | \$550 | 0.0% | \$2,010 | 0.0% | \$3,277 | 0.0% | \$1,267 | 38.7% | \$0 | 0.0% | (\$2,010) | 0.0% |
| Grocery | \$436 | 0.0% | \$580 | 0.0% | \$390 | 0.0% | \$553 | 0.0% | \$770 | 0.0% | \$2,729 | 0.0% | \$4,469 | 0.0% | \$1,740 | 38.9% | \$0 | 0.0% | (\$2,729) | 0.0% |
| Protein | \$892 | 0.0% | \$1,036 | 0.0% | \$1,567 | 0.0% | \$2,400 | 0.0% | \$2,061 | 0.0% | \$7,955 | 0.0% | \$10,428 | 0.0% | \$2,473 | 23.7% | \$0 | 0.0% | (\$7,955) | 0.0% |
| Beverages | \$75 | 0.0% | \$319 | 0.0% | (\$217) | 0.0% | \$208 | 0.0% | \$449 | 0.0% | \$835 | 0.0% | \$2,086 | 0.0% | \$1,251 | 60.0% | \$0 | 0.0% | (\$835) | 0.0% |
| Misc. Cost | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$1,464 | 0.0% | \$980 | 0.0% | \$2,444 | 0.0% | \$1,490 | 0.0% | (\$954) | (64.1%) | \$0 | 0.0% | (\$2,444) | 0.0% |
| Vending Supplies | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| C-Store Merchandise | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| TOTAL COST OF SALES | \$2,513 | 22.1% | \$2,796 | 27.7% | \$2,907 | 25.1% | \$5,732 | 38.4% | \$5,868 | 38.2% | \$19,817 | 31.3% | \$29,793 | 28.3% | \$9,976 | 33.5% | \$0 | 0.0% | (\$19,817) | 0.0% |
| GROSS PROFIT | \$8,872 | 77.9% | \$7,317 | 72.4% | \$8,680 | 74.9% | \$9,191 | 61.6% | \$9,491 | 61.8% | \$43,551 | 68.7% | \$75,344 | 71.7% | (\$31,794) | (42.2%) | \$0 | 0.0% | \$43,551 | 0.0% |
| PAYROLL | | | | | | | | | | | | | | | | | | | | |
| LABOR | | | | | | | | | | | | | | | | | | | | |
| MANAGEMENT | \$2,404 | 21.1% | \$2,404 | 23.8% | \$2,404 | 20.8% | \$2,404 | 16.1% | \$2,404 | 15.7% | \$12,019 | 19.0% | \$14,639 | 13.9% | \$2,620 | 17.9% | \$0 | 0.0% | (\$12,019) | 0.0% |
| HOURLY | \$2,192 | 19.3% | \$3,051 | 30.2% | \$4,097 | 35.4% | \$3,058 | 20.5% | \$4,512 | 29.4% | \$16,909 | 26.7% | \$35,767 | 34.0% | \$18,858 | 52.7% | \$0 | 0.0% | (\$16,909) | 0.0% |
| HOURLY DRIVERS | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| OVERTIME | \$85 | 0.7% | \$15 | 0.2% | \$56 | 0.5% | \$21 | 0.1% | \$37 | 0.2% | \$214 | 0.3% | \$0 | 0.0% | (\$214) | 0.0% | \$0 | 0.0% | (\$214) | 0.0% |
| VAC/SICK/HOL | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$3,167 | 3.0% | \$3,167 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| CONTRACT | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| BONUS | \$67 | 0.6% | \$67 | 0.7% | \$67 | 0.6% | \$67 | 0.5% | \$67 | 0.4% | \$337 | 0.5% | \$732 | 0.7% | \$395 | 54.0% | \$0 | 0.0% | (\$337) | 0.0% |
| TOTAL LABOR | \$4,747 | 41.7% | \$5,537 | 54.7% | \$6,624 | 57.2% | \$5,550 | 37.2% | \$7,020 | 45.7% | \$29,478 | 46.5% | \$54,305 | 51.7% | \$24,826 | 45.7% | \$0 | 0.0% | (\$29,478) | 0.0% |
| TAX & FRINGE | | | | | | | | | | | | | | | | | | | | |
| TAX & FRINGE | \$1,379 | 12.1% | \$1,600 | 15.8% | \$1,904 | 16.4% | \$1,603 | 10.7% | \$2,015 | 13.1% | \$8,501 | 13.4% | \$15,513 | 14.8% | \$7,012 | 45.2% | \$0 | 0.0% | (\$8,501) | 0.0% |
| TOTAL TAX & FRINGE | \$1,379 | 12.1% | \$1,600 | 15.8% | \$1,904 | 16.4% | \$1,603 | 10.7% | \$2,015 | 13.1% | \$8,501 | 13.4% | \$15,513 | 14.8% | \$7,012 | 45.2% | \$0 | 0.0% | (\$8,501) | 0.0% |
| TOTAL PAYROLL | \$6,126 | 53.8% | \$7,136 | 70.6% | \$8,528 | 73.6% | \$7,153 | 47.9% | \$9,035 | 58.8% | \$37,979 | 59.9% | \$69,817 | 66.4% | \$31,838 | 45.6% | \$0 | 0.0% | (\$37,979) | 0.0% |
| AFTER PRIME COSTS | \$2,746 | 24.1% | \$181 | 1.8% | \$151 | 1.3% | \$2,037 | 13.7% | \$456 | 3.0% | \$5,571 | 8.8% | \$5,527 | 5.3% | \$45 | 0.8% | \$0 | 0.0% | \$5,571 | 0.0% |

Metz Culinary Management

Ops Statement

Date Range: 8/22/2021 to 9/25/2021

Report Group: Lake Ashton Community

Stores Reporting: 97%

Ops Configuration: **Default**

Budget Behavior: **Standard**

Just This Timeframe: **Yes**

Prior Year B(W) Variance % Calculation: **Standard**

Transaction Types: **ALL**

Fill Out Weeks: **No**

Budget B(W) Variance % Calculation: **Standard**

| | Week 1 8/22-8/28 | | Week 2 8/29-9/4 | | Week 3 9/5-9/11 | | Week 4 9/12-9/18 | | Week 5 9/19-9/25 | | PERIOD | | BUDGET | | VARIANCE B/(W) | | PERIOD PRIOR YEAR | | VARIANCE B/(W) | |
|---------------------------|---------------------|--------|--------------------|---------|--------------------|---------|---------------------|--------|---------------------|---------|-----------|---------|------------|---------|-------------------|---------|----------------------|------|-------------------|------|
| CONT. EXPENSES | | | | | | | | | | | | | | | | | | | | |
| TELEPHONE/UTILITIES | \$0 | 0.0% | \$0 | 0.0% | \$65 | 0.6% | \$0 | 0.0% | \$0 | 0.0% | \$65 | 0.1% | \$0 | 0.0% | (\$65) | 0.0% | \$0 | 0.0% | (\$65) | 0.0% |
| MENUS & PRINTING | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$733 | 0.7% | \$733 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| LAUNDRY | \$109 | 1.0% | \$0 | 0.0% | \$104 | 0.9% | \$85 | 0.6% | \$539 | 3.5% | \$838 | 1.3% | \$1,341 | 1.3% | \$503 | 37.5% | \$0 | 0.0% | (\$838) | 0.0% |
| OFFICE SUPPLIES | \$193 | 1.7% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$77 | 0.5% | \$270 | 0.4% | \$337 | 0.3% | \$67 | 19.8% | \$0 | 0.0% | (\$270) | 0.0% |
| UNIFORMS | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$333 | 0.3% | \$333 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| EQUIPMENT/SUPPLIES | \$62 | 0.6% | (\$81) | (0.8%) | \$490 | 4.2% | \$59 | 0.4% | \$59 | 0.4% | \$590 | 0.9% | \$0 | 0.0% | (\$590) | 0.0% | \$0 | 0.0% | (\$590) | 0.0% |
| JANITORIAL/HAZARDOU | (\$9) | (0.1%) | \$76 | 0.8% | \$132 | 1.1% | \$105 | 0.7% | \$191 | 1.2% | \$495 | 0.8% | \$1,051 | 1.0% | \$556 | 52.9% | \$0 | 0.0% | (\$495) | 0.0% |
| DISPOSABLES | \$175 | 1.5% | \$343 | 3.4% | \$488 | 4.2% | \$270 | 1.8% | \$519 | 3.4% | \$1,796 | 2.8% | \$2,143 | 2.0% | \$347 | 16.2% | \$0 | 0.0% | (\$1,796) | 0.0% |
| REPAIRS | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$667 | 0.6% | \$667 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| AUTO EXPENSE | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$200 | 0.2% | \$200 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| SERVICE CONTRACTS | \$0 | 0.0% | \$0 | 0.0% | \$27 | 0.2% | \$38 | 0.3% | \$0 | 0.0% | \$65 | 0.1% | \$167 | 0.2% | \$102 | 61.1% | \$0 | 0.0% | (\$65) | 0.0% |
| CONTRIBUTIONS | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| TRAVEL AND LODGING | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$333 | 0.3% | \$333 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| EQUIPMENT RENTAL | \$0 | 0.0% | (\$57) | (0.6%) | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | (\$57) | (0.1%) | \$250 | 0.2% | \$307 | 122.9% | \$0 | 0.0% | \$57 | 0.0% |
| EMPLOYEE RECRUIT | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$108 | 0.1% | \$108 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| MISC EXPENSE | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$1,500 | 9.8% | \$1,500 | 2.4% | \$0 | 0.0% | (\$1,500) | 0.0% | \$0 | 0.0% | (\$1,500) | 0.0% |
| POSTAGE | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| DUES & SUBS | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| CREDIT CARD | \$291 | 2.6% | \$305 | 3.0% | \$328 | 2.8% | \$440 | 3.0% | \$329 | 2.1% | \$1,692 | 2.7% | \$4,206 | 4.0% | \$2,513 | 59.8% | \$0 | 0.0% | (\$1,692) | 0.0% |
| OVER / SHORT | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | (\$12) | (0.1%) | \$0 | 0.0% | (\$11) | 0.0% | \$0 | 0.0% | \$11 | 0.0% | \$0 | 0.0% | \$11 | 0.0% |
| REFUSE/PEST | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| MARKETING/ADV/DECO | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$500 | 0.5% | \$500 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| TOTAL CONT. EXPENSES | \$821 | 7.2% | \$586 | 5.8% | \$1,634 | 14.1% | \$986 | 6.6% | \$3,215 | 20.9% | \$7,242 | 11.4% | \$12,369 | 11.8% | \$5,127 | 41.5% | \$0 | 0.0% | (\$7,242) | 0.0% |
| PACE | \$1,925 | 16.9% | (\$405) | (4.0%) | (\$1,483) | (12.8%) | \$1,052 | 7.1% | (\$2,759) | (18.0%) | (\$1,670) | (2.6%) | (\$6,842) | (6.5%) | \$5,172 | (75.6%) | \$0 | 0.0% | (\$1,670) | 0.0% |
| NON-CONT EXPENSE | | | | | | | | | | | | | | | | | | | | |
| Rent | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| CAM | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| LEASES | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| TECHNOLOGY | \$50 | 0.4% | \$50 | 0.5% | \$50 | 0.4% | \$50 | 0.3% | \$50 | 0.3% | \$248 | 0.4% | \$0 | 0.0% | (\$248) | 0.0% | \$0 | 0.0% | (\$248) | 0.0% |
| DEPRECIATION | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| GENERAL INSURANCE | \$76 | 0.7% | \$73 | 0.7% | \$89 | 0.8% | \$94 | 0.6% | \$110 | 0.7% | \$441 | 0.7% | \$652 | 0.6% | \$211 | 32.4% | \$0 | 0.0% | (\$441) | 0.0% |
| LICENSE/PERMITS/TAX | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$454 | 0.4% | \$454 | 100.0% | \$0 | 0.0% | \$0 | 0.0% |
| DEFERRED CONTRACT | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| COMM / PROFIT | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| ROYALTIES/NATL ADV | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| OPENING EXP | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| INTEREST EXP | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% |
| TOTAL NON-CONT EXPENSE | \$126 | 1.1% | \$122 | 1.2% | \$138 | 1.2% | \$143 | 1.0% | \$160 | 1.0% | \$689 | 1.1% | \$1,106 | 1.1% | \$416 | 37.7% | \$0 | 0.0% | (\$689) | 0.0% |
| INCOME BEFORE FEES | \$1,799 | 15.8% | (\$527) | (5.2%) | (\$1,621) | (14.0%) | \$908 | 6.1% | (\$2,918) | (19.0%) | (\$2,359) | (3.7%) | (\$7,947) | (7.6%) | \$5,588 | (70.3%) | \$0 | 0.0% | (\$2,359) | 0.0% |
| OTHER FEES | | | | | | | | | | | | | | | | | | | | |
| Mgmt/Admin Fees | \$1,167 | 10.3% | \$1,167 | 11.5% | \$1,167 | 10.1% | \$1,167 | 7.8% | \$1,167 | 7.6% | \$5,833 | 9.2% | \$6,667 | 6.3% | \$833 | 12.5% | \$0 | 0.0% | (\$5,833) | 0.0% |
| TOTAL OTHER FEES | \$1,167 | 10.3% | \$1,167 | 11.5% | \$1,167 | 10.1% | \$1,167 | 7.8% | \$1,167 | 7.6% | \$5,833 | 9.2% | \$6,667 | 6.3% | \$833 | 12.5% | \$0 | 0.0% | (\$5,833) | 0.0% |
| NET INCOME | \$632 | 5.6% | (\$1,694) | (16.8%) | (\$2,787) | (24.1%) | (\$258) | (1.7%) | (\$4,085) | (26.6%) | (\$8,193) | (12.9%) | (\$14,614) | (13.9%) | \$6,421 | (43.9%) | \$0 | 0.0% | (\$8,193) | 0.0% |

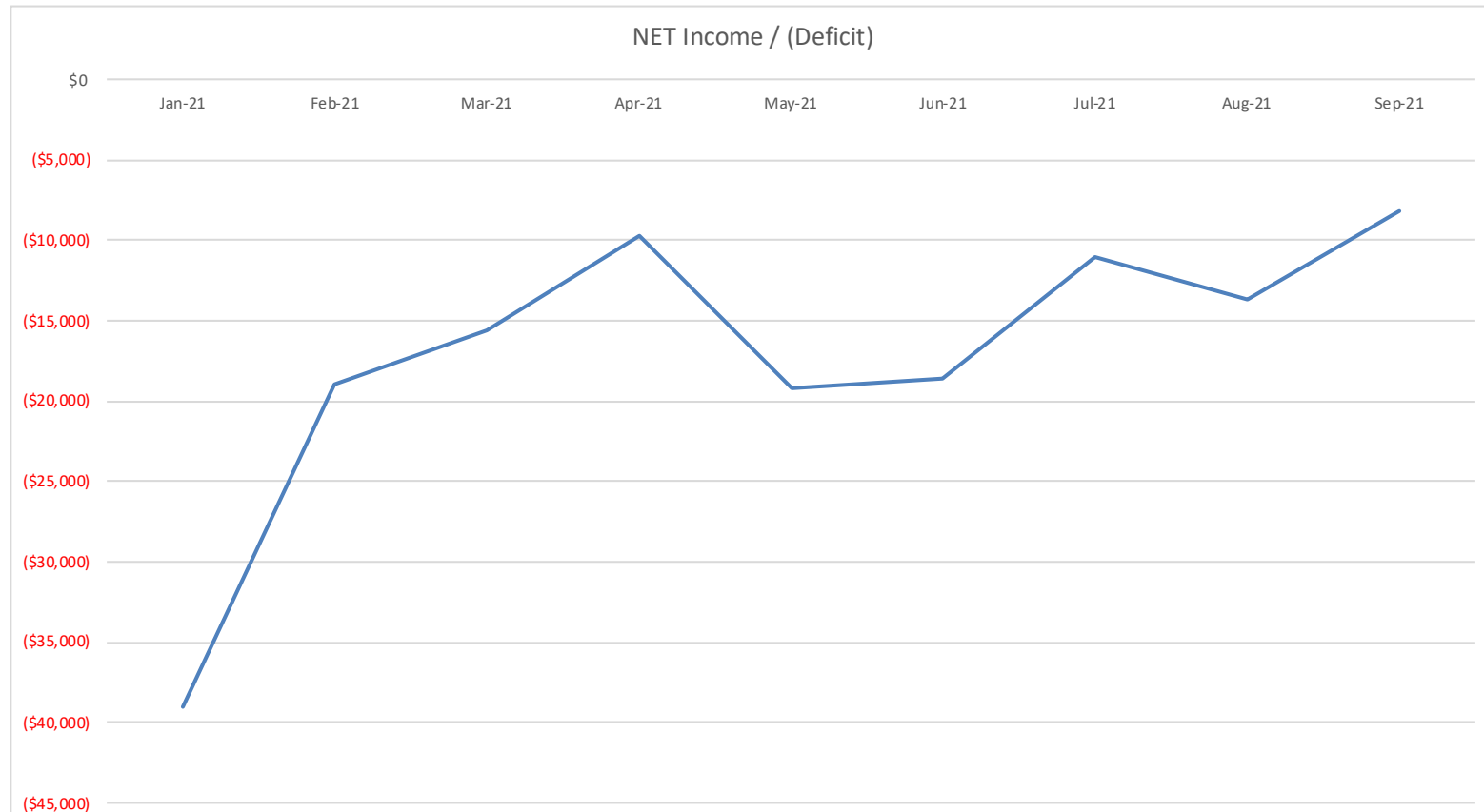
SECTION C

Ashton Tap & Grill Financials

Monthly Invoiced Revenue & Expenses (financials from Monthly Invoice / guest count from weekly reports)

ACTUAL Dec'20 to Sep'21

| Month | Retail Sales | Catering / Other | Total Revenue | Guest Count | Avg. Guest Check | Total Purchases (inc. COS) | Food (COS) | COS % | Total Labor | Labor % | Other Expense | Total Expense | Total Expense % | NET Income / (Deficit) |
|---------------|------------------|------------------|------------------|---------------|------------------|----------------------------|------------|-------|------------------|---------|-----------------|------------------|-----------------|------------------------|
| Dec-20 | \$33,009 | \$0 | \$33,009 | 1815 | \$18.19 | \$47,122 | \$17,253 | | \$51,152 | | \$6,583 | \$104,857 | | (\$71,848) |
| Jan-21 | \$69,995 | \$4,025 | \$74,021 | 4492 | \$15.58 | \$42,552 | \$26,821 | 36.2% | \$63,854 | 86.3% | \$6,641 | \$113,048 | 152.7% | (\$39,027) |
| Feb-21 | \$61,951 | \$3,507 | \$65,458 | 4067 | \$15.23 | \$32,467 | \$22,523 | 34.4% | \$45,503 | 69.5% | \$6,437 | \$84,406 | 128.9% | (\$18,948) |
| Mar-21 | \$97,371 | \$4,732 | \$102,104 | 6380 | \$15.26 | \$51,589 | \$38,868 | 38.1% | \$59,470 | 58.2% | \$6,675 | \$117,734 | 115.3% | (\$15,630) |
| Apr-21 | \$80,284 | \$2,857 | \$83,141 | 5148 | \$15.60 | \$42,111 | \$29,094 | 35.0% | \$44,320 | 53.3% | \$6,405 | \$92,836 | 111.7% | (\$9,696) |
| May-21 | \$62,021 | \$5,845 | \$67,866 | 4136 | \$15.00 | \$38,075 | \$28,830 | 42.5% | \$42,691 | 62.9% | \$6,370 | \$87,136 | 128.4% | (\$19,270) |
| Jun-21 | \$67,205 | \$8,664 | \$75,869 | 4210 | \$15.96 | \$43,096 | \$26,470 | 34.9% | \$44,932 | 59.2% | \$6,415 | \$94,443 | 124.5% | (\$18,574) |
| Jul-21 | \$44,176 | \$10,750 | \$54,926 | 2841 | \$15.55 | \$24,915 | \$19,760 | 36.0% | \$34,813 | 63.4% | \$6,240 | \$65,967 | 120.1% | (\$11,041) |
| Aug-21 | \$40,331 | \$11,041 | \$51,372 | 2547 | \$15.83 | \$23,720 | \$18,718 | 36.4% | \$35,088 | 68.3% | \$6,234 | \$65,041 | 126.6% | (\$13,669) |
| Sep-21 | \$48,562 | \$14,805 | \$63,367 | 2940 | \$16.52 | \$27,307 | \$19,817 | 31.3% | \$37,979 | 59.9% | \$6,274 | \$71,560 | 112.9% | (\$8,193) |
| FY2021 | \$604,907 | \$66,226 | \$671,133 | 38,576 | \$17.40 | \$372,953 | | | \$459,801 | | \$64,275 | \$897,029 | | (\$225,896) |

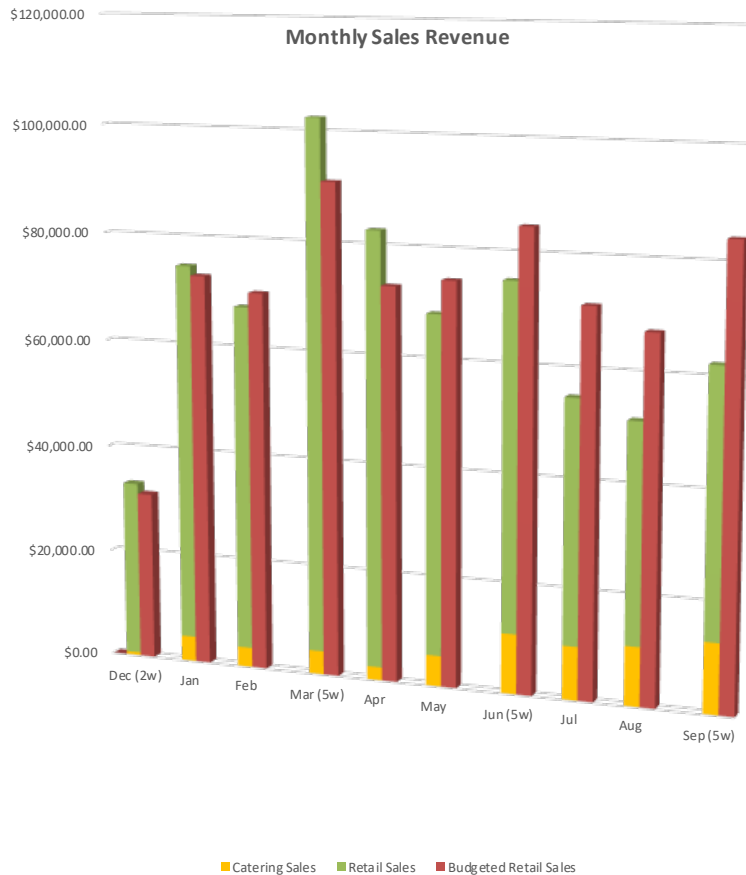


Ashton Tap and Grill

Monthly

Monthly Sales Revenue (as reported weekly)

| Month | Guest Count | Daily Guest Count | Average Guest Check | Retail Sales | Budgeted Retail Sales | Budget vs Sales | Catering Sales | MONTHLY NET SALES |
|---------------|---------------|-------------------|---------------------|---------------------|-----------------------|-----------------|--------------------|---------------------|
| Dec (2w) | 1,815 | 151.3 | \$17.84 | \$32,377.19 | \$31,200.00 | \$1,177.19 | \$631.50 | \$33,008.69 |
| Jan | 4,492 | 160.4 | \$15.54 | \$69,785.66 | \$72,800.00 | (\$3,014.34) | \$4,739.43 | \$74,525.09 |
| Feb | 4,067 | 145.3 | \$15.69 | \$63,798.19 | \$70,200.00 | (\$6,401.81) | \$3,709.21 | \$67,507.40 |
| Mar (5w) | 6,380 | 182.3 | \$15.35 | \$97,908.12 | \$91,000.00 | \$6,908.12 | \$4,428.15 | \$102,336.27 |
| Apr | 5,148 | 183.9 | \$15.57 | \$80,166.95 | \$72,800.00 | \$7,366.95 | \$2,516.89 | \$82,683.84 |
| May | 4,136 | 147.7 | \$15.11 | \$62,496.10 | \$74,368.00 | (\$11,871.90) | \$5,752.39 | \$68,248.49 |
| Jun (5w) | 4,210 | 120.3 | \$15.15 | \$63,768.93 | \$84,560.00 | (\$20,791.07) | \$11,160.32 | \$74,929.25 |
| Jul | 2,841 | 101.5 | \$15.80 | \$44,875.24 | \$71,232.00 | (\$26,356.76) | \$9,967.88 | \$54,843.12 |
| Aug | 2,547 | 91.0 | \$15.87 | \$40,426.20 | \$67,200.00 | (\$26,773.80) | \$11,040.93 | \$51,467.13 |
| Sep (5w) | 2,940 | 84.0 | \$16.69 | \$49,054.31 | \$84,000.00 | (\$34,945.69) | \$13,130.99 | \$62,185.30 |
| FY2021 | 38,576 | | | \$604,656.89 | | | \$67,077.69 | \$671,734.58 |



Ashton Tap and Grill

Weekly

Retail Sales (provided weekly by General Manager)

| Week Ending | Guest Count | Guest Average | GROSS SALES | DISCOUNT S | RESTAURANT NET SALES | NET SALES PER DAY | Budget | Budget vs. Sales |
|-------------------|---------------|----------------|---------------------|--------------------|----------------------|-------------------|---------------------|-----------------------|
| 2020-12-19 | 913 | \$18.26 | \$16,673.06 | \$0.00 | \$16,673.06 | \$2,381.87 | \$15,600.00 | \$1,073.06 |
| 2020-12-26 | 902 | \$17.41 | \$16,774.71 | \$1,070.58 | \$15,704.13 | \$2,243.45 | \$15,600.00 | \$104.13 |
| 2021-01-02 | 1,207 | \$17.22 | \$21,827.67 | \$1,045.65 | \$20,782.02 | \$2,968.86 | \$18,200.00 | \$2,582.02 |
| 2021-01-09 | 1,166 | \$14.23 | \$17,506.24 | \$912.06 | \$16,594.18 | \$2,370.60 | \$18,200.00 | (\$1,605.82) |
| 2021-01-16 | 965 | \$14.78 | \$15,258.48 | \$995.02 | \$14,263.46 | \$2,037.64 | \$18,200.00 | (\$3,936.54) |
| 2021-01-23 | 1,154 | \$15.72 | \$19,307.60 | \$1,161.60 | \$18,146.00 | \$2,592.29 | \$18,200.00 | (\$54.00) |
| 2021-01-30 | 1,052 | \$16.21 | \$18,245.22 | \$1,189.07 | \$17,056.15 | \$2,436.59 | \$18,200.00 | (\$1,143.85) |
| 2021-02-06 | 1,013 | \$15.41 | \$16,729.95 | \$1,119.81 | \$15,610.14 | \$2,230.02 | \$18,200.00 | (\$2,589.86) |
| 2021-02-13 | 916 | \$14.15 | \$13,747.18 | \$781.55 | \$12,965.63 | \$1,852.23 | \$15,600.00 | (\$2,634.37) |
| 2021-02-20 | 1,086 | \$16.73 | \$19,191.11 | \$1,024.84 | \$18,166.27 | \$2,595.18 | \$18,200.00 | (\$33.73) |
| 2021-02-27 | 1,163 | \$16.11 | \$19,825.86 | \$1,091.60 | \$18,734.26 | \$2,676.32 | \$18,200.00 | \$534.26 |
| 2021-03-06 | 1,201 | \$15.08 | \$19,011.97 | \$901.65 | \$18,110.32 | \$2,587.19 | \$18,200.00 | (\$89.68) |
| 2021-03-13 | 1,250 | \$14.82 | \$19,400.15 | \$871.35 | \$18,528.80 | \$2,646.97 | \$18,200.00 | \$328.80 |
| 2021-03-20 | 1,544 | \$15.33 | \$24,528.63 | \$866.05 | \$23,662.58 | \$3,380.37 | \$18,200.00 | \$5,462.58 |
| 2021-03-27 | 1,222 | \$15.44 | \$19,626.25 | \$754.09 | \$18,872.16 | \$2,696.02 | \$18,200.00 | \$672.16 |
| 2021-04-03 | 1,487 | \$15.10 | \$23,299.41 | \$838.63 | \$22,460.78 | \$3,208.68 | \$18,200.00 | \$4,260.78 |
| 2021-04-10 | 1,513 | \$16.86 | \$26,102.73 | \$588.95 | \$25,513.78 | \$3,644.83 | \$18,200.00 | \$7,313.78 |
| 2021-04-17 | 1,221 | \$15.02 | \$19,063.76 | \$721.92 | \$18,341.84 | \$2,620.26 | \$18,200.00 | \$141.84 |
| 2021-04-24 | 927 | \$14.94 | \$14,407.69 | \$557.14 | \$13,850.55 | \$1,978.65 | \$18,200.00 | (\$4,349.45) |
| 2021-05-01 | 1,273 | \$14.08 | \$18,644.88 | \$715.23 | \$17,929.65 | \$2,561.38 | \$17,444.00 | \$485.65 |
| 2021-05-08 | 979 | \$14.19 | \$14,636.04 | \$739.81 | \$13,896.23 | \$1,985.18 | \$16,912.00 | (\$3,015.77) |
| 2021-05-15 | 953 | \$18.38 | \$18,241.13 | \$720.38 | \$17,520.75 | \$2,502.96 | \$23,100.00 | (\$5,579.25) |
| 2021-05-22 | 931 | \$14.12 | \$14,217.21 | \$1,067.74 | \$13,149.47 | \$1,878.50 | \$16,912.00 | (\$3,762.53) |
| 2021-05-29 | 933 | \$14.44 | \$14,022.73 | \$551.20 | \$13,471.53 | \$1,924.50 | \$16,912.00 | (\$3,440.47) |
| 2021-06-05 | 804 | \$15.72 | \$12,995.01 | \$358.57 | \$12,636.44 | \$1,805.21 | \$16,912.00 | (\$4,275.56) |
| 2021-06-12 | 912 | \$14.89 | \$14,104.66 | \$526.93 | \$13,577.73 | \$1,939.68 | \$16,912.00 | (\$3,334.27) |
| 2021-06-19 | 679 | \$15.33 | \$11,047.80 | \$637.00 | \$10,410.80 | \$1,487.26 | \$16,912.00 | (\$6,501.20) |
| 2021-06-26 | 882 | \$15.50 | \$14,335.78 | \$663.35 | \$13,672.43 | \$1,953.20 | \$16,912.00 | (\$3,239.57) |
| 2021-07-03 | 674 | \$15.30 | \$10,703.86 | \$392.67 | \$10,311.19 | \$1,473.03 | \$16,912.00 | (\$6,600.81) |
| 2021-07-10 | 673 | \$16.67 | \$11,411.81 | \$194.68 | \$11,217.13 | \$1,602.45 | \$20,608.00 | (\$9,390.87) |
| 2021-07-17 | 727 | \$15.26 | \$11,371.62 | \$274.80 | \$11,096.82 | \$1,585.26 | \$16,912.00 | (\$5,815.18) |
| 2021-07-24 | 767 | \$15.97 | \$13,101.58 | \$851.48 | \$12,250.10 | \$1,750.01 | \$16,800.00 | (\$4,549.90) |
| 2021-07-31 | 684 | \$15.23 | \$10,916.41 | \$496.41 | \$10,420.00 | \$1,488.57 | \$16,800.00 | (\$6,380.00) |
| 2021-08-07 | 612 | \$16.81 | \$10,438.70 | \$152.17 | \$10,286.53 | \$1,469.50 | \$16,800.00 | (\$6,513.47) |
| 2021-08-14 | 676 | \$16.06 | \$11,146.42 | \$291.76 | \$10,854.66 | \$1,550.67 | \$16,800.00 | (\$5,945.34) |
| 2021-08-21 | 575 | \$15.42 | \$9,140.85 | \$275.84 | \$8,865.01 | \$1,266.43 | \$16,800.00 | (\$7,934.99) |
| 2021-08-28 | 568 | \$16.26 | \$9,472.69 | \$235.60 | \$9,237.09 | \$1,539.52 | \$16,800.00 | (\$7,562.91) |
| 2021-09-04 | 578 | \$17.03 | \$10,203.18 | \$357.01 | \$9,846.17 | \$1,641.03 | \$16,800.00 | (\$6,953.83) |
| 2021-09-11 | 602 | \$15.96 | \$9,866.65 | \$256.57 | \$9,610.08 | \$1,601.68 | \$16,800.00 | (\$7,189.92) |
| 2021-09-18 | 577 | \$17.98 | \$10,533.98 | \$158.42 | \$10,375.56 | \$1,729.26 | \$16,800.00 | (\$6,424.44) |
| 2021-09-25 | 615 | \$16.24 | \$10,050.47 | \$65.06 | \$9,985.41 | \$1,664.24 | \$16,800.00 | (\$6,814.59) |
| FY2021 YTD | 38,576 | \$15.67 | \$631,131.13 | \$26,474.24 | \$604,656.89 | | \$719,360.00 | (\$114,703.11) |
| 2021-10-02 | 620 | \$15.39 | \$9,875.28 | \$333.66 | \$9,541.62 | \$1,590.27 | \$16,800.00 | (\$7,258.38) |
| 2021-10-09 | 717 | \$16.73 | \$12,452.09 | \$458.62 | \$11,993.47 | \$1,998.91 | \$16,800.00 | (\$4,806.53) |
| FY2022 YTD | 1,337 | \$16.11 | 22,327 | 792 | \$21,535.09 | | \$33,600.00 | (\$12,064.91) |



Ashton Tap and Grill

Day of Week Averages

January 2021 - June 2021

| DAY | Guest Count | Guest Average | GROSS SALES | DISC. | NET SALES | Daily Average |
|-----|-------------|---------------|-------------|----------|-----------|---------------|
| SUN | 4,659 | \$16.76 | \$79,879 | \$1,800 | \$78,079 | \$3,003 |
| MON | 4,030 | \$14.05 | \$70,261 | \$13,629 | \$56,632 | \$2,178 |
| TUE | 3,793 | \$13.63 | \$52,915 | \$1,229 | \$51,709 | \$1,989 |
| WED | 4,128 | \$14.14 | \$59,516 | \$1,230 | \$58,362 | \$2,245 |
| THU | 3,623 | \$15.59 | \$57,539 | \$1,060 | \$56,479 | \$2,172 |
| FRI | 4,234 | \$16.27 | \$70,017 | \$1,134 | \$68,883 | \$2,649 |
| SAT | 3,966 | \$17.10 | \$69,122 | \$1,320 | \$67,803 | \$2,608 |
| | 28,433 | \$15.40 | \$459,248 | \$21,401 | \$437,947 | \$2,406 |

Observations

Sundays are consistently the best day (since entertainment started in March)
 Mondays net revenue are one of the lower (bottom 3) days
 Tuesdays have been consistently the worst days by every measure, followed closely by Thursdays
 Wednesdays are in the middle
 Thursdays are consistently the 2nd worst or worst day
 Fridays have been the 2nd best day for BOTH guest count & net revenue
 Saturdays are a close 3rd to Friday's 2nd best

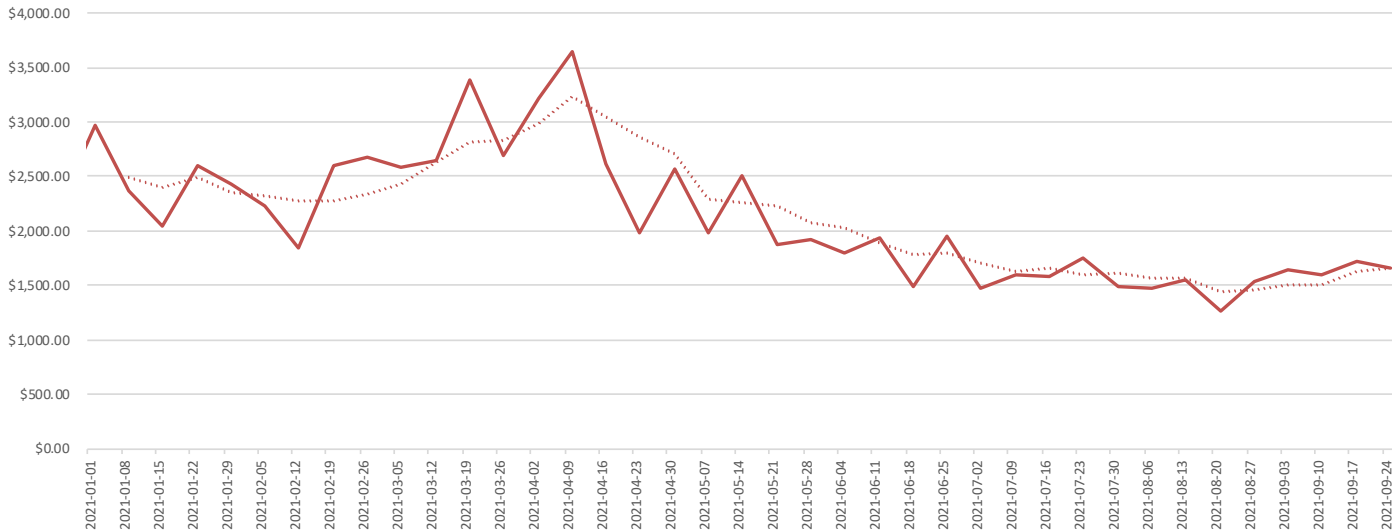
July 2021 - September, 2021

| DAY | Guest Count | Guest Average | GROSS SALES | DISC. | NET SALES | Daily Average |
|-----|-------------|---------------|-------------|---------|-----------|---------------|
| SUN | 1,952 | \$16.21 | 32,745 | 1,102 | 31,642 | \$2,109 |
| MON | 693 | \$14.29 | 11,756 | 4,854 | 6,902 | |
| TUE | 1,419 | \$13.72 | 20,102 | 635 | 19,467 | \$1,298 |
| WED | 1,618 | \$16.57 | 27,228 | 421 | 26,807 | \$1,787 |
| THU | 1,152 | \$15.99 | 18,629 | 214 | 18,415 | \$1,228 |
| FRI | 1,556 | \$16.98 | 26,647 | 229 | 26,418 | \$1,761 |
| SAT | 1,275 | \$18.23 | 23,578 | 339 | 23,240 | \$1,549 |
| | 9,665 | \$16.13 | \$160,686 | \$4,795 | \$155,891 | \$1,591 |

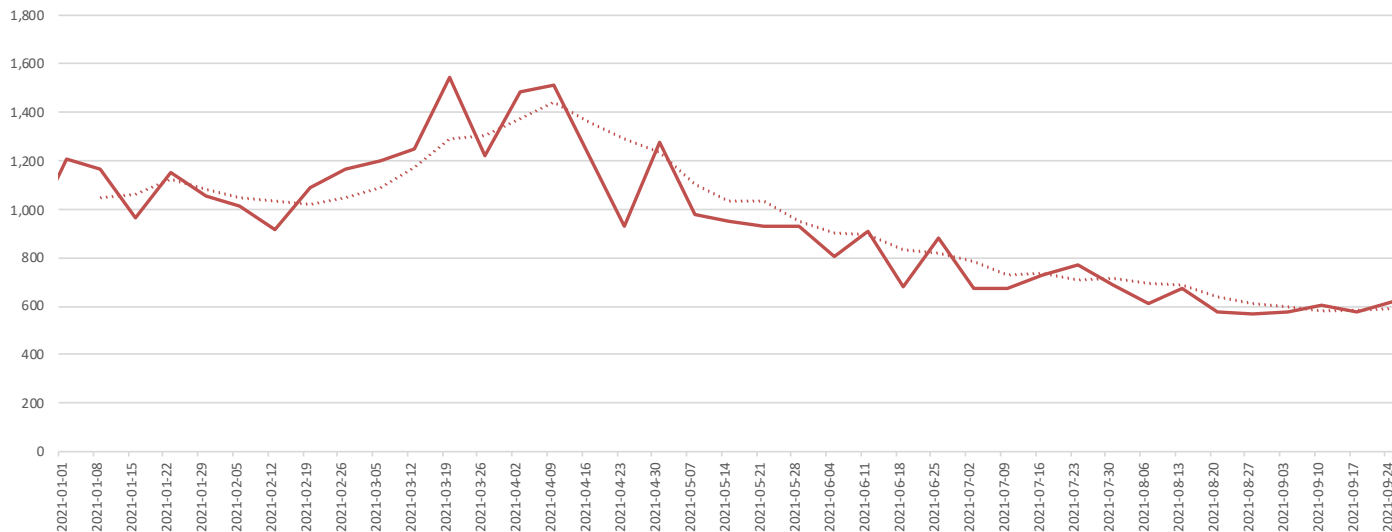
Observations

Sundays are still the best day, but difference over Wednesday and Friday is declining
 Closed Mondays starting 8/23/21 (included in September monthly)
 Tuesdays and Thursdays are consistently the worst days.
 Wednesdays are now the 2nd best day
 Tuesdays and Thursdays are consistently the worst days.
 Fridays have declined to the 3rd best day
 Saturdays Daily AVG has declined from 3rd best to 4th
Average Daily Revenue has declined \$816/day or 34% from first half of the year

NET SALES PER DAY



Guest Count



SECTION VII

SECTION B



Berger, Toombs, Elam, Gaines & Frank

Certified Public Accountants PL

600 Citrus Avenue
Suite 200
Fort Pierce, Florida 34950

772/461-6120 // 461-1155
FAX: 772/468-9278

September 15, 2021

Lake Ashton Community Development District
Governmental Management Services
219 East Livingston Street
Orlando, FL 32801

The Objective and Scope of the Audit of the Financial Statements

You have requested that we audit the financial statements of Lake Ashton Community Development District, which comprise governmental activities and each major fund as of and for the year ended September 30, 2021 which collectively comprise the basic financial statements. We are pleased to confirm our acceptance and our understanding of this audit engagement by means of this letter for the year ending September 30, 2021.

The objectives of our audit are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America (GAAS) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

The Responsibilities of the Auditor

We will conduct our audit in accordance with (GAAS). Those standards require that we comply with applicable ethical requirements. As part of an audit in accordance with GAAS, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

Fort Pierce / Stuart



Lake Ashton Community Development District
September 15, 2021
Page 2

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. However, we will communicate to you in writing concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Conclude, based on the audit evidence obtained, whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the District's ability to continue as a going concern for the reasonable period of time.

Because of the inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements may not be detected exists, even though the audit is properly planned and performed in accordance with GAAS.

We will maintain our independence in accordance with the standards of the American Institute of Certified public Accountants.



Lake Ashton Community Development District
September 15, 2021
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The Responsibilities of Management and Identification of the Applicable Financial Reporting Framework

Management is responsible for:

1. Identifying and ensuring that the District complies with the laws and regulations applicable to its activities, and for informing us about all known violations of such laws or regulations, other than those that are clearly inconsequential;
2. The design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the District involving management, employees who have significant roles in internal control, and others where the fraud could have a material effect on the financial statements; and
3. Informing us of its knowledge of any allegations of fraud or suspected fraud affecting the District received in communications from employees, former employees, analysts, regulators, short sellers, vendors, customers or others.

The Board is responsible for informing us of its views about the risks of fraud within the entity, and its knowledge of any fraud or suspected fraud affecting the entity.

Our audit will be conducted on the basis that management acknowledges and understands that it has responsibility:

1. To evaluate subsequent events through the date the financial statements are issued or available to be issued, and to disclose the date through which subsequent events were evaluated in the financial statements. Management also agrees that it will not conclude on subsequent events earlier than the date of the management representation letter referred to below;
2. For the design, implementation and maintenance of internal control relevant to the preparations of fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; and
3. To provide us with:
 - a. Access to all information of which management is aware that is relevant to the preparation and fair presentation of the financial statements including information relevant to disclosures;
 - b. Draft financial statements, including information relevant to their preparation and fair presentation, when needed to allowed for the completion of the audit in accordance with the proposed timeline;



Lake Ashton Community Development District
September 15, 2021
Page 4

- c. Additional information that we may request from management for the purpose of the audit; and
- d. Unrestricted access to persons within the District from whom we determine it necessary to obtain audit evidence.

As part of our audit process, we will request from management written confirmation concerning representations made to us in connection with the audit, including among other items:

1. That management has fulfilled its responsibilities as set out in the terms of this arrangement letter; and
2. That it believes the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

Reporting

We will issue a written report upon completion of our audit of Lake Ashton Community Development District's financial statements. Our report will be addressed to the Board of Lake Ashton Community Development District. We cannot provide assurance that an unmodified opinion will be expressed. Circumstances may arise in which it is necessary for us to modify our opinion, add an emphasis-of-matter or other-matter paragraph(s), or withdraw from the engagement.

Records and Assistance

During the course of our engagement, we may accumulate records containing data that should be reflected in the Lake Ashton Community Development District books and records. The District will determine that all such data, if necessary, will be so reflected. Accordingly, the District will not expect us to maintain copies of such records in our possession.

The assistance to be supplied, including the preparation of schedules and analyses of accounts, has been discussed and coordinated with Jill Burns. The timely and accurate completion of this work is an essential condition to our completion of the audit and issuance of our audit report.

Other Relevant Information

In accordance with Government Auditing Standards, a copy of our most recent peer review report has been provided to you, for your information.

Either party may unilaterally terminate this agreement, with or without cause, upon sixty (60) days written notice subject to the condition that the District will pay all invoices for services rendered prior to the date of termination.



Lake Ashton Community Development District
September 15, 2021
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Fees, Costs and Access to Workpapers

Our fees for the services described above are based upon the value of the services performed and the time required by the individuals assigned to the engagement, plus direct expenses. Invoices for fees will be submitted in sufficient detail to demonstrate compliance with the terms of this engagement. Billings are due upon submission. Our fee for the services described in this letter for the year ending September 30, 2021 will not exceed \$3,750, unless the scope of the engagement is changed, the assistance which Lake Ashton Community Development District has agreed to furnish is not provided, or unexpected conditions are encountered, in which case we will discuss the situation with you before proceeding. All other provisions of this letter will survive any fee adjustment.

In the event we are requested or authorized by Lake Ashton Community Development District or are required by government regulation, subpoena, or other legal process to produce our documents or our personnel as witnesses with respect to our engagement for Lake Ashton Community Development District, Lake Ashton Community Development District will, so long as we are not a party to the proceeding in which the information is sought, reimburse us for our professional time and expenses, as well as the fees and expenses of our counsel, incurred in responding to such requests.

The audit documentation for this engagement is the property of Berger, Toombs, Elam, Gaines, & Frank and constitutes confidential information. However, you acknowledge and grant your assent that representatives of the cognizant or oversight agency or their designee, other government audit staffs, and the U.S. Government Accountability Office shall have access to the audit documentation upon their request and that we shall maintain the audit documentation for a period of at least three years after the date of the report, or for a longer period if we are requested to do so by the cognizant or oversight agency.

Access to requested documentation will be provided under the supervision of Berger, Toombs, Elam, Gaines, & Frank audit personnel and at a location designated by our Firm.



Lake Ashton Community Development District
September 15, 2021
Page 6

Information Security – Miscellaneous Terms

Berger, Toombs, Elam, Gaines & Frank is committed to the safe and confidential treatment of Lake Ashton Community Development District's proprietary information. Berger, Toombs, Elam, Gaines & Frank is required to maintain the confidential treatment of client information in accordance with relevant industry professional standards which govern the provision of services described herein. Lake Ashton Community Development District agrees that it will not provide Berger, Toombs, Elam, Gaines & Frank with any unencrypted electronic confidential or proprietary information, and the parties agree to utilize commercially reasonable measures to maintain the confidentiality of Lake Ashton Community Development District's information, including the use of collaborate sites to ensure the safe transfer of data between the parties.

If any term or provision of this arrangement letter is determined to be invalid or unenforceable, such term or provision will be deemed stricken and all other terms and provisions will remain in full force and effect.

Because Berger, Toombs, Elam, Gaines & Frank will rely on Lake Ashton Community Development District and its management and Board of Supervisors to discharge the foregoing responsibilities, Lake Ashton Community Development District holds harmless and releases Berger, Toombs, Elam, Gaines & Frank, its partners, and employees from all claims, liabilities, losses and costs arising in circumstances where there has been a known misrepresentation by a member of Lake Ashton Community Development District's management, which has caused, in any respect, Berger, Toombs, Elam, Gaines & Frank's breach of contract or negligence. This provision shall survive the termination of this arrangement for services.

This letter constitutes the complete and exclusive statement of agreement between Berger, Toombs, Elam, Gaines, & Frank and Lake Ashton Community Development District, superseding all proposals, oral or written, and all other communications, with respect to the terms of the engagement between the parties.



Berger, Toombs, Elam,
Gaines & Frank
Certified Public Accountants P.C.

Lake Ashton Community Development District
September 15, 2021
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Please sign and return the attached copy of this letter to indicate your acknowledgment of, and agreement with, the arrangements for our audit of the financial statements including our respective responsibilities.

Sincerely,

*Berger Toombs Elam
Gaines & Frank*

BERGER, TOOMBS, ELAM, GAINES & FRANK
J. W. Gaines, CPA

Confirmed on behalf of the addressee:



Judson B. Baggett
MBA, CPA, CVA, Partner
Marci Reutimann
CPA, Partner

6815 Dairy Road
Zephyrhills, FL 33542
(813) 788-2155
(813) 782-8606

Report on the Firm's System of Quality Control

To the Partners

October 30, 2019

Berger, Toombs, Elam, Gaines & Frank, CPAs, PL
and the Peer Review Committee of the Florida Institute of Certified Public Accountants

We have reviewed the system of quality control for the accounting and auditing practice of Berger, Toombs, Elam, Gaines & Frank, CPAs, PL, (the firm), in effect for the year ended May 31, 2019. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants (Standards).

A summary of the nature, objectives, scope, limitations of, and the procedures performed in a System Review as described in the Standards may be found at aicpa.org/prsummary. The summary also includes an explanation of how engagements identified as not performed or reported in conformity with applicable professional standards, if any, are evaluated by a peer reviewer to determine a peer review rating.

Firm's Responsibility

The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. The firm is also responsible for evaluating actions to promptly remediate engagements deemed as not performed or reported in conformity with professional standards, when appropriate, and for remediating weaknesses in its system of quality control, if any.

Peer Reviewer's Responsibility

Our responsibility is to express an opinion on the design of the system of quality control, and the firm's compliance therewith based on our review.

Required Selections and Considerations

Engagements selected for review included engagements performed under *Government Auditing Standards*, including a compliance audit under the Single Audit Act.

As a part of our peer review, we considered reviews by regulatory entities as communicated by the firm, if applicable, in determining the nature and extent of our procedures.

Opinion

In our opinion, the system of quality control for the accounting and auditing practice of Berger, Toombs, Elam, Gaines & Frank, CPAs, PL, in effect for the year ended May 31, 2019, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)*, or *fail*. Berger, Toombs, Elam, Gaines & Frank, CPAs, PL has received a peer review rating of *pass*.

Baggett, Reutimann & Associates, CPAs, PA
BAGGETT, REUTIMANN & ASSOCIATES, CPAs, PA
Signed Electronically by Judson B. Baggett, CPA, CVA, Partner judson@baggett.com

**ADDENDUM TO ENGAGEMENT LETTER BETWEEN BERGER, TOOMBS,
ELAM, GAINES AND FRANK AND LAKE ASHTON COMMUNITY
DEVELOPMENT DISTRICT
(DATED SEPTEMBER 15, 2021)**

Public Records. Auditor shall, pursuant to and in accordance with Section 119.0701, Florida Statutes, comply with the public records laws of the State of Florida, and specifically shall:

- a. Keep and maintain public records required by the District to perform the services or work set forth in this Agreement; and
- b. Upon the request of the District's custodian of public records, provide the District with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law; and
- c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the Agreement if the Auditor does not transfer the records to the District; and
- d. Upon completion of the Agreement, transfer, at no cost to the District, all public records in possession of the Auditor or keep and maintain public records required by the District to perform the service or work provided for in this Agreement. If the Auditor transfers all public records to the District upon completion of the Agreement, the Auditor shall destroy any duplicate public records that are exempt or confidential and exempt from public disclosure requirements. If the Auditor keeps and maintains public records upon completion of the Agreement, the Auditor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the District, upon request from the District's custodian of public records, in a format that is compatible with the information technology systems of the District.

Auditor acknowledges that any requests to inspect or copy public records relating to this Agreement must be made directly to the District pursuant to Section 119.0701(3), Florida Statutes. If notified by the District of a public records request for records not in the possession of the District but in possession of the Auditor, the Auditor shall provide such records to the District or allow the records to be inspected or copied within a reasonable time. Auditor acknowledges that should Auditor fail to provide the public records to the District within a reasonable time, Auditor may be subject to penalties pursuant to Section 119.10, Florida Statutes.

IF THE AUDITOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE AUDITOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT/CONTRACT, THE AUDITOR MAY CONTACT THE CUSTODIAN OF PUBLIC RECORDS FOR THE DISTRICT AT:

**GMS-CF, LLC
219 E LIVINGSTON STREET
ORLANDO, FL 32801
TELEPHONE: 407-841-5524
EMAIL: JBURNS@GMSCF.COM**

Auditor: J.W. Gaines

District: Lake Ashton CDD

By:  _____

By: _____

Title: Director

Title: _____

Date: September 15, 2021

Date: _____

SECTION C

LATHAM, SHUKER, EDEN & BEAUDINE, LLP

ATTORNEYS AT LAW

MICHAEL J. BEAUDINE
MICHAEL G. CANDIOTTI
JAN ALBANESE CARPENTER
DANIEL H. COULTOFF
JOHN B. DORRIS
MARIANE L. DORRIS
JENNIFER S. EDEN
DOROTHY F. GREEN
JASON H. KLEIN

111 NORTH MAGNOLIA AVENUE, SUITE 1400
ORLANDO, FLORIDA 32801
POST OFFICE BOX 3353
ORLANDO, FLORIDA 32802
TELEPHONE: (407) 481-5800
FACSIMILE: (407) 481-5801
WWW.LSEBLAW.COM

BRUCE D. KNAPP
PETER G. LATHAM
JUSTIN M. LUNA
LORI T. MILVAIN
R. SCOTT SHUKER
JONATHAN A. STIMLER
CHRISTINA Y. TAYLOR
CHRISTOPHER R. THOMPSON

EMAIL:
JCARPENTER@LSEBLAW.COM

July 17, 2014

Board of Supervisors
Lake Ashton Community Development District
c/o George Flint, District Manager
Governmental Management Services - Central Florida, LLC
135 W. Central Blvd., Suite 320
Orlando, Florida 32801

Re: **Engagement of Latham, Shuker, Eden & Beaudine, LLP to
Provide Legal Services to Lake Ashton Community Development District**

Dear Board of Supervisors:

We thank you for the opportunity to continue serving as District Counsel to the Lake Ashton Community Development District (the "District"). It appears to have been many years since we had a formal engagement letter with the District; this letter is written to update our firm's engagement for providing legal services as District Counsel.

This letter sets forth the terms and conditions under which Latham, Shuker, Eden & Beaudine, LLP (the "Firm") provides services to the District. Unless otherwise specifically indicated in this letter, for purposes of the engagement described herein, no person or entity other than the District shall be a client of the Firm for any purpose.

The scope of the services which the Firm will provide, the basis upon which it will charge fees therefor, and the other terms of this engagement are as follows:

1. Scope of Legal Services as District Counsel. The Firm will provide the District with services to include (but not be limited to) the following:

(a) Advise the District with respect to general matters which come before the District.

(b) Review of financing and refinancing transactions proposed for the District.

(c) Review of financing and disclosure documents prepared in connection with bonds to be issued or restructured by the District, as well as preparation of any issuer documents and due diligence review.

(d) Provide required legal opinions in connection with the issuance or restructuring of bonds by the District; covering the organization and existence of the District; its authority to issue bonds and to enter into other related transactions; the authorization and execution of certain documents to be delivered by the District in connection with the issuance or restructuring of bonds; the enforceability of the agreements entered into by the District; to our actual knowledge, the absence or existence of any litigation affecting the District; and to our knowledge, the accuracy of information concerning the District contained in offering documents prepared in connection with the sale of bonds of the District.

(e) Attend District board meetings, as requested; supply such staff support for the District as may be requested; advise the District on matters such as public records, sunshine law matters and public ethics matters; assist in the annual audit of the District, as requested; and otherwise assist and advise the District and its staff, as appropriate, in matters properly before or relating to the District.

In addition to the above, the Firm will be available to consult with the District's board of supervisors, the District Manager, the District Engineer and with representatives of Polk County and other jurisdictions, with regard to questions that may arise with regard to any District business, financing or outstanding or re-issued debt. Work performed hereunder shall be generally by direction of the chairman of the board of supervisors of the District or by the District Manager. Unless the Firm is directed otherwise with respect to a particular matter, all communications pertaining to the progress of any work performed hereunder shall be addressed to the chairman of the District or the District Manager, with copies to the other members if necessary or desirable.

2. Billing Practices and Fees. Our fees will be based upon the ethical rules governing our practice. The amount of each fee will be the fair value of the services provided, taking into account the time spent, the nature of the services performed, the expertise required, the size and scope of the matter, the results obtained, the emergency nature of any request for

services by the District, and other relevant considerations. For services rendered by the Firm, fees invoiced to the District will be the Firm's internally established hourly rates for each of the Firm's attorneys and paralegals. These hourly rates may be adjusted from time to time as determined by the Firm, but no more than one time per year. I will be the attorney primarily responsible for providing the services in this matter. My current, discounted rate that we will charge the District is \$275.00 per hour for special district matters. This rate is significantly lower than my standard billing rate. I will be primarily assisted by associate attorneys whose current rates are \$195.00 per hour. The public finance paralegals in our department have a current rate of \$90.00 per hour. Others within the Firm may assist us in the future.

3. Costs and Expenses. In providing services to the District, the Firm will necessarily incur out of pocket expenses. The District will be required to reimburse the Firm for these expenses which may include, among others, communication costs (i.e., courier, long distance telephone charges, facsimile charges, etc.), document reproduction charges, filing fees, secretarial overtime when required by the matter's timing, and charges incurred in connection with computer research facilities. Internal Firm costs are invoiced at rates established by the Firm from time to time. A list of the current internal Firm cost rates is available upon request. It is Firm policy that any invoice from a third party vendor incurred on behalf of the District will be forwarded to you for direct payment by the District to the vendor.

The Firm will serve under this engagement letter at the pleasure of the District and/or the Firm, and the engagement may be terminated by the District or by the Firm at any time. The Firm shall be paid for all work performed through the date of termination and shall be paid for work on any and all bond issues (and/or restructuring of bond issues) upon which it has rendered services (whether or not such issue or restructuring has closed).

4. Payment of Invoices. Unless otherwise agreed in writing with the District, the Firm renders monthly invoices specifying the services performed and expenses incurred. The amount reflected as due in each invoice is payable within thirty (30) days following receipt by the District. The Firm attempts to include disbursements in each invoice for the month following which such disbursements are incurred. However, given the nature of disbursements, some may not be immediately available, in which case they will be included within a subsequent invoice. The Firm also reserves the right to charge interest on past due invoice balances at an amount not to exceed one and one-half percent (1.5%) per month. Any questions concerning an invoice rendered by the Firm should be referred to me as the account billing attorney or to the Managing Partner of the Firm.

5. Adverse Representation. As you may know, the Firm has represented, currently represents, and will in the future represent, numerous other districts and state and local governments, as well as other private and governmental clients in real estate, bankruptcy, litigation, public finance matters and the like. Such other matters are unrelated to the

representation described in this engagement letter. The Firm does not believe that its representation of such other districts would interfere with its current representation of the District as specified herein. However, because of the large number of such other clients, it is important to have a clear understanding which will govern our relationship. Our representation is based on the understanding that the Firm may undertake representation in the future of other clients in matters, including litigation, which may be adverse to the District or any developers within the District, and that the District hereby consents to such representation. The Firm is subject to ethical rules which prohibit the disclosure of confidential information obtained in representing the District which could be used to the District's disadvantage in any such other representation, and the Firm will not take a position adverse to the District in any litigation or dispute arising directly out of any specific representation of the District. The Firm will advise the District, and withdraw from representation of the District, if representation of the District could adversely affect the judgment or quality of services to be rendered by the Firm in its representation of the District and/or result in a material, actual or perceived conflict of interest and/or if such representation has violated, violates, will violate or threatens to violate traditional ethical standards imposed by the Rules Regulating the Florida Bar, especially Rule 4-1.7, or violates any provisions of the Florida Statutes.

6. Scope of Services. You have retained the Firm to provide general legal representation in connection with the ongoing matters of the District. The District has not retained the Firm to provide legal representation or advice in any other areas of law unrelated to that representation (for example, we are not providing litigation, bankruptcy or bond counsel services at this time). Should the need for those services arise, we will either refer the work, with your approval, to the attorneys in our Firm who handle that type of legal work and who will bill their services at their normal billing rates, or we will advise you to seek outside counsel to provide those specialized legal services.

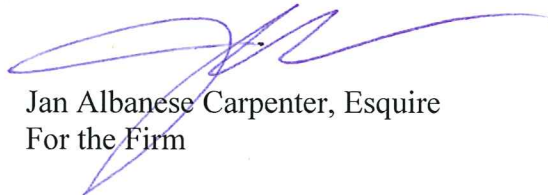
We apologize for the formality of this update letter. However, we believe it is essential for the protection of both the District and the Firm to clearly specify the terms of our ongoing relationship. In light of the fact that we are requesting the District to signify its concurrence with the terms of this letter by signing below, the District is certainly welcome and is encouraged to have the terms of this letter reviewed by separate counsel.

If the terms of this letter are acceptable to you, please sign this letter below and return this letter to my attention via facsimile or email.

Lake Ashton Community Development District
July 17, 2014
Page 5

We at the Firm look forward to serving as legal counsel for the Lake Ashton Community Development District.

Very truly yours,



Jan Albanese Carpenter, Esquire
For the Firm

**ACCEPTED AND AGREED TO:
LAKE ASHTON COMMUNITY DEVELOPMENT DISTRICT**

By: Carol Pontious
Print: Carol Pontious
Title: Chairperson
Dated: 10/10/14

LATHAM, SHUKER, EDEN & BEAUDINE, LLP
ATTORNEYS AT LAW

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MICHAEL G. CANDIOTTI
JAN A. CARPENTER
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ANDREW C. D'ADESKY
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JENNIFER S. EDEN
DOROTHY F. GREEN
JOSHUA D. GROSSHANS
KATHRYN A. HUYNH

111 NORTH MAGNOLIA AVENUE, SUITE 1400
ORLANDO, FLORIDA 32801
POST OFFICE BOX 3353
ORLANDO, FLORIDA 32802
TELEPHONE: (407) 481-5800
FACSIMILE: (407) 481-5801
WWW.LSEBLAW.COM

BRUCE D. KNAPP
PETER G. LATHAM
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PATRICIA R. MCCONNELL
LORI T. MILVAIN
R. SCOTT SHUKER
JONATHAN A. STIMLER
CHRISTINA Y. TAYLOR
KRISTEN E. TRUCCO
DANIEL A. VELASQUEZ

EMAIL:

JCARPENTER@LSEBLAW.COM

May 6, 2019

Lake Ashton Community Development District
Board of Supervisors
c/o Jillian Burns, District Manager
Governmental Management Services - South Florida, LLC
5385 N. Nob Hill Road
Sunrise, Florida 33351

Dear Supervisors:

This letter is written to amend and update the first paragraph of Section 2 of our firm's engagement letter, for our services as District Counsel. Please note that we have not increased our legal rates since 2014. The rates set forth below are lower than our standard 2019 billing rates. We do not anticipate this change will affect the amount budgeted for legal fees for the District for the upcoming fiscal year.

2. LEGAL FEES

The Firm will receive compensation for work done in connection with the general counsel services provided at the following rates (beginning October 1, 2019):

For Services Rendered:

\$285.00 per hour for Attorney/Shareholders (\$10.00/hr. increase)
\$205.00 per hour for Attorney/Non-Shareholders (\$10.00/hr. increase)
\$ 90.00 per hour for Paralegals/Legal Assistants (no change)

Our fees will be based upon the ethical rules governing our practice. The amount of each fee will be the fair value of the services provided, taking into account the time spent, the nature of the services performed, the expertise required, the size and scope of the matter, the results obtained, the emergency nature of any request for services by the District, and other relevant considerations. The District has retained the Firm to provide general legal representation in connection with the ongoing matters of the District. The District has not retained the Firm to provide legal representation or advice in any other areas of law unrelated to that representation (for example, we are not providing litigation, bankruptcy or bond counsel services at this time). Should the need for those services arise, we will

either refer the work, with your approval, to the attorneys in our Firm who handle that type of legal work and who will bill their services at their normal billing rates, or we will advise you to seek outside counsel to provide those specialized legal services. For services rendered by the Firm, fees invoiced to the District will be the Firm's internally established hourly rates for each of the Firm's attorneys and paralegals. These hourly rates may be adjusted from time to time as determined by the Firm, but no more than one time per year.

The terms and conditions of our prior engagement letter will remain in effect.

Very truly yours,

Latham, Shuker, Eden & Beaudine, LLP

By: 

Jan Albanese Carpenter, Esquire

ACKNOWLEDGED AND ACCEPTED BY:

LAKE ASHTON COMMUNITY DEVELOPMENT DISTRICT

By: 

Print: MICHAEL W. COSTELLO

Title: CHAIRMAN

Date: MAY 24, 2019

SECTION E



LAKE ASHTON

Lake Ashton Community Development District

Room Rental Contract

Function Name: Lake Ashton Bingo

Date: October 18, 2021

Function Location: Lake Ashton Clubhouse Grand Ballroom
4141 Ashton Club Drive
Lake Wales, FL 33859

Function Contact: Lake Ashton Bingo
John DeWinkler, Bingo Officer

The following contract is to be made:

Room Rental of Lake Ashton Grand Ballroom for the game of Bingo every Monday from the hours of 4:00 p.m. to 10:00 p.m., excluding some holidays. Contract shall run from October 1, 2021 thru September 30, 2022 in the amount of \$400.00 per week payable on the 1st Monday of every month. The room rental fee charged under this contract is established by the Lake Ashton Community Development District (the "District") and is set forth in the District's Rule of Procedure.

Lake Ashton Community Development District will not be held responsible for any lost, misplaced, or broken items associated with functions.

Bingo shall be responsible for obtaining and maintaining in good standing, for the entirety of the Room Rental Term, any and all permits or licenses required by any governmental authority, including, but not limited to, the State of Florida.

Acceptance of this Contract: The above price, specifications and conditions are subject to approval by the Lake Ashton Community Development Board of Supervisors. Payment will be made as outlined above.

Lake Ashton Community Development District
Authorized Signature

Lake Ashton Bingo
Authorized Signature

Date

Date

cc: Lake Ashton Community Development District
John DeWinkler, Bingo Officer
Club Office

4141 Ashton Club Drive | Lake Wales, Florida 33859 | Phone: 863.324.5457 | Fax: 863.324.5829

SECTION VIII

SECTION C



Lake Ashton Community Development District

Community Director Report

Submitted by: Christine Wells – Community Director

Meeting Date: October 18, 2021



Events and Activities

Lake Ashton's 2nd Annual Fall Festival will be held on Saturday, October 30 from 4-6 pm outside of the Clubhouse. This event is free for all residents and guests thanks to our sponsors. It will feature classic carnival games, treats, a costume contest, pie eating contest, a pumpkin patch, concession stand, beer garden, and more.

Residents have until October 29 to renew their season tickets for the 2022 Entertainment Series.



From the 2020 Entertainment Series: The Doo Wop Reunion, is rescheduled to **March 3, 2022**. Celebrate is rescheduled to **April 1, 2022**. Individual tickets for Doo Wop and Celebrate are on sale October 11 at the Clubhouse Activities Desk and will be on sale until sold out.

The following additional activities and classes are planned for October and November 2021:

- October 13:** National Night Out Reception
- October 13:** Breast Cancer Awareness Beading Craft
- October 13 and 27:** Bookmobile at the Clubhouse
- October 15:** Party for No Particular Reason
- October 20:** Monthly Market
- October 25:** Pancake Breakfast at Monday Coffee
- November 2:** Disney Trivia
- November 4:** National Candy Day Giveaway
- November 10:** Cupcake Exchange
- November 10:** Chef's Special Cooking Class
- November 16:** Electronic Recycling
- November 18:** Ultimate Golf Cart Challenge
- November 19:** Free Pontoon Boat Rides



Red Rooster Produce & Baxter Quality Meats are in the Clubhouse West Parking Lot Wednesdays 1 to 3 pm (1st, 2nd, 4th Wednesdays) 10 am to 2 pm (3rd Wednesday during the Monthly Market)

Bus Trips Scheduled:

Oct 27: Price is Right Live **Nov 4:** Tootsie **Nov 27 – Dec 3:** Marvelous Myrtle Beach **Dec 5-11:** Nashville & Memphis “Country Christmas”. Small World Tours will be at Monday Coffee on October 25 to promote bus trips for 2022. More overnight trips will be featured in 2022 in addition to 2 extended trips.

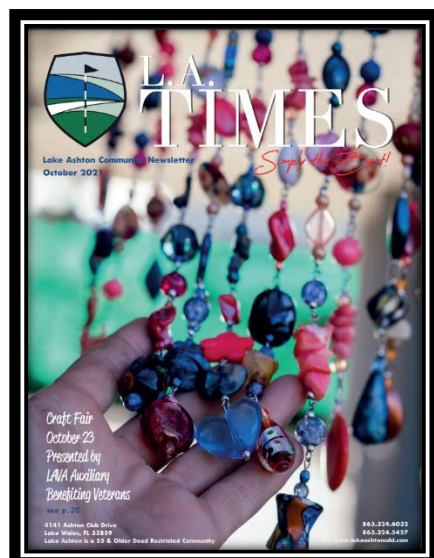


Ashton Tap and Grill:

- The advertisement to the left was included in the October edition of the LA Times showcasing entertainment at the Restaurant for the month of October.
- The advertisement to the right, letting residents know about Thanksgiving pie sales at Ashton Tap and Grill was also included in the newsletter.
- Staff has created Ballroom

rental information packets with information regarding catering to hand out to potential clients. Staff was informed that a catering menu is being finalized and when complete it will be added to the packet of information.

Newsletter:



The October Lake Ashton community newsletter was sent out via email blast along with the monthly calendar of events on October 1.

This issue featured a cover to highlight The LAVA Auxiliary Craft Fair (left) and the back cover featured highlighted the Pink Ribbon Breast Cancer Golf Tournament (right). The distribution date for the November newsletter will be on **Monday, November 1.**



Monday Coffee:

The Shufflin' Squares group is selling donuts and coffee for \$2. On the 4th Monday of the month Ashton Tap and Grill hosts a pancake breakfast for \$8. Tickets are sold at the Activities Desk.

Staff has reached out to City of Lake Wales Mainstreet, Polk County Commissioner Rick Wilson, Polk County Property Appraiser Marsha Faux, Polk County Museum, and Winter Haven Economic Development to book as presenters in upcoming months.

In October staff is beginning to do drawings for prizes at each Monday Coffee to bring a different element of "FUN" to the meetings.

October 25: Small World Tours Presents 2022 Bus Trips

November 22: Calvin Eakins and Bob LeMaster Talk about Their Biking Adventures!

There will be no Monday Coffee on **November 15** due to the Board of Supervisors Meeting.

Safety:

- Passes are being handed out by Security Officers at the Thompson Nursery Road entrance to those entering the visitors gate effective September 29. Passes are issued according to the visitor location. Yellow passes are issued for anyone visiting the Clubhouse, pink passes for those visiting residents, green passes for vendors, and blue passes for those going to the Pro Shop/Eagles Nest.
- The following article was placed in the October edition of the LA Times in regards to parking and road safety reminders.

Staff and Supervisors have been working with the Lake Wales Police Department on ways to improve the safety of the roads within Lake Ashton. Residents are reminded that the speed limit throughout all of Lake Ashton is 20 mph and all golf carts, vehicles, and bicycles should make a complete stop just before the white stop bar whether before or after the posted stop sign. It only takes a moment to follow the traffic controls that are in place that could potentially prevent a serious accident. The Lake Wales Police Department is increasing their patrols in Lake Ashton and have already pulled over some residents for not stopping at stop signs. Please take a little extra time to ensure you maneuver throughout the community as safely as possible to avoid a ticket and more importantly, an accident.

The following excerpt was taken from Florida State Statute 316.1945 Stopping, standing, or parking prohibited in specified places. For the full statute, please visit www.leg.state.fl.us/statutes/index.cfm?App_mode=Display_Statute&URL=0300-0399/0316/Sections/0316.1945.html.

No person shall stand or park a vehicle, whether occupied or not, except momentarily to pick up or discharge a passenger or passengers:

1. In front of a public or private driveway.
2. Within 15 feet of a fire hydrant.

3. Within 20 feet of a crosswalk at an intersection.

4. Within 30 feet upon the approach to any flashing signal, stop sign, or traffic control signal located at the side of a roadway.

Keep in mind the streets in Lake Ashton are very narrow and there are many forms of traffic which heightens the danger during busy times.

The information listed above will be passed along to vendors to ensure they are following the established state statutes. The following items will also help to alleviate dangerous situations on the road.

- Do not park a vehicle directly parallel to another vehicle.
- Do not park on a curve.
- Park as close to the curb as possible.

City of Lake Wales also has an ordinance (§ 20-14 - Parking in residential districts) that makes it unlawful to park overnight or leave unattended during the day any commercial motor vehicle, golf cart, moped, motorized scooter, motor vehicle, motorcycle, trailer, truck, or vehicle on a public street or road in a residential district of this city that obstructs the free, convenient, and normal use of the public street or road by impeding, hindering, stifling, or endangering the safe movements of traffic or pedestrians.

For the full ordinance, please visit lakewales.elaws.us/code/ordinances_ch20_artii

Items for Supervisor Consideration and Follow-Up from Previous Board of Supervisors Meeting(s):

- The Spa lift is not working at this time and needs to be repaired or replaced. The Spa and Pool lifts were purchased in 2013. There are a couple of options available. First option is staff could repair the spa lift for approximately \$750 which would include a new control box and actuator. Second option would be to purchase a new lift for the Spa. The Pool lift has had some issues as well but we feel it could last until next budget year since staff recently replaced the control box and batteries for the unit which has solved the issues we were experiencing. To replace the Spa lift will cost approximately \$2,500 - \$5,000. Staff is continuing to research options that will work for paver pool deck installation. The current pool lift is considered to be a portable option as it can be unbolted and wheeled to another location. It uses concrete blocks as a counterweight. This option is available for installation on a paver deck. Other anchor options may require the installation of a concrete pad. More information will be presented at the October 18 Board of Supervisors meeting.
- A resident submitted an email to staff that was forwarded to the Board of Supervisors in September regarding consideration of installing a small boat/kayak dock near the Pavilion. According to the resident the cost to install a floating dock is approximately \$100 per foot. Staff would like direction on whether to move forward with obtaining quotes for this project or wait until it can be included in the 2023 fiscal year budget.

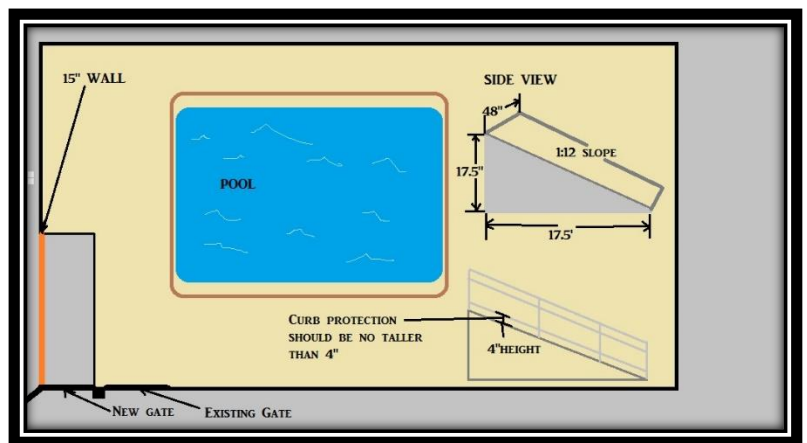
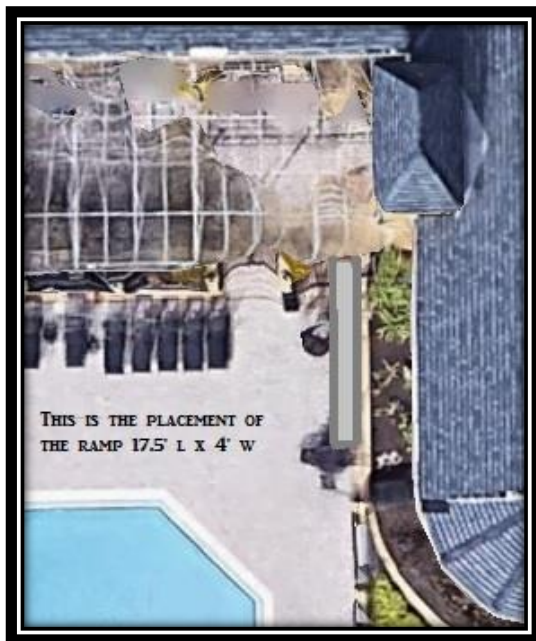
- A bridal show has been scheduled for June 12, 2022. A special events company will be handling the promotion of the show and scheduling of the vendors at no charge to the District. Save the date information has already been disseminated via social media for the event. A \$5 per person fee will be charged to those attending the show and will be given to the District.
- Staff is continuing to research FirstNet and will present further information when available.



- Staff received a quote for a custom hand rail for the west entrance to the Clubhouse, near the Cinema. The cost will be approximately \$1,500-\$2,000 and will look similar to the picture to the right but will be installed on top of the concrete. It is 20 feet long and 36 inches high. This is in addition to the other option that was presented at the July Board of Supervisors meeting. That option was a series of parts sold as a kit, similar to the picture on the left. Total cost is approximately \$1,200.



- Two quotes have been obtained for a handicap ramp to be located at the eastern end of the pool deck, leading from the Restaurant Patio to the Pool deck. Conceptual drawings are shown below. The prices are \$8,830 from Heritage Service Solutions and Leo's Construction quote was at \$10,112. Information regarding these quotes is included in the agenda packet.



Lake Ashton Community Development District Project Tracking List

| Project Name | Budget | Final Cost | Board of Supervisor Approval | Scheduled Start Time | Scheduled Completion | Current Status | Status Updated |
|---|-------------|------------|------------------------------|----------------------|----------------------|---|----------------|
| Clubhouse Projects | | | | | | | |
| Game Room Chairs | NTE \$6,500 | \$5,952.96 | 6/21/2021 | | 10/13/2021 | The chairs have been ordered. They are scheduled to be delivered and installed on Wednesday, October 13 | 10/11/2021 |
| Handicap Door Opener | NTE \$1,200 | | 7/19/2021 | | by 10/31/21 | Installation has been delayed and will now take place before the end of the month. | 10/11/2021 |
| Removal of Pool Drain Grates and Installation of Pavers | \$907.50 | | 9/20/2021 | | 10/11/2021 | This project is set to start on 10/11 and will be finished same day | 10/11/2021 |
| Pressure Wash and Paint Thompson Nursery Road Caps | \$7,895.00 | | 9/20/2021 | | by 11/30/21 | Contractor was contacted and informed staff they are approximately a month out until they can start the project | 10/11/2021 |
| Horseshoe Pit Refurbishment | NTE \$750 | | 8/16/2021 | | by 11/30/21 | Project will be completed by end of November | 10/11/2021 |
| LAVA Wall of Honor | \$0.00 | | 12/21/2020 | | | A portion of the LAVA Wall of Honor has been installed in the Clubhouse Foyer. Staff is waiting on the framed list of names then all 3 pieces will be installed. | 2/1/2021 |
| Pavement Management/Stormwater Management | | | | | | | |
| Cart Path on holle #1, East Course. | NTE \$5,000 | | | | | The cart path on hole 1 East near the second retention pond, GC17 is showing significant erosion under the concrete and it appears the concrete has begun to give way. As , a safety precaution, this pathway has been closed until repairs have been facilitated. The proposal was approved at the September Board of Supervisors Meeting. Work is being scheduled | 10/11/2021 |
| SWFWMD Certification Repairs | | | | | | Bids have been requested. District Engineer is working on getting quotes to include all of the requested areas included on one quote | 10/11/2021 |
| Repair to Bridge by the Putting Green | | | | | | Staff have installed 3 boards on the bridge that runs along the putting green. Staff will be replacing 7 additional boards. They are working with Pro Shop staff on scheduling. | 10/11/2021 |
| Golf Course Bridges - Running Boards | | | | | | The District Engineer is working on getting quotes for the installation of running boards. No bids have been returned to date. Updates on this request will be included in the full bridge maintenance proposal. | 10/11/2021 |
| Applying Sealant to the East Golf Course Bridges | | | | | | Staff is gathering pricing for the recommended sealant and cost of labor to apply. The materials cost is approximately \$3,800. Staff has received a quote from GMS for workers to pressure wash and seal the golf course bridges. This will be will be included in the full bridge maintenance proposal. | 10/11/2021 |

Lake Ashton Community Development District Project Tracking List

| Project Name | Budget | Final Cost | Board of Supervisor Approval | Scheduled Start Time | Scheduled Completion | Current Status | Status Updated |
|--|-----------------|------------|------------------------------|----------------------|---|--|----------------|
| Depression on Ashton Palms Drive and Depression on Heath Land Lane (near 4336) | \$4,262.50 | | | | | The proposal was approved at the September Board of Supervisors Meeting. Work is being scheduled | 10/11/2021 |
| Depression on Turnberry | | | | | | The District Engineer has sent out a request for proposals for this project. | 10/11/2021 |
| Cooking Oil Spill in the East Parking Lot | | | | | | Staff has made contact with the insurance provider for the District. Follow-up with the insurance company was made on 9/10/21. | 9/13/2021 |
| Completed Projects | | | | | | | |
| Bowling Alley Well Point System | Insurance Claim | | Insurance Claim | 7/13/2020 | Completed - Pending final Insurance Review | Plants are being installed 9/13/21. Once plants are installed this project is complete. | 9/13/2021 |
| Depression in Paver Area | \$6,078.00 | | 6/21/2021 | 8/10/2021 | Completed | Repair is complete. The Engineer is monitoring the repair to be sure it is completed satisfactorily. Payment is pending final Engineer Review. | 9/13/2021 |
| Broken Flumes on Golf Course Ponds | \$12,480.00 | | 6/21/2021 | 9/20/2021 | Completed - Pending final Engineer Approval | Repairs are complete and pending final Engineer approval. Payment is pending final Engineer Review. | 10/11/2021 |
| Projects on Hold | | | | | | | |
| Ice Machine Bin Replacement | \$1,497.60 | | 12/21/2020 | | | Metz informed staff that the ordering and installation of the ice bin machine bin has been put on hold and will be completed at a later date | 8/9/2021 |
| Palm Tree Replacement on Blvd | \$1,077.93 | | 9/21/2020 | | | A Roebelenii Palm was approved as the replacement for the Medjool palm that was struck by lightning. Replacement is on hold until the refurbishment plan is presented. | 1/4/2021 |

SECTION 1

Memo

To: Lake Ashton Board of Supervisors

From: Christine Wells, Community Director

cc: Jillian Burns, District Manager

Date: 10/11/2021

Re: Handicap Ramp from Restaurant Patio to Outdoor Pool Deck

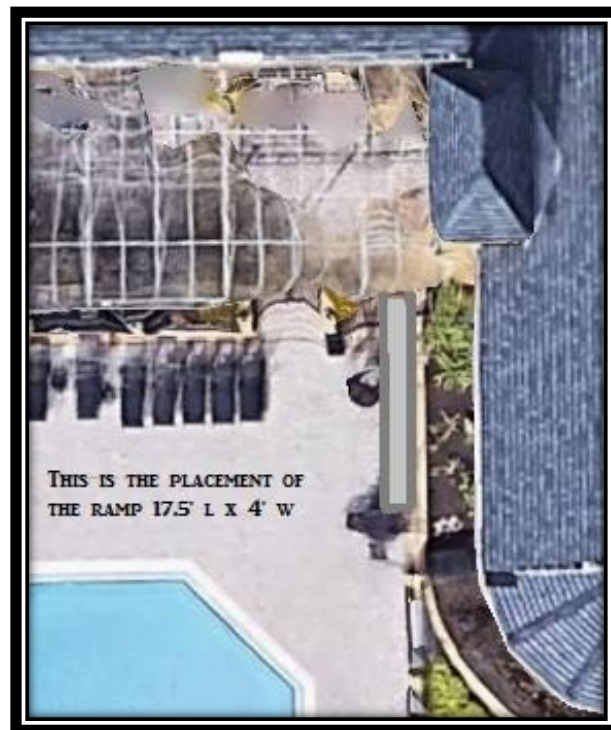
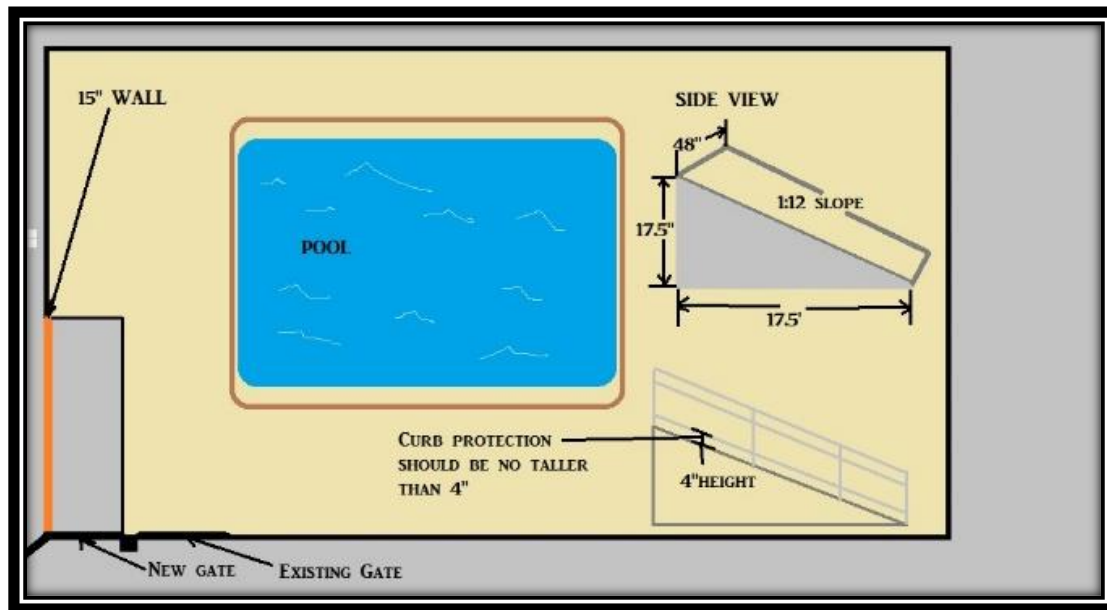
The installation of a handicap ramp leading from the Restaurant Patio to the Outdoor Pool deck is a project that has been listed on the budget for fiscal years 2020 and 2021. The amount budgeted for this project was \$7,000. Please note this is not a requirement per ADA compliance at this time. However, the quotes included meet ADA requirements for ramp installation if there should be any future requirements of this kind.

The project requires the following:

- Removal of metal fence and pavers
- Framing for new ramp with concrete pour rated at 3500 psi with rebar construction
- Installation of rubber curb protection, along with metal railing to length of ramp
- Concrete completed to a light broom finish then stucco finish on side and painted
- Installation of new galvanized hand railing painted black
- Fabrication and installation of new aluminum gate at entrance of new ramp to pool deck from restaurant patio. New gate fabricated to fit opening with larger gate of 48 inches.

Heritage Service Solutions provided a quote for fabrication and construction of a concrete ramp on the eastern entrance of patio to pool deck. Their price was \$8,830.

Leo's Construction provided a quote for fabrication and construction of a concrete ramp on the eastern entrance of patio to pool deck. Their quote was \$10,112. Leo's Construction provided the pictures below as visual of where the ramp will be located and specific measurements.



If you have any questions regarding this project, please feel free to contact me at cwells@lakeashtoncdd.com or via phone at 863-324-5457.

SECTION D



Lake Ashton Community Development District *Operations Manager Report*

DATE: October 18, 2021

FROM: Matthew Fisher
Operations Manager

RE: Lake Ashton CDD Monthly Managers Report – October 18, 2021

The following is a summary of activities related to the field operations of the Lake Ashton Community Development District:

Aquatic Maintenance

Staff met with the Applied Aquatic's site manager. Ponds identified to have the worse algae presence are E7, E8, GC7, and E4. Additional treatment plans for these problem ponds are being established.

Attached below are the treatments completed by Applied Aquatic's on September 8th – September 21st.

| Applied Aquatic Management Inc. | | | P.O. BOX 1469 EAGLE LAKE, FLORIDA 33839 (800) 408-8882 (863) 533-8882 | | | MANAGEMENT REPORT | | | | | | | | | | | |
|---------------------------------|------------|-----------|--|------|-----|----------------------------------|-----------|---------------------------|----------|---------------------|-----------------|-------------------|-------------|-----------------------------------|---------|--------|-------------|
| | | | | | | Customer: <u>Lake Ashton CDD</u> | | Equipment No.: <u>800</u> | | Date: <u>9-8-21</u> | | Time: <u>7:30</u> | | Applicator: <u>Matthew Fisher</u> | | | |
| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
| 1-GC6 | | / | | | / | | | | | / | | | norm | partly cloudy | | | |
| 2-E3 | | / | | | / | | | | | / | | | | | | | |
| 3-E2 | | / | | | / | | | | | / | | | | | | | |
| 4-GC7 | | / | | | / | | | | | / | | | | | | | |
| 5-GC8 | | / | | | / | | | | | / | | | | | | | |
| 6-GC10 | | / | | | / | | | | | / | | | | | | | |
| 7-GC11 | | / | | | / | | | | | / | | | | | | | |
| 8-E4 | | / | | | / | | | | | / | | | | | | | |

**Applied
Aquatic
Management Inc.**

P.O. BOX 1469
EAGLE LAKE, FLORIDA 33839
(800) 408-8882
(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Ashton CDD
Equipment No.: 1300
Date: 9-8-21 Time: 7:20
Applicator: Travis

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|---------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------------|---------|--------|-------------|
| 1. E6 | / | / | | | / | | | | | / | | | | | | | |
| 2. E7 | / | / | | | / | | | | | / | | | normal | partly cloudy | | | |
| 3. G612 | / | / | | | / | | | | | / | | | | | | | |
| 4. E9 | / | / | | | / | | | | | / | | | | | | | |
| 5. | | | | | | | | | | | | | | | | | |

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EAGLE LAKE, FLORIDA 33839
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(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Ashton CDD
Equipment No.: 2002 / GP1302
Date: 9-9-21 Time: 7:20
Applicator: Josh T.

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|-------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------|---------|--------|-------------|
| 1. E1 | / | / | | | / | | | | | / | | | Normal | clear | | | |
| 2. E2 | / | / | | | / | | | | | / | | | | | | | |
| 3. E3 | / | / | | | / | | | | | / | | | | | | | |
| 4. E4 | / | / | | | / | | | | | / | | | | | | | |
| 5. E5 | / | / | | | / | | | | | / | | | | | | | |
| 6. E6 | / | / | | | / | | | | | / | | | | | | | |
| 7. E7 | / | / | | | / | | | | | / | | | | | | | |
| 8. E8 | / | / | | | / | | | | | / | | | | | | | |

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(800) 408-8882
(863) 533-8882

Customer: Lake Aston cdd
Equipment No.: 2002/BR1302
Date: 9-8-21 Time: 7:20
Applicator: Josh F.

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|----------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------|---------|--------|-------------|
| 1. E9 | / | / | | | / | | | | | | / | | Normal | clear | | | |
| 2. E10 | / | / | | | / | | | | | | / | | | | | | |
| 3. E11 | / | / | | | / | | | | | | / | | | | | | |
| 4. G12 | / | / | | | / | | | | | | / | | | | | | |
| 5. E13 | / | / | | | / | | | | | | / | | | | | | |
| 6. E14 | / | / | | | / | | | | | | / | | | | | | |
| 7. C9441 | / | / | | | / | | | | | | / | | | | | | |

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P.O. BOX 1469
EAGLE LAKE, FLORIDA 33839
(800) 408-8882
(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Aston CEP
Equipment No.: 1802
Date: 9-13-21 Time: 8:00
Applicator: Travis

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|----------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------------|---------|--------|-------------|
| 1. GCL6 | / | / | | | / | | | | | | | | norm | partly cloudy | | | |
| 2. GCL7 | / | / | | | / | | | | | | | | norm | | | | |
| 3. GCL9 | / | / | | | / | | | | | | | | norm | | | | |
| 4. GCL20 | / | / | | | / | | | | | | | | norm | | | | |
| 5. GCL8 | / | / | | | / | | | | | | | | norm | | | | |
| 6. GCL21 | / | / | | | / | | | | | | | | norm | | | | |
| 7. GCL1 | / | / | | | / | | | | | | | | norm | | | | |
| 8. GCL3 | / | / | | | / | | | | | | | | norm | | | | |

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(800) 408-8882
(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Astor CDD
Equipment No.: 2007 / BE1303
Date: 9-20-21 Time: 7:30
Applicator: Josh T.

pg. 2

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|--------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------|---------|--------|-------------|
| 1-GC9 | | / | | | / | | | | | | / | | Norm | clear | | | |
| 2-GC10 | | / | | | / | | | | | | / | | | | | | |
| 3-GC11 | | / | | | / | | | | | | / | | | | | | |
| 4-GC13 | | / | | | / | | | | | | / | | | | | | |
| 5-GC14 | | / | | | / | | | | | | / | | | | | | |
| 6-GC15 | | / | | | / | | | | | | / | | | | | | |

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(800) 408-8882
(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Astor CDD
Equipment No.: 2002 / BE1303
Date: 9-20-21 Time: 7:30
Applicator: Josh T.

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|--------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------|---------|--------|-------------|
| 1-GC16 | | / | | | / | | | | | | / | | Norm | clear | | | |
| 2-GC17 | | / | | | / | | | | | | / | | | | | | |
| 3-GC18 | | / | | | / | | | | | | / | | | | | | |
| 4-GC19 | | / | | | / | | | | | | / | | | | | | |
| 5-GC20 | | / | | | / | | | | | | / | | | | | | |
| 6-GC21 | | / | | | / | | | | | | / | | | | | | |
| 7-GC1 | | / | | | / | | | | | | / | | | | | | |
| 8-GC12 | | / | | | / | | | | | | / | | | | | | |

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EAGLE LAKE, FLORIDA 33839
(800) 408-8882
(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Ashton CDD
Equipment No.: 1803
Date: 9-21-21 Time: 8:00
Applicator: Travis

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|---------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------------|---------|--------|-------------|
| 1. GC5 | | / | | | / | | / | | | / | | | normal | partly cloudy | | | |
| 2. GC6 | | / | | | / | | | | | / | | | | | | | |
| 3. GC7 | | / | | | / | | | | | / | | | | | | | |
| 4. GC8 | | / | | | / | | / | | | / | | | | | | | |
| 5. GC11 | | / | | | / | | | | | / | | | | | | | |
| 6. GC12 | | / | | | / | | / | | | / | | | | | | | |
| 7. GC13 | | / | | | / | | | | | / | | | | | | | |
| 8. E2 | | / | | | / | | | | | / | | | | | | | |

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(800) 408-8882
(863) 533-8882

MANAGEMENT REPORT

Customer: Lake Ashton CDD
Equipment No.: 1803
Date: 9-21-21 Time: 8:00
Applicator: Travis

| Site | INSPECTION | TREATMENT | HAND SPREAD | BOAT | ATV | BACKPACK | SUBMERSED | EMERSED | FLOATING | ALGAE | BRUSH / GRASSES | DYE | WATER LEVEL | WEATHER | POSTING | # DAYS | RESTRICTION |
|-------|------------|-----------|-------------|------|-----|----------|-----------|---------|----------|-------|-----------------|-----|-------------|---------------|---------|--------|-------------|
| 1. C3 | | / | | | / | | | | | / | | | normal | partly cloudy | | | |
| 2. | | | | | | | | | | | | | | | | | |

Facility Maintenance and Field Services Updates

Jurin Roofing completed various roof repairs.

4th Element completed the Clubhouse, Restaurant, and Gate House fire extinguisher inspections.

Staff replaced ballast in northern dressing room.

Kincaid installed an electrical outlet in the maintenance closet on Restaurant patio.

Baynard Plumbing unclogged the floor drain that was backing up in the Restaurant kitchen.

Staff installed a new safety throw ring and housing on the pool deck. There are two installed. One on the northern fence and the other on the southern fence.



Kincaid replaced 3 bad light fixtures at the LAVA Memorial.



Staff will have the following stop bar locations painted by October 15th, 2021.

Ashton Palms Dr./ Sable Loop Dr.

Ashton Palms Dr./ Roebelenii Dr.

Ashton Palms Dr./ Coconut Dr.

Sable Loop Dr./ Coconut Dr.

Sable Loop Dr./ Roebelenii Dr.

SECTION IX

SECTION A

LAKE ASHTON

RESTAURANT OPERATIONS THRU AUGUST 2021

COMBINED BALANCE SHEET

August 31, 2021

| | Major Funds | | | Total Governmental Funds |
|--|------------------|------------------|--------------------|--------------------------------|
| | General | Debt Service | Capital Reserve | |
| ASSETS: | | | | |
| Cash-Wells Fargo | \$31,649 | --- | \$56,038 | \$87,687 |
| Due from Other Funds | \$47,443 | --- | --- | \$47,443 |
| Investment - State Board | \$226,397 | --- | --- | \$226,397 |
| Investment - State Board Capital Reserve | --- | --- | \$411,158 | \$411,158 |
| Investments: | | | | |
| Series 2015 | | | | |
| Reserve A | --- | \$217,438 | --- | \$217,438 |
| Revenue A | --- | \$101,840 | --- | \$101,840 |
| Prepayment A-1 | --- | \$59,210 | --- | \$59,210 |
| Prepayment A-2 | --- | \$14,388 | --- | \$14,388 |
| TOTAL ASSETS | \$305,489 | \$392,876 | \$467,196 | \$1,165,560 |
| LIABILITIES: | | | | |
| Accounts Payable | \$89,106 | --- | \$5,263 | \$94,370 |
| Due to Other Funds | \$0 | --- | \$47,443 | \$47,443 |
| Deposits-Room Rentals | \$6,225 | --- | --- | \$6,225 |
| Deferred Revenue | \$500 | --- | --- | \$500 |
| TOTAL LIABILITIES | \$95,831 | \$0 | \$52,706 | \$148,538 |
| FUND BALANCES: | | | | |
| Restricted: | | | | |
| Debt Service | --- | \$392,876 | --- | \$392,876 |
| Assigned: | | | | |
| Capital Reserve | --- | --- | \$414,489 | \$414,489 |
| Assigned | \$57,271 | --- | --- | \$57,271 |
| Unassigned | \$152,386 | --- | --- | \$152,386 |
| TOTAL FUND BALANCES | \$209,658 | \$392,876 | \$414,489 | \$1,017,023 |
| TOTAL LIABILITIES & FUND BALANCES | \$305,489 | \$392,876 | \$467,196 | \$1,165,560 |

SECTION B

LAKE ASHTON

RESTAURANT OPERATIONS THRU AUGUST 2021

CAPITAL PROJECTS RESERVE FUND

Statement of Revenues, Expenditures, and Changes in Fund Balance

For the Period Ended August 31, 2021

| DESCRIPTION | ADOPTED BUDGET | PRORATED BUDGET THRU 08/31/21 | ACTUAL THRU 08/31/21 | VARIANCE |
|--|-------------------|----------------------------------|-------------------------|--------------------|
| <u>REVENUES:</u> | | | | |
| Interest Income | \$5,000 | \$4,583 | \$764 | (\$3,820) |
| Capital Reserve-Transfer In FY 21 | \$278,522 | \$278,522 | \$278,522 | \$0 |
| Contributions | \$0 | \$0 | \$0 | \$0 |
| TOTAL REVENUES | \$283,522 | \$283,105 | \$279,286 | (\$3,820) |
| <u>EXPENDITURES:</u> | | | | |
| Capital Projects: | | | | |
| Golf Course Reserves | \$25,000 | \$22,917 | \$0 | \$22,917 |
| Capital Reserves-FY21 | \$4,700 | \$4,308 | \$0 | \$4,308 |
| Pavement Management | \$0 | \$0 | \$2,638 | (\$2,638) |
| Restaurant Equipment Allowance | \$15,000 | \$15,000 | \$25,939 | (\$10,939) |
| Tennis Court Color Coat | \$17,000 | \$15,583 | \$0 | \$15,583 |
| Stormwater Management | \$25,000 | \$22,917 | \$7,862 | \$15,054 |
| Golf Course Transfer to LA2 | \$115,000 | \$115,000 | \$115,000 | \$0 |
| HVAC | \$25,000 | \$16,744 | \$16,744 | \$0 |
| Ballroom Carpet Replacement | \$45,000 | \$41,250 | \$0 | \$41,250 |
| Handicap Ramp | \$7,000 | \$6,417 | \$0 | \$6,417 |
| Convert Tennis Court/Shuffleboard Court lights to LED | \$15,000 | \$13,750 | \$0 | \$13,750 |
| Bathroom Refurbishment | \$0 | \$0 | \$23,624 | (\$23,624) |
| Signs | \$0 | \$0 | \$6,004 | (\$6,004) |
| Landscape | \$0 | \$0 | \$17,478 | (\$17,478) |
| Other Current Charges | \$500 | \$458 | \$573 | (\$115) |
| Capital Reserves | \$0 | \$0 | \$0 | \$0 |
| TOTAL EXPENDITURES | \$294,200 | \$274,344 | \$215,861 | \$58,483 |
| Excess (deficiency) of revenues over (under) expenditures | (\$10,678) | \$8,762 | \$63,425 | \$54,663 |
| OTHER FINANCING SOURCES/(USES) | | | | |
| Interfund Transfer In/(Out)-Restaurant | \$0 | \$0 | (\$180,955) | (\$180,955) |
| TOTAL OTHER FINANCING SOURCES/(USES) | \$0 | \$0 | (\$180,955) | (\$180,955) |
| Net change in fund balance | (\$10,678) | \$8,762 | (\$117,530) | (\$126,292) |
| FUND BALANCE - Beginning | \$621,915 | | \$532,019 | |
| FUND BALANCE - Ending | <u>\$611,237</u> | | <u>\$414,489</u> | |

SECTION C

LAKE ASHTON**RESTAURANT OPERATIONS THRU AUGUST 2021****GENERAL FUND**

Statement of Revenues, Expenditures, and Changes in Fund Balance

For the Period Ended August 31, 2021

| DESCRIPTION | ADOPTED BUDGET | PRORATED BUDGET THRU 08/31/21 | ACTUAL THRU 08/31/21 | VARIANCE |
|---|--------------------|----------------------------------|-------------------------|-------------------|
| <u>REVENUES:</u> | | | | |
| Special Assessments - Levy ⁽¹⁾ | \$1,703,644 | \$1,703,644 | \$1,702,609 | (\$1,035) |
| Rental Income | \$40,000 | \$36,667 | \$28,345 | (\$8,322) |
| Special Events Revenue | \$130,000 | \$119,167 | \$47,185 | (\$71,982) |
| Newsletter Ad Revenue | \$70,000 | \$64,167 | \$95,986 | \$31,819 |
| Interest Income | \$1,000 | \$917 | \$654 | (\$263) |
| Retail Sales-Restaurant ⁽²⁾ | \$0 | \$0 | \$607,765 | \$607,765 |
| Contributions ⁽²⁾ | \$0 | \$0 | \$36,748 | \$36,748 |
| Miscellaneous Income | \$5,000 | \$4,583 | \$15,620 | \$11,037 |
| TOTAL REVENUES | \$1,949,644 | \$1,929,144 | \$2,534,912 | \$605,769 |
| <u>EXPENDITURES:</u> | | | | |
| <u>ADMINISTRATIVE:</u> | | | | |
| Supervisor Fees | \$4,000 | \$3,667 | \$2,700 | \$967 |
| FICA Expense | \$306 | \$281 | \$207 | \$74 |
| Engineering | \$40,000 | \$36,667 | \$67,330 | (\$30,663) |
| Arbitrage | \$600 | \$600 | \$600 | \$0 |
| Dissemination | \$1,000 | \$917 | \$1,417 | (\$500) |
| Attorney | \$50,000 | \$45,833 | \$35,291 | \$10,542 |
| Annual Audit | \$4,500 | \$4,125 | \$3,750 | \$375 |
| Trustee Fees | \$4,310 | \$4,310 | \$4,310 | \$0 |
| Management Fees | \$60,236 | \$55,217 | \$55,216 | \$0 |
| Computer Time | \$1,000 | \$917 | \$932 | (\$15) |
| Postage | \$3,200 | \$2,933 | \$2,115 | \$818 |
| Printing & Binding | \$1,000 | \$917 | \$315 | \$602 |
| Newsletter Printing | \$35,000 | \$32,083 | \$38,993 | (\$6,910) |
| Rentals & Leases | \$5,500 | \$5,042 | \$4,998 | \$44 |
| Insurance | \$40,411 | \$40,411 | \$48,639 | (\$8,228) |
| Legal Advertising | \$1,500 | \$1,375 | \$2,093 | (\$718) |
| Other Current Charges | \$1,250 | \$1,146 | \$1,117 | \$29 |
| Property Taxes | \$13,500 | \$13,500 | \$13,325 | \$175 |
| Office Supplies | \$125 | \$115 | \$169 | (\$54) |
| Dues, Licenses & Subscriptions | \$175 | \$175 | \$175 | \$0 |
| TOTAL ADMINISTRATIVE | \$267,613 | \$250,229 | \$283,691 | (\$33,463) |

LAKE ASHTON

RESTAURANT OPERATIONS THRU AUGUST 2021

GENERAL FUND

Statement of Revenues, Expenditures, and Changes in Fund Balance

For the Period Ended August 31, 2021

| DESCRIPTION | ADOPTED BUDGET | PRORATED BUDGET THRU 08/31/21 | ACTUAL THRU 08/31/21 | VARIANCE |
|--|--------------------|----------------------------------|-------------------------|--------------------|
| <u>Field:</u> | | | | |
| Field Management Services | \$352,219 | \$322,867 | \$314,869 | \$7,998 |
| Gate/Patrol/Pool Officers | \$225,000 | \$206,250 | \$204,201 | \$2,049 |
| Pest Control | \$2,340 | \$2,145 | \$3,145 | (\$1,000) |
| Security/Fire Alarm/Gate Repairs | \$7,500 | \$6,875 | \$4,637 | \$2,238 |
| Telephone/Internet | \$13,600 | \$12,467 | \$12,046 | \$420 |
| Electric | \$216,000 | \$198,000 | \$180,603 | \$17,397 |
| Water | \$25,000 | \$22,917 | \$12,913 | \$10,004 |
| Gas | \$18,000 | \$16,500 | \$30,852 | (\$14,352) |
| Refuse | \$11,000 | \$10,083 | \$12,805 | (\$2,722) |
| Clubhouse Maintenance | \$110,000 | \$100,833 | \$65,871 | \$34,963 |
| Cart Path & Bridge Repairs | \$7,000 | \$6,417 | \$12,131 | (\$5,714) |
| Golf Cart Preventative Maintenance | \$1,140 | \$1,045 | \$2,090 | (\$1,045) |
| Pool and Fountain Maintenance | \$20,000 | \$18,333 | \$20,534 | (\$2,201) |
| Landscape Maintenance | \$184,940 | \$169,528 | \$174,867 | (\$5,339) |
| Plant Replacement | \$7,000 | \$6,417 | \$6,230 | \$187 |
| Irrigation Repairs | \$3,500 | \$3,208 | \$7,006 | (\$3,798) |
| Lake Maintenance | \$46,740 | \$42,845 | \$45,815 | (\$2,970) |
| Wetland Mitigation and Maintenance | \$34,800 | \$31,900 | \$14,600 | \$17,300 |
| Permits/Inspections | \$1,500 | \$1,375 | \$1,923 | (\$548) |
| Office Supplies/Printing/Binding | \$6,000 | \$5,500 | \$2,122 | \$3,378 |
| Operating Supplies | \$23,000 | \$21,083 | \$23,558 | (\$2,475) |
| Credit Card Processing Fees | \$4,000 | \$3,667 | \$2,215 | \$1,451 |
| Dues & Subscriptions | \$8,500 | \$7,792 | \$8,478 | (\$686) |
| Decorations | \$2,000 | \$1,833 | \$925 | \$908 |
| Special Events | \$130,000 | \$119,167 | \$41,002 | \$78,165 |
| Water Damage Repairs | \$0 | \$0 | \$84,811 | (\$84,811) |
| Restaurant Expenditures ⁽²⁾ | \$0 | \$0 | \$825,469 | (\$825,469) |
| TOTAL FIELD | \$1,460,779 | \$1,339,048 | \$2,115,719 | (\$776,672) |
| TOTAL EXPENDITURES | \$1,728,393 | \$1,589,276 | \$2,399,411 | (\$810,135) |
| Excess (deficiency) of revenues over (under) expenditures | \$221,251 | \$339,868 | \$135,502 | (\$204,366) |
| OTHER FINANCING SOURCES/(USES) | | | | |
| Capital Reserve-Transfer Out | (\$278,522) | (\$278,522) | (\$278,522) | \$0 |
| Capital Reserve-Transfer In (Restaurant) | \$0 | \$0 | \$180,955 | \$180,955 |
| TOTAL OTHER FINANCING SOURCES/(USES) | (\$278,522) | (\$278,522) | (\$97,567) | \$180,955 |
| Net change in fund balance | (\$57,271) | \$61,346 | \$37,934 | (\$23,411) |
| FUND BALANCE - Beginning | \$57,271 | | \$171,723 | |
| FUND BALANCE - Ending | \$0 | | \$209,658 | |

⁽¹⁾ Assessments are shown net of Discounts and Collection Fees.

⁽²⁾ See page 4 for breakdown of restaurant revenues and expenses.

LAKE ASHTON CDD
RESTAURANT OPERATIONS THRU AUGUST 2021

| | December-20 | January-21 | February-21 | March-21 | April-21 | May-21 | June-21 | July-21 | August-21 | TOTAL |
|--|--------------------|--------------------|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------|--------------------|---------------------|
| PURCHASES: | | | | | | | | | | |
| FOOD | \$ 17,253 | \$ 26,821 | \$ 22,523 | \$ 38,868 | \$ 29,094 | \$ 28,830 | \$ 26,470 | \$ 19,760 | \$ 18,718 | \$ 228,338 |
| DISPOSABLES | \$ 3,494 | \$ 2,056 | \$ 1,351 | \$ 2,660 | \$ 2,135 | \$ 1,977 | \$ 1,862 | \$ 804 | \$ - | \$ 16,338 |
| EQUIPMENT | \$ 5,399 | \$ 1,171 | \$ 545 | \$ 1,029 | \$ 527 | \$ 509 | \$ 665 | \$ 918 | \$ - | \$ 10,761 |
| CLEANING | \$ 1,444 | \$ 80 | \$ (66) | \$ 696 | \$ 601 | \$ 379 | \$ 687 | \$ 465 | \$ - | \$ 4,286 |
| OTHER OPERATING EXPENSES | \$ 19,533 | \$ 12,425 | \$ 8,114 | \$ 8,336 | \$ 9,754 | \$ 6,380 | \$ 13,412 | \$ 2,967 | \$ 5,002 | \$ 85,922 |
| TOTAL | \$ 47,122 | \$ 42,552 | \$ 32,467 | \$ 51,589 | \$ 42,111 | \$ 38,075 | \$ 43,096 | \$ 24,915 | \$ 23,720 | \$ 345,646 |
| LABOR: | | | | | | | | | | |
| MANAGEMENT PAYROLL & BENEFITS | \$ 21,012 | \$ 17,945 | \$ 13,850 | \$ 17,313 | \$ 13,850 | \$ 13,850 | \$ 17,313 | \$ 6,375 | \$ 11,475 | \$ 132,983 |
| BASE PAYROLL (HOURLY) | \$ 23,546 | \$ 33,913 | \$ 24,729 | \$ 32,935 | \$ 23,805 | \$ 22,532 | \$ 21,578 | \$ 22,217 | \$ 18,447 | \$ 223,702 |
| BASE TAXES/FRINGES | \$ 6,593 | \$ 9,496 | \$ 6,924 | \$ 9,222 | \$ 6,665 | \$ 6,309 | \$ 6,042 | \$ 6,221 | \$ 5,165 | \$ 62,637 |
| CONTRACT LABOR (OTHER) | \$ - | \$ 2,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,500 |
| TOTAL | \$ 51,152 | \$ 63,854 | \$ 45,503 | \$ 59,470 | \$ 44,320 | \$ 42,691 | \$ 44,932 | \$ 34,813 | \$ 35,088 | \$ 421,822 |
| FEES, INVESTMENTS & ADJUSTMENTS | | | | | | | | | | |
| MANAGEMENT/ADMINISTRATIVE COSTS | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 5,833 | \$ 52,500 |
| SERVICE CONTRACT | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| GENERAL LIABILITY INSURANCE | \$ 750 | \$ 808 | \$ 603 | \$ 842 | \$ 572 | \$ 537 | \$ 582 | \$ 406 | \$ 401 | \$ 5,501 |
| DEPRECIATION/AMORTIZATION | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| TOTAL | \$ 6,583 | \$ 6,641 | \$ 6,437 | \$ 6,675 | \$ 6,405 | \$ 6,370 | \$ 6,415 | \$ 6,240 | \$ 6,234 | \$ 58,001 |
| SALES CREDIT | | | | | | | | | | |
| RETAIL SALES | \$ 33,009 | \$ 69,995 | \$ 61,951 | \$ 97,371 | \$ 80,284 | \$ 62,021 | \$ 67,205 | \$ 44,176 | \$ 40,331 | \$ 556,345 |
| CATERING | \$ - | \$ 4,025 | \$ 3,507 | \$ 4,188 | \$ 2,482 | \$ 5,845 | \$ 8,664 | \$ 10,750 | \$ 3,525 | \$ 42,986 |
| VENDING COMMISSIONS | \$ - | \$ - | \$ - | \$ 544 | \$ 375 | \$ - | \$ - | \$ - | \$ - | \$ 919 |
| OTHER CATERING SALES | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 7,516 | \$ 7,516 |
| CONTRIBUTION (METZ) | \$ 36,748 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 36,748 |
| TOTAL | \$ 69,757 | \$ 74,021 | \$ 65,458 | \$ 102,104 | \$ 83,141 | \$ 67,866 | \$ 75,869 | \$ 54,926 | \$ 51,372 | \$ 644,514 |
| EXCESS REVENUES (EXPENDITURES) | \$ (35,099) | \$ (39,027) | \$ (18,948) | \$ (15,630) | \$ (9,696) | \$ (19,270) | \$ (18,574) | \$ (11,041) | \$ (13,669) | \$ (180,955) |

LAKE ASHTON

RESTAURANT OPERATIONS THRU AUGUST 2021 SERIES 2015

DEBT SERVICE FUND

Statement of Revenues, Expenditures, and Changes in Fund Balance
For the Period Ended August 31, 2021

| DESCRIPTION | ADOPTED BUDGET | PRORATED THRU 08/31/21 | ACTUAL THRU 08/31/21 | VARIANCE |
|--|-------------------|---------------------------|-------------------------|--------------------|
| <u>REVENUES:</u> | | | | |
| Interest Income | \$0 | \$0 | \$20 | \$20 |
| Assessments - Levy | \$450,835 | \$445,620 | \$445,620 | \$0 |
| Assessments - Prepayments A-1 | \$0 | \$0 | \$80,592 | \$80,592 |
| Assessments - Prepayments A-2 | \$0 | \$0 | \$10,673 | \$10,673 |
| TOTAL REVENUES | \$450,835 | \$445,620 | \$536,905 | \$91,284 |
| <u>EXPENDITURES:</u> | | | | |
| <u>Series 2015A-1</u> | | | | |
| Interest - 11/01 | \$88,875 | \$88,875 | \$88,875 | \$0 |
| Interest - 5/01 | \$88,875 | \$88,875 | \$87,000 | \$1,875 |
| Principal - 5/01 | \$220,000 | \$220,000 | \$215,000 | \$5,000 |
| Special Call - 11/01 | \$15,000 | \$15,000 | \$75,000 | (\$60,000) |
| Special Call - 5/01 | \$0 | \$0 | \$50,000 | (\$50,000) |
| <u>Series 2015A-2</u> | | | | |
| Interest - 11/01 | \$12,750 | \$12,750 | \$12,750 | \$0 |
| Interest - 5/01 | \$12,750 | \$12,750 | \$12,750 | \$0 |
| Principal - 5/01 | \$20,000 | \$20,000 | \$20,000 | \$0 |
| Special Call - 5/01 | \$0 | \$0 | \$5,000 | (\$5,000) |
| TOTAL EXPENDITURES | \$458,250 | \$458,250 | \$566,375 | (\$108,125) |
| Excess (deficiency) of revenues over (under) expenditures | (\$7,415) | (\$12,630) | (\$29,470) | (\$16,841) |
| Net change in fund balance | (\$7,415) | (\$12,630) | (\$29,470) | (\$16,841) |
| FUND BALANCE - Beginning | \$135,570 | | \$422,346 | |
| FUND BALANCE - Ending | <u>\$128,155</u> | | <u>\$392,876</u> | |

LAKE ASHTON
RESTAURANT OPERATIONS THRU AUGUST 2021
Long Term Debt Report
FY 2021

| Series 2015-1, Special Assessment Bonds | | |
|--|---------------------------------|-----------------------|
| Interest Rate: | 5.000% | |
| Maturity Date: | 5/1/25 | \$1,055,000.00 |
| Interest Rate: | 5.000% | |
| Maturity Date: | 5/1/32 | \$2,500,000.00 |
| Reserve Requirement: | 50% Maximum Annual Debt Service | |
| Bonds outstanding - 9/30/2020 | | \$3,555,000.00 |
| | November 1, 2020 (Special Call) | (\$75,000.00) |
| | May 1, 2021 (Mandatory) | (\$215,000.00) |
| | May 1, 2021 (Special Call) | (\$50,000.00) |
| Current Bonds Outstanding | | \$3,215,000.00 |

| Series 2015-2, Special Assessment Bonds | | |
|--|---------------------------------|---------------------|
| Interest Rate: | 5.000% | |
| Maturity Date: | 5/1/25 | \$75,000.00 |
| Interest Rate: | 5.000% | |
| Maturity Date: | 5/1/37 | \$435,000.00 |
| Reserve Requirement: | 50% Maximum Annual Debt Service | |
| Bonds outstanding - 9/30/2020 | | \$510,000.00 |
| | May 1, 2021 (Mandatory) | (\$20,000.00) |
| | May 1, 2021 (Special Call) | (\$5,000.00) |
| Current Bonds Outstanding | | \$485,000.00 |

| | |
|--|-----------------------|
| Total Current Bonds Outstanding | \$3,700,000.00 |
|--|-----------------------|

LAKE ASHTON
RESTAURANT OPERATIONS THRU AUGUST 2021

General Fund
Statement of Revenues and Expenditures (Month by Month)
FY 2021

Revenues

| | OCT 2020 | NOV 2020 | DEC 2020 | JAN 2021 | FEB 2021 | MAR 2021 | APR 2021 | MAY 2021 | JUN 2021 | JULY 2021 | AUG 2021 | TOTAL |
|-----------------------------|-----------------|------------------|--------------------|------------------|------------------|------------------|-----------------|-----------------|------------------|--------------|-----------------|--------------------|
| Maintenance Assessments | \$0 | \$191,660 | \$1,444,424 | \$22,382 | \$13,062 | \$40,807 | \$5 | \$3,723 | \$5,724 | \$0 | (\$19,178) | \$1,702,609 |
| Rental Income | \$1,500 | \$5,000 | \$1,000 | \$1,750 | \$8,250 | \$2,000 | \$2,500 | \$750 | \$4,345 | \$1,250 | \$0 | \$28,345 |
| Special Events Revenue | \$1,385 | \$490 | \$2,381 | \$5,588 | \$3,830 | \$4,919 | \$5,270 | \$5,922 | \$7,680 | \$4,065 | \$5,655 | \$47,185 |
| Newsletter Ad Revenue | \$13,486 | \$11,036 | \$16,186 | \$5,612 | \$11,611 | \$4,975 | \$5,742 | \$5,426 | \$10,946 | \$4,006 | \$6,963 | \$95,986 |
| Interest Income | \$24 | \$2 | \$14 | \$168 | \$105 | \$92 | \$69 | \$56 | \$37 | \$62 | \$25 | \$654 |
| Contributions (2) | \$0 | \$0 | \$0 | \$36,748 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$36,748 |
| Retail Sales-Restaurant (2) | \$0 | \$0 | \$33,009 | \$74,021 | \$65,458 | \$102,104 | \$83,141 | \$67,866 | \$75,869 | \$54,926 | \$51,372 | \$607,765 |
| Miscellaneous Income | \$599 | \$527 | \$1,570 | \$1,899 | \$711 | \$2,301 | \$1,299 | \$1,760 | \$1,356 | \$2,904 | \$696 | \$15,620 |
| Total Revenues | \$16,994 | \$208,715 | \$1,498,583 | \$148,169 | \$103,026 | \$157,197 | \$98,026 | \$85,501 | \$105,956 | \$0 | \$45,533 | \$2,534,912 |

ADMINISTRATIVE:

| | | | | | | | | | | | | |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Supervisor Fees | \$300 | \$100 | \$225 | \$275 | \$225 | \$225 | \$0 | \$225 | \$450 | \$450 | \$225 | \$2,700 |
| FICA Expense | \$23 | \$8 | \$17 | \$21 | \$17 | \$17 | \$0 | \$17 | \$34 | \$34 | \$17 | \$207 |
| Engineering | \$10,693 | \$6,266 | \$3,822 | \$11,435 | \$10,535 | \$7,667 | \$2,661 | \$4,070 | \$4,151 | \$1,536 | \$4,493 | \$67,330 |
| Arbitrage | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$600 | \$0 | \$0 | \$0 | \$600 |
| Dissemination | \$83 | \$83 | \$83 | \$83 | \$83 | \$333 | \$333 | \$83 | \$83 | \$83 | \$83 | \$1,417 |
| Attorney | \$0 | \$16,549 | \$2,781 | \$2,931 | \$3,312 | \$971 | \$1,469 | \$912 | \$1,762 | \$2,048 | \$2,558 | \$35,291 |
| Annual Audit | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,750 | \$0 | \$0 | \$3,750 |
| Trustee Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,310 | \$0 | \$0 | \$0 | \$0 | \$4,310 |
| Management Fees | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$5,020 | \$55,216 |
| Computer Time | \$83 | \$83 | \$83 | \$83 | \$83 | \$83 | \$98 | \$83 | \$83 | \$83 | \$83 | \$932 |
| Postage | \$121 | \$91 | \$163 | \$100 | \$209 | \$83 | \$102 | \$87 | \$186 | \$215 | \$757 | \$2,115 |
| Printing & Binding | \$25 | \$1 | \$0 | \$0 | \$3 | \$7 | \$3 | \$29 | \$8 | \$224 | \$14 | \$315 |
| Newsletter Printing | \$3,297 | \$3,514 | \$3,374 | \$3,186 | \$3,565 | \$3,560 | \$4,032 | \$4,113 | \$3,490 | \$3,515 | \$3,347 | \$38,993 |
| Rentals & Leases | \$163 | \$163 | \$443 | \$0 | \$266 | \$2,003 | \$163 | \$163 | \$1,311 | \$325 | \$0 | \$4,998 |
| Insurance | \$48,639 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$48,639 |
| Legal Advertising | \$380 | \$347 | \$140 | \$0 | \$41 | \$140 | \$280 | \$127 | \$90 | \$468 | \$83 | \$2,093 |
| Other Current Charges | \$90 | \$129 | \$107 | \$49 | \$63 | \$119 | \$134 | \$109 | \$97 | \$105 | \$115 | \$1,117 |
| Property Taxes | \$0 | \$13,325 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$13,325 |
| Office Supplies | \$3 | \$3 | \$4 | \$0 | \$0 | \$3 | \$3 | \$3 | \$5 | \$145 | \$3 | \$169 |
| Dues, Licenses & Subscriptions | \$175 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$175 |
| Total Administrative | \$69,094 | \$45,680 | \$16,262 | \$23,184 | \$23,422 | \$20,230 | \$18,608 | \$15,641 | \$20,522 | \$14,252 | \$16,798 | \$283,691 |

LAKE ASHTON
RESTAURANT OPERATIONS THRU AUGUST 2021

General Fund
Statement of Revenues and Expenditures (Month by Month)
FY 2021

| | OCT 2020 | NOV 2020 | DEC 2020 | JAN 2021 | FEB 2021 | MAR 2021 | APR 2021 | MAY 2021 | JUN 2021 | JULY 2021 | AUG 2021 | TOTAL |
|---|------------------|------------------|------------------|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|
| <u>Field:</u> | | | | | | | | | | | | |
| Field Management Services | \$30,330 | \$27,134 | \$27,175 | \$26,221 | \$26,999 | \$27,015 | \$41,176 | \$27,256 | \$26,888 | \$27,274 | \$27,401 | \$314,869 |
| Gate/Patrol/Pool Officers | \$18,228 | \$17,913 | \$18,906 | \$19,429 | \$16,959 | \$19,057 | \$19,244 | \$18,767 | \$17,920 | \$18,955 | \$18,823 | \$204,201 |
| Pest Control | \$195 | \$340 | \$195 | \$0 | \$450 | \$0 | \$305 | \$450 | \$305 | \$455 | \$450 | \$3,145 |
| Security/Fire Alarm/Gate Repairs | \$130 | \$195 | \$230 | \$130 | \$195 | \$210 | \$0 | \$195 | \$0 | \$2,958 | \$395 | \$4,637 |
| Telephone/Internet | \$1,077 | \$1,063 | \$1,063 | \$1,064 | \$1,151 | \$1,112 | \$1,112 | \$1,125 | \$1,142 | \$1,045 | \$1,093 | \$12,046 |
| Electric | \$14,668 | \$14,769 | \$16,425 | \$17,231 | \$15,899 | \$16,100 | \$16,837 | \$17,103 | \$17,063 | \$17,305 | \$17,203 | \$180,603 |
| Water | \$589 | \$801 | \$746 | \$1,782 | \$1,056 | \$1,042 | \$2,130 | \$1,584 | \$120 | \$2,108 | \$956 | \$12,913 |
| Gas | \$1,131 | \$1,381 | \$4,258 | \$6,776 | \$3,895 | \$4,537 | \$2,235 | \$1,961 | \$2,416 | \$1,505 | \$757 | \$30,852 |
| Refuse | \$997 | \$1,168 | \$1,168 | \$1,295 | \$1,160 | \$1,160 | \$1,158 | \$1,153 | \$1,650 | \$1,153 | \$744 | \$12,805 |
| Clubhouse Maintenance | \$3,760 | \$1,659 | \$7,096 | \$6,233 | \$4,170 | \$13,540 | \$3,248 | \$16,992 | \$3,518 | \$1,883 | \$3,772 | \$65,871 |
| Cart Path & Bridge Repairs | \$118 | \$0 | \$0 | \$0 | \$11,843 | \$0 | \$0 | \$0 | \$0 | \$170 | \$0 | \$12,131 |
| Golf Cart Preventative Maintenance | \$190 | \$190 | \$190 | \$190 | \$190 | \$190 | \$190 | \$190 | \$190 | \$190 | \$190 | \$2,090 |
| Pool and Fountain Maintenance | \$1,465 | \$3,305 | \$1,465 | \$1,465 | \$2,160 | \$1,840 | \$1,749 | \$3,065 | \$2,615 | \$1,300 | \$105 | \$20,534 |
| Landscape Maintenance | \$15,442 | \$16,037 | \$15,442 | \$15,442 | \$15,442 | \$16,037 | \$15,442 | \$16,678 | \$15,442 | \$17,424 | \$16,042 | \$174,867 |
| Plant Replacement | \$0 | \$0 | \$0 | \$3,367 | \$0 | \$0 | \$0 | \$1,604 | \$1,259 | \$0 | \$0 | \$6,230 |
| Irrigation Repairs | \$85 | \$0 | \$285 | \$3,201 | \$0 | \$447 | \$2,170 | \$819 | \$0 | \$0 | \$0 | \$7,006 |
| Lake Maintenance | \$3,895 | \$3,895 | \$6,865 | \$3,895 | \$3,895 | \$3,895 | \$3,895 | \$3,895 | \$3,895 | \$3,895 | \$3,895 | \$45,815 |
| Wetland Mitigation and Maintenance | \$0 | \$0 | \$7,300 | \$0 | \$0 | \$7,300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$14,600 |
| Permits/Inspections | \$0 | \$0 | \$0 | \$891 | \$0 | \$720 | \$0 | \$0 | \$0 | \$312 | \$0 | \$1,923 |
| Office Supplies/Printing/Binding | \$118 | \$104 | \$585 | \$452 | \$131 | \$66 | \$172 | \$100 | \$161 | \$106 | \$127 | \$2,122 |
| Operating Supplies | \$2,777 | \$1,553 | \$3,667 | \$1,969 | \$985 | \$2,727 | \$475 | \$1,734 | \$2,203 | \$2,246 | \$3,224 | \$23,558 |
| Credit Card Processing Fees | \$229 | \$143 | \$84 | \$258 | \$227 | \$172 | \$140 | \$151 | \$247 | \$433 | \$132 | \$2,215 |
| Dues & Subscriptions | \$0 | \$56 | \$24 | \$1,336 | \$255 | \$1,238 | \$4,180 | \$652 | \$198 | \$469 | \$71 | \$8,478 |
| Decorations | \$0 | \$313 | \$0 | \$0 | \$0 | \$67 | \$179 | \$450 | (\$150) | \$0 | \$66 | \$925 |
| Special Events | \$248 | \$2,426 | \$780 | \$3,946 | \$7,012 | \$4,185 | \$9,346 | \$2,756 | \$3,152 | \$3,393 | \$3,759 | \$41,002 |
| Water Damage Repairs | \$0 | \$31,325 | \$0 | \$0 | \$0 | \$0 | \$20,000 | \$6,850 | \$26,636 | \$0 | \$0 | \$84,811 |
| Restaurant Expenditures (2) | \$0 | \$0 | \$104,857 | \$113,048 | \$84,406 | \$117,734 | \$92,836 | \$87,136 | \$94,443 | \$65,967 | \$65,041 | \$825,469 |
| TOTAL FIELD | \$95,672 | \$125,767 | \$218,804 | \$229,621 | \$198,480 | \$240,390 | \$238,219 | \$212,664 | \$221,312 | \$170,546 | \$164,245 | \$2,115,719 |
| OTHER FINANCING SOURCES/(USES) | | | | | | | | | | | | |
| Capital Reserve-Transfer Out | \$0 | \$0 | \$0 | (\$278,522) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | (\$278,522) |
| Capital Reserve-Transfer In (Restaurant) | \$0 | \$0 | \$35,099 | \$39,027 | \$18,948 | \$15,630 | \$9,696 | \$19,270 | \$18,574 | \$11,041 | \$13,669 | \$180,955 |
| TOTAL OTHER FINANCING SOURCES/(USES) | \$0 | \$0 | \$35,099 | (\$239,495) | \$18,948 | \$15,630 | \$9,696 | \$19,270 | \$18,574 | \$11,041 | \$13,669 | (\$97,567) |
| Subtotal Operating Expenses | \$164,766 | \$171,447 | \$199,967 | \$492,300 | \$202,953 | \$244,990 | \$247,131 | \$209,034 | \$223,260 | \$173,757 | \$167,374 | \$2,496,978 |
| Excess Revenues (Expenditures) | (\$147,772) | \$37,267 | \$1,298,616 | (\$344,131) | (\$99,927) | (\$87,793) | (\$149,105) | (\$123,533) | (\$117,304) | (\$173,757) | (\$121,840) | \$37,934 |

SECTION D

LAKE ASHTON COMMUNITY DEVELOPMENT DISTRICT

Check Run Summary

October 18, 2021

| <i>Date</i> | <i>Check Numbers</i> | <i>Amount</i> |
|-------------------------------------|-----------------------------|---------------------------------|
| <u>General Fund</u> | | |
| 9/14/21 | 7750-7762 | \$76,126.44 |
| 9/20/21 | 7763-7767 | \$25,955.26 |
| 9/27/21 | 7768-7785 | \$79,024.01 |
| 10/8/21 | 7786-7803 | \$71,897.98 |
| General Fund Total | | <hr/> \$253,003.69 <hr/> |
| <u>Capital Projects Fund</u> | | |
| 9/13/21 | 329 | \$5,263.16 |
| 9/27/21 | 330 | \$21,019.00 |
| Capital Projects Fund Total | | <hr/> \$26,282.16 <hr/> |

AP300R
*** CHECK NOS. 007750-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER RUN 10/08/21
LAKE ASHTON CDD - GF
BANK A LAKE ASHTON - GF

PAGE 1

| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|---------------|-------|-----------------------------------|--|-----------------------------------|--------|-----------|-----------------------------|
| 9/14/21 | 00522 | 8/24/21 31258304 | 202108 320-57200-43201 | SVCS 08/21 | * | 69.99 | |
| | | 8/27/21 31259281 | 202108 320-57200-43201 | SVCS-08/21 | * | 686.95 | |
| | | | | AMERIGAS | | | 756.94 007750 |
| 9/14/21 | 00057 | 8/31/21 196598 | 202108 320-53800-46800 | SVCS 08/21 | * | 3,895.00 | |
| | | | | APPLIED AQUATIC MANAGEMENT, INC. | | | 3,895.00 007751 |
| 9/14/21 | 00673 | 9/07/21 13012861 | 202109 320-57200-52000 | SUPPLIES | * | 46.74 | |
| | | | | AUS CENTRAL LOCKBOX | | | 46.74 007752 |
| 9/14/21 | 00062 | 8/31/21 57949601 | 202109 320-57200-41000 | SVCS 09/21 | * | 1,045.19 | |
| | | | | BRIGHT HOUSE NETWORKS | | | 1,045.19 007753 |
| 9/14/21 | 00133 | 9/13/21 14335 | 202109 300-15500-10100 | RENEW POLICY FY2022 | * | 50,686.00 | |
| | | | | EGIS INSURANCE ADVISORS, LLC | | | 50,686.00 007754 |
| 9/14/21 | 00036 | 9/01/21 200 | 202109 310-51300-34000 | MGMT FEES 09/21 | * | 5,019.67 | |
| | | 9/01/21 200 | 202109 310-51300-35100 | COMPUTER TIME | * | 83.33 | |
| | | 9/01/21 200 | 202109 310-51300-31300 | DISSEMINATION AGT SVCS | * | 83.33 | |
| | | 9/01/21 200 | 202109 310-51300-42000 | POSTAGE AND DELIVERY | * | 27.39 | |
| | | 9/01/21 200 | 202109 310-51300-42500 | COPIES | * | .15 | |
| | | 9/01/21 200 | 202109 310-51300-35101 | WIX WEBSITE | * | 204.00 | |
| | | | | GMS - SO FLORIDA, LLC | | | 5,417.87 007755 |
| 9/14/21 | 00560 | 9/13/21 09132021 | 202109 320-57200-49400 | ENTERTAINMENT-OKTOBERFEST | * | 1,500.00 | |
| | | | | JIMMY HORZEN ENTERTAINMENT | | | 1,500.00 007756 |
| 9/14/21 | 00361 | 9/08/21 1106928 | 202109 320-57200-54500 | SVCS 09/21 | * | 1,521.00 | |
| | | | | MILLER'S CENTRAL AIR, INC. | | | 1,521.00 007757 |
| 9/14/21 | 00631 | 8/31/21 1916520 | 202108 310-51300-31100 | SVCS 08/21 | * | 4,493.46 | |
| | | | | RAYL ENGINEERING & SURVEYING, LLC | | | 4,493.46 007758 |
| | | | | LAKA LAKE ASHTON SHENNING | | | |

AP300R
*** CHECK NOS. 007750-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER
LAKE ASHTON CDD - GF
BANK A LAKE ASHTON - GF

RUN 10/08/21

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| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|---------------|-------|-----------------------------------|--|-----------------------------------|--------|-----------|-----------------------------|
| 9/14/21 | 00687 | 8/31/21 25263374 | 202108 320-57200-52000 | SUPPLIES RESTOCKIT.COM | * | 118.78 | 118.78 007759 |
| 9/14/21 | 00234 | 8/25/21 16374068 | 202108 320-57200-52000 | SUPPLIES | * | 1,105.71 | |
| | | 8/25/21 16374068 | 202108 320-57200-51000 | SUPPLIES | * | 127.25 | |
| | | | | STAPLES BUSINESS CREDIT | | | 1,232.96 007760 |
| 9/14/21 | 00430 | 8/07/21 50163171 | 202109 310-51300-42502 | COPIER LEASE | * | 162.50 | |
| | | | | WELLS FARGO VENDOR FINANCIAL SVCS | | | 162.50 007761 |
| 9/14/21 | 00688 | 9/13/21 09132021 | 202109 300-15500-10100 | DEPOSIT-SHOW 03/11/2022 | * | 3,000.00 | |
| | | 9/13/21 09132021 | 202109 300-15500-10100 | DEPOSIT-SHOW 05/22/2022 | * | 2,250.00 | |
| | | | | JOHNNY WILD PRODUCTIONS LLC | | | 5,250.00 007762 |
| 9/20/21 | 00678 | 8/02/21 4039707 | 202108 310-51300-48000 | LEGAL ADS | * | 82.88 | |
| | | | | CA FLORIDA HOLDINGS LLC | | | 82.88 007763 |
| 9/20/21 | 00689 | 9/15/21 09152021 | 202109 300-15500-10100 | DEPOSIT 50%-EVENT 03/2022 | * | 3,000.00 | |
| | | | | CLASSIC TRIBUTES INC | | | 3,000.00 007764 |
| 9/20/21 | 00164 | 9/16/21 99204 | 202108 310-51300-31500 | SVCS 08/21 | * | 2,557.68 | |
| | | | | LATHAM, LUNA, EDEN & BEAUDINE,LLP | | | 2,557.68 007765 |
| 9/20/21 | 00061 | 9/14/21 0921 | 202109 320-57200-43000 | SVCS 09/21 | * | 17,188.13 | |
| | | | | TECO | | | 17,188.13 007766 |
| 9/20/21 | 00664 | 9/03/21 1561-082 | 202108 320-57200-52000 | PURCHASES | * | 3,126.57 | |
| | | | | WELLS FARGO | | | 3,126.57 007767 |
| 9/27/21 | 00085 | 8/31/21 1158390 | 202108 320-57200-54500 | SVCS 08/21 | * | 185.00 | |
| | | | | A.D. BAYNARD PLUMBING, INC. | | | 185.00 007768 |
| 9/27/21 | 00522 | 9/04/21 31262569 | 202109 320-57200-46201 | PROPANE-RESTAURANT | * | 1,520.95 | |
| | | | | AMERIGAS | | | 1,520.95 007769 |
| | | | | LAKA LAKE ASHTON SHENNING | | | |

AP300R
*** CHECK NOS. 007750-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER RUN 10/08/21
LAKE ASHTON CDD - GF
BANK A LAKE ASHTON - GF

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| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|---------------|-------|-----------------------------------|--|-----------------------------------|--------|-----------|-----------------------------|
| 9/27/21 | 00673 | 9/21/21 13013240 | 202109 320-57200-52000 | SUPPLIES | * | 46.74 | |
| | | | | AUS CENTRAL LOCKBOX | | | 46.74 007770 |
| 9/27/21 | 00690 | 9/24/21 P4398028 | 202109 320-57200-52000 | SUPPLIES | * | 78.40 | |
| | | | | BATTERIES PLUS BULBS #819 | | | 78.40 007771 |
| 9/27/21 | 00055 | 9/15/21 20735-09 | 202109 320-57200-43100 | SVCS 09/21 | * | 753.76 | |
| | | 9/15/21 22109-09 | 202109 320-57200-43100 | SVCS 09/21 | * | 97.50 | |
| | | 9/15/21 37767-09 | 202109 320-57200-43100 | SVCS 09/21 | * | 133.28 | |
| | | | | CITY OF LAKE WALES-UTILITIES DEPT | | | 984.54 007772 |
| 9/27/21 | 00268 | 9/14/21 51790 | 202109 320-57200-49400 | SEASON TICKETS-2 GROUPS | * | 370.00 | |
| | | | | CROMER PRESS | | | 370.00 007773 |
| 9/27/21 | 00214 | 9/01/21 AR669567 | 202109 320-57200-51000 | COPIER LEASE | * | 692.46 | |
| | | | | DEX IMAGING | | | 692.46 007774 |
| 9/27/21 | 00003 | 9/14/21 75005453 | 202109 310-51300-42000 | DELIVERIES THRU 09/09/21 | * | 28.57 | |
| | | 9/21/21 75071274 | 202109 310-51300-42000 | DELIVERIES THRU 09/15/21 | * | 120.78 | |
| | | | | FEDEX | | | 149.35 007775 |
| 9/27/21 | 00215 | 5/14/21 428 | 202105 320-57200-52000 | LONG'S DRY CLEANER'S | * | 84.23 | |
| | | 8/24/21 432 | 202108 320-57200-34000 | FACILITY MGMT-08/21 | * | 27,400.53 | |
| | | 9/23/21 433 | 202109 320-57200-34000 | FACILITY MGMT-09/21 | * | 27,272.56 | |
| | | | | GMS-CENTRAL FLORIDA, LLC | | | 54,757.32 007776 |
| 9/27/21 | 00067 | 9/02/21 212067 | 202108 320-57200-34500 | SVCS 08/21 | * | 95.00 | |
| | | | | THE HARTLINE ALARM COMPANY, INC. | | | 95.00 007777 |
| 9/27/21 | 00098 | 9/05/21 1285-082 | 202108 320-57200-52000 | SUPPLIES | * | 1,028.65 | |
| | | | | HOME DEPOT CREDIT SERVICES | | | 1,028.65 007778 |
| | | | | LAKA LAKE ASHTON SHENNING | | | |

AP300R
 *** CHECK NOS. 007750-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER RUN 10/08/21
 LAKE ASHTON CDD - GF
 BANK A LAKE ASHTON - GF

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| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|---------------|-------|-----------------------------------|--|-------------------------------------|--------|-----------|----------------------------|
| 9/27/21 | 00443 | 9/23/21 09232021 | 202109 300-22000-10000 | REFUND-DAMAGE DEPOSIT | * | 1,000.00 | |
| | | | | MEALS ON WHEELS OF POLK COUNTY, INC | | | 1,000.00 007779 |
| 9/27/21 | 00665 | 9/24/21 1200 | 202109 320-57200-54500 | SVCS 09/18/21 | * | 110.00 | |
| | | | | ORCHID CLEANING SERVICES INC. | | | 110.00 007780 |
| 9/27/21 | 00685 | 9/15/21 09152021 | 202109 320-57200-49400 | INTERPRETER-09/15/21 | * | 111.34 | |
| | | 9/24/21 09242021 | 202109 320-57200-49400 | INTERPRETER-09/24/21 | * | 111.34 | |
| | | | | BONNIE T. VANBUSKIRK | | | 222.68 007781 |
| 9/27/21 | 00430 | 9/04/21 50166984 | 202109 310-51300-42502 | COPIER LEASE | * | 162.50 | |
| | | | | WELLS FARGO VENDOR FINANCIAL SVCS | | | 162.50 007782 |
| 9/27/21 | 00563 | 9/20/21 09202021 | 202109 320-57200-49400 | SPECIAL EVENT | * | 105.00 | |
| | | | | WNC TAMPA, LLC | | | 105.00 007783 |
| 9/27/21 | 00587 | 9/14/21 21026 | 202107 320-57200-54500 | MONITORING 07/21 | * | 1,198.75 | |
| | | 9/14/21 21031 | 202108 320-57200-54500 | MONITORING 08/21 | * | 875.00 | |
| | | | | XS BOWLING SERVICE LLC | | | 2,073.75 007784 |
| 9/27/21 | 00445 | 9/15/21 OS263769 | 202109 320-57200-46200 | MAINT 09/21 | * | 15,441.67 | |
| | | | | YELLOWSTONE LANDSCAPE | | | 15,441.67 007785 |
| 10/08/21 | 00673 | 9/28/21 13013436 | 202109 320-57200-52000 | SUPPLIES | * | 46.74 | |
| | | | | AUS CENTRAL LOCKBOX | | | 46.74 007786 |
| 10/08/21 | 00596 | 6/03/21 2903 | 202106 320-57200-54507 | BOWLING ALLEY WATER INTRS | * | 26,635.88 | |
| | | | | HERITAGE SERVICE SOLUTIONS LLC | | | 26,635.88 007787 |
| 10/08/21 | 00504 | 9/30/21 101177 | 202109 320-57200-54500 | INSTALL RECEPTACLE | * | 1,351.85 | |
| | | | | KINCAID ELECTRICAL SERVICES | | | 1,351.85 007788 |
| 10/08/21 | 00663 | 9/09/21 20770821 | 202108 330-57200-52000 | AUG 2021 REST. OPERATIONS | * | 18,717.89 | |

LAKA LAKE ASHTON SHENNING

AP300R
*** CHECK NOS. 007750-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER
LAKE ASHTON CDD - GF
BANK A LAKE ASHTON - GF

RUN 10/08/21

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| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|---------------|-------|-----------------------------------|--|---------------------------------|--------|------------|-----------------------------|
| | | 9/09/21 | 20770821 202108 330-57200-52004 AUG 2021 REST. OPERATIONS | | * | 5,001.83 | |
| | | 9/09/21 | 20770821 202108 330-57200-12000 AUG 2021 REST. OPERATIONS | | * | 11,475.04 | |
| | | 9/09/21 | 20770821 202108 330-57200-12100 AUG 2021 REST. OPERATIONS | | * | 18,447.27 | |
| | | 9/09/21 | 20770821 202108 330-57200-21000 AUG 2021 REST. OPERATIONS | | * | 5,165.24 | |
| | | 9/09/21 | 20770821 202108 330-57200-34000 AUG 2021 REST. OPERATIONS | | * | 5,833.32 | |
| | | 9/09/21 | 20770821 202108 330-57200-45000 AUG 2021 REST. OPERATIONS | | * | 400.77 | |
| | | 9/09/21 | 20770821 202108 300-34900-10000 AUG 2021 REST. OPERATIONS | | * | 40,331.33- | |
| | | 9/09/21 | 20770821 202108 300-34900-10001 AUG 2021 REST. OPERATIONS | | * | 3,524.75- | |
| | | 9/09/21 | 20770821 202108 300-34900-10003 AUG 2021 REST. OPERATIONS | | * | 7,516.18- | |
| | | | | METZ CULINARY MANAGEMENT | | | 13,669.10 007789 |
| 10/08/21 | 00361 | 7/21/21 | 1103793 202108 320-57200-54500 A/C-NO COOL IN KITCHEN | | * | 129.00 | |
| | | | | MILLER'S CENTRAL AIR, INC. | | | 129.00 007790 |
| 10/08/21 | 00665 | 9/26/21 | 1202 202109 320-57200-54500 EVENT CLEAN-UP | | * | 137.50 | |
| | | | | ORCHID CLEANING SERVICES INC. | | | 137.50 007791 |
| 10/08/21 | 00538 | 9/24/21 | 342596 202109 320-57200-34500 INSTALL NEW WINDSHIELD | | * | 186.89 | |
| | | | | PERFORMAMCE PLUS CARTS | | | 186.89 007792 |
| 10/08/21 | 00234 | 9/25/21 | 16379313 202109 320-57200-51000 OFFICE SUPPLIES/SUPPLIES | | * | 220.93 | |
| | | 9/25/21 | 16379313 202109 320-57200-52000 OFFICE SUPPLIES/SUPPLIES | | * | 117.18 | |
| | | | | STAPLES BUSINESS CREDIT | | | 338.11 007793 |
| 10/08/21 | 00346 | 9/16/21 | 2117313 202109 320-57200-54100 FIRE EXT ANNUAL MAINT. | | * | 233.95 | |
| | | | | 4TH ELEMENT FIRE & SAFETY, INC. | | | 233.95 007794 |
| 10/08/21 | 00673 | 10/05/21 | 13013632 202110 320-57200-52000 SUPPLIES | | * | 40.62 | |
| | | | | AUS CENTRAL LOCKBOX | | | 40.62 007795 |
| | | | | LAKA LAKE ASHTON SHENNING | | | |

AP300R
*** CHECK NOS. 007750-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER RUN 10/08/21
LAKE ASHTON CDD - GF
BANK A LAKE ASHTON - GF

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| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|---------------|-------|-----------------------------------|--|------------------------------------|--------|------------|----------------------------|
| 10/08/21 | 00690 | 10/04/21 P4431691 | 202110 320-57200-54500 | SLA12-5F BATTERY | * | 78.40 | |
| | | | | BATTERIES PLUS BULBS #819 | | | 78.40 007796 |
| 10/08/21 | 00502 | 9/15/21 1915 | 202110 320-57200-34500 | OCT 2021 SECURITY SERVICE | * | 18,292.25 | |
| | | | | COMMUNITY WATCH SOLUTIONS, LLC | | | 18,292.25 007797 |
| 10/08/21 | 00621 | 10/04/21 897597 | 202110 320-57200-54501 | PEST CONTROL | * | 305.00 | |
| | | | | COUNTRY BOY PEST CONTROL | | | 305.00 007798 |
| 10/08/21 | 00264 | 9/30/21 45378 | 202110 310-51300-42501 | OCT LA TIMES NEWSLETTER | * | 3,903.00 | |
| | | 9/30/21 45406 | 202110 320-57200-49400 | 2022 ENTERTAINMENT FLYERS | * | 245.00 | |
| | | | | CUSTOM TRADE PRINTING | | | 4,148.00 007799 |
| 10/08/21 | 00059 | 9/01/21 31780 | 202110 320-57200-45300 | OCT 2021 POOL MAINTENANCE | * | 1,150.00 | |
| | | | | HEARTLAND COMMERCIAL POOL SERVICES | | | 1,150.00 007800 |
| 10/08/21 | 00512 | 10/01/21 2075220 | 202110 320-57200-41000 | OCT 21 TELEPHONE SVC. | * | 47.69 | |
| | | | | KINGS III OF AMERICA, INC. | | | 47.69 007801 |
| 10/08/21 | 00663 | 10/02/21 20771000 | 202110 320-57200-49400 | OCTOBERFEST | * | 4,800.00 | |
| | | 10/02/21 20771000 | 202110 320-57200-49400 | LADIES NIGHT OUT | * | 117.00 | |
| | | | | METZ CULINARY MANAGEMENT | | | 4,917.00 007802 |
| 10/08/21 | 00538 | 10/01/21 10066 | 202110 320-57200-54506 | OLG CART MAINTENANCE | * | 190.00 | |
| | | | | PERFORMAMCE PLUS CARTS | | | 190.00 007803 |
| | | | | TOTAL FOR BANK A | | 253,003.69 | |
| | | | | TOTAL FOR REGISTER | | 253,003.69 | |

LAKA LAKE ASHTON SHENNING

AP300R
*** CHECK NOS. 000329-050000

YEAR-TO-DATE ACCOUNTS PAYABLE PREPAID/COMPUTER CHECK REGISTER RUN 10/08/21
LAKE ASHTON CDD - CPF
BANK B LAKE ASHTON - CPF

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| CHECK DATE | VEND# |INVOICE..... DATE INVOICE | ...EXPENSED TO... YRMO DPT ACCT# SUB SUBCLASS | VENDOR NAME | STATUS | AMOUNT |CHECK..... AMOUNT # |
|------------------------------------|-------|-----------------------------------|--|---------------------------|--------|-----------|----------------------------|
| 9/13/21 | 00104 | 6/30/21 1521525 | 202106 600-53800-60097 | REST EQUIP-BAKE DECK OVEN | * | 4,677.45 | |
| | | 8/24/21 1533865 | 202108 600-53800-60097 | REST EQUIP-OVEN STONE | * | 585.71 | |
| LOUIS WOHL & SONS, INC. | | | | | | | 5,263.16 000329 |
| 9/27/21 | 00096 | 9/01/21 9175 | 202109 600-53800-60096 | MAINT&REPAIRS-PAVEMENT | * | 21,019.00 | |
| S&S CONTRACTING OF POLK COUNTY INC | | | | | | | 21,019.00 000330 |
| TOTAL FOR BANK B | | | | | | 26,282.16 | |
| TOTAL FOR REGISTER | | | | | | 26,282.16 | |

LAKA LAKE ASHTON SHENNING

Lake Ashton CDD
RESTAURANT OPERATIONS THRU AUGUST 2021
Fiscal Year Ending September 30, 2021

| | | | | | | | | | | | | \$1,826,250.00 .36300.10100 | \$425,916.42 2015-1 | \$51,674.31 2015-2 | \$477,590.73 |
|-------------------|----------------------|-----------------|-----------------|----------------------|----------------------|--------------------------------|---------------------------------|---------------------|-----------------------|------------------------|-------------------------|--------------------------------|--------------------------|-----------------------|--------------|
| Date Received | Collection Period | O&M Receipts | O&M Interest | Debt Svc Receipts | Debt Svc Interest | O&M Discounts/ Penalties | Debt Discounts/ Penalties | Commissions Paid | Property Appraiser | Net Amount Received | General Fund 100.00% | Debt Svc Fund 89.180% | Debt Svc Fund 10.820% | Debt Total 100% | |
| 11/16/20 | 10/01/20-10/31/20 | \$ 3,750.00 | \$ - | \$ 977.74 | \$ - | \$ 150.00 | \$ 39.11 | \$ 90.77 | \$ - | \$ 4,447.86 | \$ 3,528.04 | \$ 820.29 | \$ 99.52 | \$ 919.81 | |
| 11/19/20 | 06/01/20-10/15/20 | \$ 25,684.28 | \$ - | \$ 6,319.30 | \$ - | \$ 1,296.92 | \$ 316.95 | \$ 607.80 | \$ - | \$ 29,781.91 | \$ 23,905.55 | \$ 5,240.54 | \$ 635.81 | \$ 5,876.35 | |
| 11/23/20 | 11/01/20-11/08/20 | \$ 174,375.00 | \$ - | \$ 34,141.99 | \$ - | \$ 6,975.00 | \$ 1,365.65 | \$ 4,003.53 | \$ - | \$ 196,172.81 | \$ 164,226.41 | \$ 28,489.87 | \$ 3,456.53 | \$ 31,946.40 | |
| 12/01/20 | 11/09/20-11/15/20 | \$ 294,375.00 | \$ - | \$ 64,045.23 | \$ - | \$ 11,775.00 | \$ 2,561.75 | \$ 6,881.67 | \$ - | \$ 337,201.81 | \$ 277,144.91 | \$ 53,558.87 | \$ 6,498.03 | \$ 60,056.90 | |
| 12/11/20 | 11/16/20-11/25/20 | \$ 536,875.00 | \$ - | \$ 139,682.87 | \$ - | \$ 21,450.00 | \$ 5,587.11 | \$ 12,990.42 | \$ - | \$ 636,530.34 | \$ 505,127.52 | \$ 117,185.31 | \$ 14,217.51 | \$ 131,402.82 | |
| 12/18/20 | 11/26/20-11/30/20 | \$ 639,375.00 | \$ - | \$ 190,824.67 | \$ - | \$ 25,575.00 | \$ 7,632.72 | \$ 15,939.84 | \$ - | \$ 781,052.11 | \$ 601,164.52 | \$ 160,424.13 | \$ 19,463.46 | \$ 179,887.59 | |
| 01/15/21 | 12/01/20-12/31/20 | \$ 64,187.79 | \$ - | \$ 18,436.87 | \$ - | \$ 1,930.35 | \$ 570.48 | \$ 1,602.48 | \$ - | \$ 78,521.35 | \$ 60,987.16 | \$ 15,637.03 | \$ 1,897.16 | \$ 17,534.19 | |
| 01/29/21 | INTEREST | \$ - | \$ 110.43 | \$ - | \$ 28.85 | \$ - | \$ - | \$ - | \$ - | \$ 139.28 | \$ 110.43 | \$ 25.73 | \$ 3.12 | \$ 28.85 | |
| 02/15/21 | 01/01/21-01/31/21 | \$ 23,125.00 | \$ - | \$ 5,171.74 | \$ - | \$ 412.50 | \$ 103.44 | \$ 555.62 | \$ - | \$ 27,225.18 | \$ 22,272.06 | \$ 4,417.20 | \$ 535.92 | \$ 4,953.12 | |
| 03/15/21 | 02/01/21-02/28/21 | \$ 13,490.65 | \$ - | \$ 4,252.94 | \$ - | \$ 150.00 | \$ 42.54 | \$ 351.02 | \$ - | \$ 17,200.03 | \$ 13,062.40 | \$ 3,689.95 | \$ 447.68 | \$ 4,137.63 | |
| 04/15/21 | 03/01/21-03/31/21 | \$ 41,637.28 | \$ - | \$ 10,755.30 | \$ - | \$ - | \$ - | \$ 1,047.86 | \$ - | \$ 51,344.72 | \$ 40,806.64 | \$ 9,397.88 | \$ 1,140.20 | \$ 10,538.08 | |
| 04/30/21 | INTEREST | \$ - | \$ 5.09 | \$ - | \$ 1.32 | \$ - | \$ - | \$ - | \$ - | \$ 6.41 | \$ 5.09 | \$ 1.18 | \$ 0.14 | \$ 1.32 | |
| 05/15/21 | 04/01/21-04/30/21 | \$ 3,750.00 | \$ - | \$ 1,450.44 | \$ - | \$ (56.25) | \$ (22.97) | \$ 105.60 | \$ - | \$ 5,174.06 | \$ 3,722.54 | \$ 1,294.47 | \$ 157.05 | \$ 1,451.52 | |
| 06/15/21 | 05/01/21-05/31/21 | \$ 1,875.00 | \$ - | \$ - | \$ - | \$ (56.25) | \$ - | \$ 38.63 | \$ - | \$ 1,892.62 | \$ 1,892.62 | \$ - | \$ - | \$ - | |
| 06/21/21 | TAX SALE | \$ 3,750.00 | \$ - | \$ 1,531.64 | \$ - | \$ (168.74) | \$ (68.92) | \$ 110.38 | \$ - | \$ 5,408.92 | \$ 3,831.25 | \$ 1,406.98 | \$ 170.70 | \$ 1,577.68 | |
| 8/4/21 | PROP APPRAISER | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 23,869.88 | \$ (23,869.88) | \$ (19,178.06) | \$ (4,184.17) | \$ (507.65) | \$ (4,691.82) | |
| | | \$ 1,826,250.00 | \$ 115.52 | \$ 477,590.73 | \$ 30.17 | \$ 69,433.53 | \$ 18,127.86 | \$ 44,325.61 | \$ 23,869.88 | \$ 2,148,229.54 | \$ 1,702,609.10 | \$ 397,405.25 | \$ 48,215.19 | \$ 445,620.44 | |
| BALANCE REMAINING | | \$0.00 | | \$0.00 | | | | | | | | | | | |

| | |
|-------------------------|---------|
| Gross Percent Collected | 100.00% |
| Balance Due | \$0.00 |

SECTION XI

*Closed Board
Discussion*